

**Greater Mekong Sub-region
Superhighway Network Development
June 2-3, 2009, Bangkok, Thailand**

Update on Authority's Support for GSM ISN

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Ministry of Information and Communications - MIC**

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VietNam Telecoms: Current Market

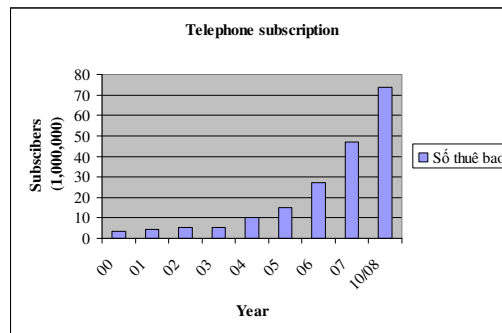
1. Number of Facilities-based Operators (FBO): 10
2. Number of Services-based Operators (SBO): 60

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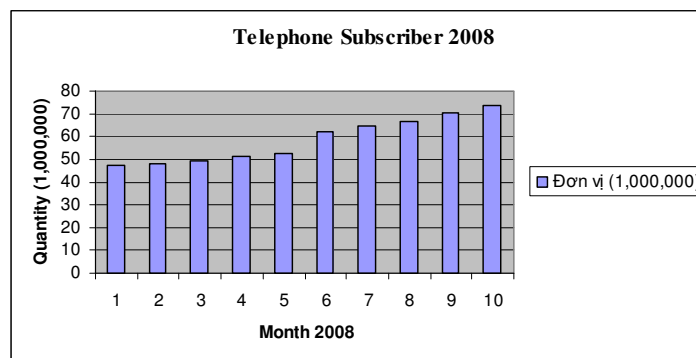
Telecom Market:



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Telecom Market:



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VietNam Telecoms: Current Market

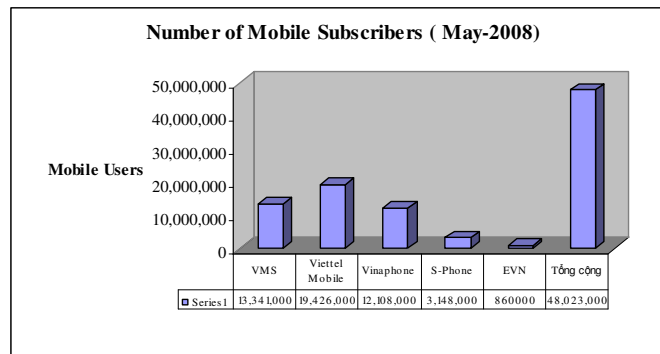
Internet Market (Oct-2008):

- Number of Internet users: 20.573.430
- Internet User Density: 24.1 %
- International Bandwidth: 32.995 Mbps
- Domestic Bandwidth: 51.346 Mbps
- Number of registered Domain Name **.vn**: 87.377
- Broadband Subscribers (xDSL): 1.928.191

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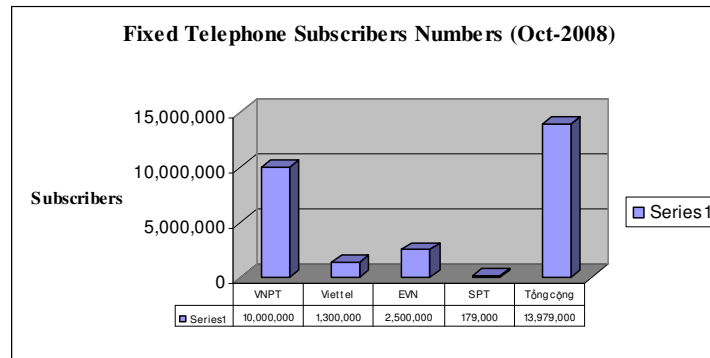
Telecom Market (Mobile):



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VietNam Telecoms: Current Market

Telecom Market (Fixed):



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VietNam Telecoms: New Policy and Regulations

1. Telecommunication Law is drafting (submit to National Assembly by 2009). Market Economy Mechanism with the State Regulation, Economical Integration to the World will be strengthening.
2. Separation of Policy Making and the Regulation Function by Establishment of the Regulator under MIC.
3. Legal Framework supports and promotes Convergence (Broadcasting and Telecommunication Infrastructure).

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VietNam Telecoms: New Policy and Regulations

New Regulation (to be approved in the Law):

1. Promote Competition with the participation of all kind of resources, include Private Sector. The Government will regulate carefully the universal services.
2. Telecom Rare Resources will be managed following the market economy mechanism, some could be assigned through Beauty Contest and Auction.
3. Telecom Fees: equivalent to the neighboring countries in the region.
4. Licensing: No limit of the number of licenses, private sector could be licensed to establish their telecom network (FBO). Transparent Licensing if Telecom Rare Resource could be planed.
5. Enhancing the Post Regulation, especially Telecom service charges, Quality of services.
6. Strengthening the Competition Regulation in the Telecom market. Promoting the infrastructure sharing, e.g. site sharing.

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Implementation of Vietnam for GSM Information Superhighway

1. Phase I (Cross-border connection): VNPT completed.
2. Bitateral connection with Laos: Completed 2 connections 2,5 Gbps.
3. Bilateral connection with China upgraded to 3 connections 10 Gbps.
4. Bilateral connections with Cambodia 2,5 Gbps. Will upgrade 1 more 2,5 Gbps.
5. VNPT (VTI, VDC) join to issue the Tariff charge of GMS IP transit.

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Thank you.

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