

FOREWORD

This document combines the following “HOW TO” guides into one accessible package:

“HOW TO” Design and Deliver a Workshop on NGO-Private Sector Partnerships, compiling best practices and lessons learned (Chapter 2).

“HOW TO” Initiate and Implement an NGO-Private Sector Partnership, considering the possibilities and challenges (Chapter 3).

“HOW TO” Build Momentum for NGO-Private Sector Partnerships Across Asia and the Pacific (Chapter 4).

As a variant of the traditional proceedings, this document does not represent the “final word” on NGO-Private Sector Partnerships. However, it does contain practical advice, drawn from the experience of professionals, that should help anyone interested in multi-sector partnerships.

This document and the workshop upon which it is based would not have been possible without the thoughtful contributions and insight of all those who participated in Pattaya.