

Potential Scope of Work in Suggested Pacific Developing Member Countries

1. The project team engaged with relevant stakeholders across ADB's Pacific developing member countries (DMCs) to discuss the proposed regional technical assistance that will support the recovery of micro, small, and medium-sized enterprises (MSMEs) from the effects of the COVID-19 pandemic. Through these discussions, the team has identified the potential scope of work.

Pacific DMCs	Potential partners	Potential areas of technical support include:
Cook Islands	Chamber of Commerce	<ul style="list-style-type: none"> ○ Capacity building of staff within the Chamber of Commerce. ○ Scenario planning to gauge the level of support available for MSMEs to withstand the pandemic effects. ○ Collaboration with the Chamber of Commerce on implementing recommendations on the government's white paper that looks at options to revive the tourism sector and support MSMEs' recovery.
Fiji	Reserve Bank of Fiji (RBF)	<ul style="list-style-type: none"> ○ Collaboration with RBF and the MSME technical working group on assessing options to develop a comprehensive MSME database and repository. ○ Facilitating the discussions on MSMEs constrained access to finance, including reviewing existing reports and providing guidance on potentially establishing a dedicated financial institution for MSMEs. ○ Assessing the effectiveness of RBF prudential guidelines for MSMEs, including contributing to the ongoing work around legislation for MSMEs.
	MSME Fiji	<ul style="list-style-type: none"> ○ Collaboration on developing appropriate legislation, strategies, and policies to support the recovery and development of MSMEs. ○ Building capacity of staff to strengthen their in-house business support functions. ○ Supporting MSME data collection and coordination of MSME support. ○ Supporting the transition of the agency to be a statutory body.
	South Pacific Business Development	<ul style="list-style-type: none"> ○ Collaboration on implementing the COVID-19 Business Recovery Loan Program, including training of trainers and training of home garden champions.
Samoa	Samoa Business Hub	<ul style="list-style-type: none"> ○ Collaboration on the delivery of the COVID-19 program for MSMEs, including the review of existing business training modules for MSMEs. ○ Facilitating the discussions on the transfer of training to online platforms.

	Central Bank of Samoa	<ul style="list-style-type: none"> ○ Collaboration on implementing relevant recommendations captured in the MSMEs access to finance in Samoa—COVID-19 Supplementary Report.
	Development Bank of Samoa	<ul style="list-style-type: none"> ○ Addressing the skills gaps, especially around underwriting and management of loans to MSMEs. ○ Facilitating the discussion on the introduction or scaling up of agriculture value chain financing products. ○ Undertaking preliminary work on strengthening the Development Bank of Samoa, including supporting the due diligence and assessments necessary to develop the proposed MSME program.
Solomon Islands	Ministry of Commerce, Industry, Labor, and Immigration	<ul style="list-style-type: none"> ○ Implementation of the Ministry’s MSME development program, including establishing an instrumental framework for recovery and development of MSMEs. ○ Collaboration on the ongoing MSME management information system for the collection of MSME data; and the MSME web portal project to promote business development services and electronic commerce platform. ○ Diagnostic study on the proposed new SME bank and industrial park center for research and development. ○ Revitalization of cooperative society in the Solomon Islands.
	Central Bank of Solomon Islands	<ul style="list-style-type: none"> ○ Collaboration on MSME related support that forms part of the National Financial Inclusion Strategy 3, 2021-2025, which is being developed.
	Development Bank of Solomon Islands	<ul style="list-style-type: none"> ○ Capacity development for staff underwriting and managing credit to MSMEs. ○ Reviewing of financial products and services, including the two COVID-19 financial products to integrate support for women and youth.
	South Pacific Business Development	<ul style="list-style-type: none"> ○ Strengthening the delivery of business advisory support to their clients, including establishing a structure for MSMEs’ financial capability development.
	StrongImBisnis	<ul style="list-style-type: none"> ○ Collaboration and coordination on the delivery of business advisory support services to MSMEs.

	The Solomon Islands Small Business Enterprise Centre	<ul style="list-style-type: none"> ○ Review of existing training modules for relevance and effectiveness. ○ Capacity building of staff to help deliver the trainings to MSMEs. ○ Identifying ways to provide these trainings online and at remote locations.
Tonga	Ministry of Trade and Economic Development	<ul style="list-style-type: none"> ○ Collaboration with the Ministry on the delivery of their MSME support program during COVID-19, including building the business support division's internal capacity.
	Tonga Development Bank	<ul style="list-style-type: none"> ○ Finding cashless/contactless solutions for delivering financial services in the aftermath of COVID-19 and piloting the same with the development bank. ○ Strengthening the bank's ability to underwrite and manage MSME loans through staff development and provision of business development and advisory support to their clients. ○ Undertaking preliminary work on strengthening the Tonga Development Bank, including supporting the due diligence and assessments necessary to develop the proposed MSME program.
Vanuatu	Chamber of Commerce	<ul style="list-style-type: none"> ○ Complementing the efforts of the Chamber of Commerce to mobilize the COVID-19 support program for MSMEs. ○ Developing the COVID-19 recovery framework for MSMEs. ○ Facilitating the discussion on a coordinated and centralized MSME database, including addressing barriers to the adoption of technology and the use of electronic commerce platforms.
	Department of Cooperatives	<ul style="list-style-type: none"> ○ Revitalization of the cooperative society in Vanuatu, including relooking at their role for the rural community. ○ Collaboration with the Department of Cooperatives to understand their support to MSMEs and contribute to this sector's potential work, including establishing the legal and regulatory framework.

2. The proposed technical assistance takes a targeted, demand-driven, and differentiated approach. The Pacific DMCs suggested for initial support has been selected based on their response to a scoping exercise. However, it does not preclude other DMCs from participating in the TA, and discussions on potential areas of support will continue under implementation.