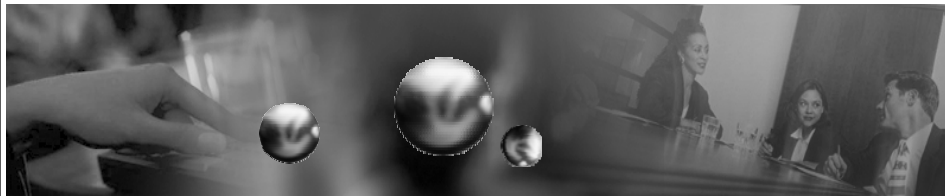
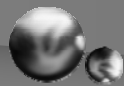


South Asia Water Utilities Network Business Plan 2007–2008



KyeongAe Choe
Asian Development Bank
30 July 2007



Vision Statement

SAWUN:

- Strong, non profit, financially sustainable
- Understands members' needs
- Addresses key issues in WSS sector
- Significantly contributes to improved performance of member utilities

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Mission Statement

To help members improve performance in the delivery of WSS services including:

- operation and management efficiency;
- achieving financial viability; and
- advocating sector reforms.

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Key Objectives

- Achieve financial sustainability
- Establish presence and influence
- Enhance members' performance
- Complement national associations
- Demonstrate responsiveness and strong governance

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Objective 1: Achieve Financial Sustainability

- Develop financial plan (2007–2008)
- Develop policy on membership fees
- Implement policy by January 2008

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Objective 2: Establish Presence and Influence

- Develop policy on membership privileges and responsibilities
- Develop and implement membership drive
- Develop and implement awareness campaign
- Continuous and targeted communication of member utilities
- Develop policy briefs for decision makers
- Develop database of members and key sector players
- Maintain and update website

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Objective 3: Enhance Members' Performance

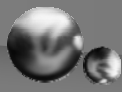
- Focus on 3 themes:
 - NRW reduction
 - Policies and practices of tariff setting
 - Connecting the urban poor
- Activities include:
 - Technical workshops
 - Continuous improvement benchmarking
 - Twinning program with stronger utilities
 - Development of knowledge products



Objective 4: Complement National Associations

- Conduct consultation with officers of National Associations on priority issues
- Conduct of joint activities i.e. national/regional conferences, dialogues





Objective 5: Demonstrate Responsiveness and Strong Governance

- Submission of annual audited financial statements
- Organization of audit committee
- Operations manual drafted
- Development of central databases
- SC meetings 1–2 times per year

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Decisions by SC

- Approval of the Business and Financial Plan
- Election of Vice Chairman
- Selection of the Executive Director
- Location of Secretariat
- Policy on membership fees
- Policy on membership privileges and responsibilities
- Approval of 3 themes: NRW, Tariff Setting, Urban Poor
- Schedule for 1st workshop on CIB
- Choice of twinning utilities
- Priority issues for knowledge products
- Audit Committee members and Chair

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