



**MOTOR VEHICLE PARTS MANUFACTURERS
ASSOCIATION of the PHILIPPINES
(MVPMAP)**

June 14, 2012

MR. SOHAIL HASNIE
Principal Energy Specialist
Energy & Water Division
Southeast Asia Department
Asian Development Bank
Mandaluyong City, Philippines

Dear Sir:

Greetings! I am writing this letter in behalf of our organization, the Motor Vehicle Parts Manufacturers Association of the Philippines (MVPMAP), extending our full support and cooperation to the Electric Tricycle Program of the Asian Development Bank and the Department of Energy. MVPMAP is the official organization of some 125 local manufacturers and suppliers of automotive parts and services in the country.


For the last so many years, the volume of vehicles sold in the country as completely-built units has been steadily increasing. These vehicles do not have any local value added at all in terms of labor and parts. Thus, revenues from the parts makers and employment for the over 20,000 workers dependent on the auto parts industry have been severely affected.

We therefore welcome this eTrike Program as an opportunity for us part makers and our workers to get back on our feet. Employment and incremental income will be generated for the local parts making industry by this Program. This is on top of the same benefits for the upstream and downstream industries related to the auto industry.

Of course, it is also our fervent prayer that this eTrike Program will just be the start of a sustainable growth of the EV industry in the country. We hope this will spark the more rapid development of the bigger electric jeepneys and buses. With the projected eTrike sales volume, we also expect local and foreign investors to be encouraged to invest in the EV industry in the Philippines. Who knows, given the proper government support and fiscal and non-fiscal incentives, the Philippines could just be the EV manufacturing and supply hub of the region. All of these in turn will be of substantial help to our ailing industry.

We at MVPMAP therefore reiterate our wholehearted support to this ADB-DOE eTrike program. If there is anything you think we can do from our end, please do not hesitate to get in touch with us. Best regards.



Very truly yours,

FERDINAND RAQUELSANTOS
President