

MAKING MARKETS WORK BETTER FOR THE POOR
A Joint ADB-ADBI-DFID Workshop
Manila, Philippines
15-16 February 2005
Tentative Agenda

Monday, 14 February

17:30-20:00 **Cocktail Reception (by Invitation)**
Executive Dining Room
ADB Headquarters

Day 1: Tuesday, 15 February

08:30-9:00 Registration

Plenary 1 **Openings**
Adrian Panggabean

09:00-9:45 **Welcome Remarks**
ADB/ADBI: Mr. Bindu N. Lohani
Director General, Regional and Sustainable Development Department
DFID: Mr. Richard Boulter,
Head of Enterprise Development / Acting Head of Growth and
Investment Group

09:45 – 10:00 Coffee Break

Plenary 2 **Setting the Context**

10:00 – 10:15 **Workshop Orientation**
Cerstin Sander, DFID

10:15-12:15 **Setting the Context: Conceptual Approaches on MMW4P**
Chair: Michael Laird, OECD, DAC

Background Paper (DFID, UK): **MMW4P—An Introduction to the Concept**
Alan Johnson, MMW4P, Viet Nam Resident Mission, ADB

Presentations:

1. SIDA's MMW4P Policy Implementation Experience
Albena Melin, SIDA
2. Nigeria: PrOpCom – From Concept to Operationalising MMW4P
Greg Kruse, Lawan Lahtewa, Mansur Ahmed, Nigeria

Discussant: Stephen Jones, OPM
Q&As

12:15 – 13:45 Luncheon, Executive Dining Room, ADB
Host: Bindu N. Lohani, Director General, RSDD

Plenary 2 *Thematic Presentations*

13:45-15:00 **Theme 1 – Making Labor Markets Work Better for the Poor**
Chair: Mansur Ahmed, National Economic Summit Group, Nigeria

Background Paper (ADB): **Employment Creation and Growth in Asia in a Global Economy**
Jesus Felipe, ERD, ADB

Country Presentations:

3. Viet Nam — Summary Research on Labour Market Segmentation and Poverty
Nguyen Lan Huong, Institute of Labor Science and Social Affairs
4. South Africa — Making Labour Markets Work for the Poor
Hugh Scott, DFID

Discussant: Sunil Sinha, Emerging Markets Economics, UK
Q&As

15:00-15:15 Coffee Break

15:15-16:45 **Theme 2 – Making Financial Markets Work Better for the Poor**
Chair: Mavis Owusu-Gyamfi, DFID

Background Paper (DFID): **Financial Market and the Poor**
David Porteous, FinMark Trust

Country Presentations:

5. Bangladesh — Financial Sector Deepening
Sukhwinder Arora, DFID
6. Zambia — Making Financial Services Accessible
Sukhwinder Arora, DFID
7. South Africa — Financial Markets
David Porteous, FinMark Trust

Discussant: Nimal Fernando, RSDD, ADB
Q&As

16:45-17:15 Issues and Learning of Day 1 (working groups)

17:15-17:30 Highlights of Day 1 and Outlook for Day 2

Day 2: Wednesday, 16 February

08:30 – 08:45 **Introduction to Day 2**
Adrian Panggabean, RSDD, ADB

08:45 – 09:45 **Theme 3 — Using Markets to Expand Access to Basic Services**
Chair: Shiladitya Chatterjee, RSDD, ADB

Background Paper (ADB): **Using Market Mechanisms to Expand Access to Basic Services: PPPs and Poverty Reduction in Asia**
Adrian Panggabean, RSDD, ADB

Discussants: Charles Lutyens (DFID) as presented by Anna Morris (DFID)
Q&As

09:45 – 10:00 Coffee Break

10:00 – 12:30 **Theme 4 — Making Agricultural Markets Work Better for the Poor**
Chair: Xianbin Yao, ERD, ADB

Background Paper (ADB): **Agricultural Markets and Poverty Reduction**
Andrew Dorward, Imperial College London

Country Presentations:

8. Bangladesh — Agriculture and Business Development Services
Prashant Rana, Katalyst, and
Deepak Adhikary, SEDF
9. South Africa — Making Business Service Markets Work: The Example of
Small Wool Producers
Paul Zille, ComMark
10. The Mekongs — Agricultural Contract Farming, Insights from Cambodia and
Laos
Sununtar Setboonsarng, ADBI;
Luyana Ung and Sras Sopheakalyanika, Supreme National Economic Council,
Cambodia, and
Leeber Leebouapao, National Economic Research Institute, Lao PDR
11. Viet Nam — Participation of the Poor in Agricultural Value Chains
Alan Johnson, MMW4P, Viet Nam Resident Mission, ADB, and
Le Cong Luyen Viet, MMW4P, Viet Nam Resident Mission, ADB

Discussants: Alan Gibson, Springfield Centre
Richard Bolt, ERD, ADB

Q&As

12:30 – 13:45 Luncheon, Executive Dining Room, ADB
Host: Khalid Rahman, Deputy Director General, RSDD

Group Work

13:45-15:00 Thematic Group Discussions

15:15-15:30 Coffee Break

Plenary 3

Conclusion

Chair: Jim Tanburn, Coordinator of the Committee of Donor Agencies for Small Enterprise Development

15:30-16:30 Report Back, followed by Plenary Discussion on Lessons Learned and Future Directions

Theme Reports 1-4, 10 minutes each
Q&As

16:30-17:00 Summary and Future Directions: Joint ADB and DFID
Shiladitya Chatterjee, ADB
Richard Boulter, DFID

17:00-17:30 Concluding Remarks and Closing

Day 3: Thursday, 17 February (by Invitation)

09:00-11:00 Working Discussion between ADB-DFID and other donor agencies
