

RSDD EMINENT SPEAKER'S FORUM

Sanjay Mirchandani

Regional Vice President, Enterprise Services

Microsoft Asia Region (Japan, Greater China and Asia Pacific)

On October 1, 2004, Sanjay Mirchandani took on the role as the Regional Vice President, Enterprise Services for the Microsoft Asia Region. This was a newly created position for Microsoft in Asia and in this role Sanjay will be responsible for working with the region's largest customers and partners on mission critical Enterprise Services. Sanjay is also a member of the Microsoft Worldwide Services & IT Leadership team.



Prior to this role, Sanjay was the Regional Vice President, Microsoft Asia Pacific Region, since February 2003. In this role, he oversaw the general management of eleven subsidiaries including Australia, New Zealand, Korea, India, Singapore, Malaysia, Thailand, Indonesia, the Philippines, Vietnam and Sri Lanka. Sanjay also managed a regional team that was responsible for strategic business initiatives and business development in the region. Sanjay was a member of the Worldwide Sales, Marketing and Services Leadership Team.

Prior to this leadership position, Sanjay was responsible for Microsoft's operations in South Asia as President, Microsoft South Asia. Between 1998 and 2001, he was Managing Director, Microsoft Corporation (India) Private Limited and successfully developed Microsoft's presence and profile in that country. Sanjay joined Microsoft in 1995 in Dubai and held several management positions in the Microsoft Africa, Mediterranean and Middle East Region (AMME) before moving to India.

Sanjay came to Microsoft with a sound technical background. His prior experiences included being part of the IT team at a Bell Atlantic subsidiary, in the United States between 1987 and 1990, a short stint at his own business consulting practice in Boston, and then at Arthur Andersen Dubai between 1992 and 1994.

Sanjay is frequently interviewed by various media and has been featured on CNBC's "Managing Asia", CNN Online, Asian Wall Street Journal, Far Eastern Economic Review, BBC and many other shows and publications.

Sanjay has a Masters degree in Business Administration from the University of Pittsburgh and a Bachelor degree in Arts from Drew University.