

PROCUREMENT PLAN

Basic Data

Project Name: Water Sector Investment Program - Tranche 2		
Project Number: 41456-033	Approval Number: 2961	
Country: Viet Nam, Socialist Republic of	Executing Agency:	Bac Giang Provincial People's Committee, Binh Duong Provincial People's Committee, Da Nang City People's Committee, Dak Lak Provincial People's Committee, Hai Phong City People's Committee, Provincial People's Committee of Nghe An Province, Provincial People's Committee of Thanh Hoa Prvnce, Provincial People's Committee of Thua Thien Hue Province, Quang Nam Provincial People's Committee, Thai Nguyen Provincial People's Committee
Project Financing Amount: US\$ 255,000,000 ADB Financing: US\$ 212,000,000 Cofinancing (ADB Administered): Non-ADB Financing: US\$ 43,000,000	Implementing Agency: Cua Lo Water Supply Joint Stock Compant, Water Supply Company	
	Project Closing Date: 31 December 2020	
Date of First Procurement Plan: 7 December 2012	Date of this Procurement Plan: 4 November 2020, Version 11	
Advance Contracting: No	e-GP: No	

A. Methods, Thresholds, Review and 18-Month Procurement Plan

1. Procurement and Consulting Methods and Thresholds

Except as the Asian Development Bank (ADB) may otherwise agree, the following process thresholds shall apply to procurement of goods and works.

Procurement of Goods and Works		
Method	Threshold	Comments
International Competitive Bidding for Goods	US\$ 2,000,000 and Above	
National Competitive Bidding for Goods	Between US\$ 100,001 and US\$ 1,999,999	The first NCB is subject to prior review, thereafter post review.
Shopping for Goods	Up to US\$ 100,000	
International Competitive Bidding for Works	US\$ 10,000,000 and Above	
National Competitive Bidding for Works	Between US\$ 100,001 and US\$ 9,999,999	The first NCB is subject to prior review, thereafter post review.
Shopping for Works	Up to US\$ 100,000	

Consulting Services	
Method	Comments
Quality- and Cost-Based Selection for Consulting Firm	Quality Cost Ratio: 90:10
Consultant's Qualification Selection for Consulting Firm	Procurement Assistance
Least-Cost Selection for Consulting Firm	Audits

Fixed Budget Selection for Consulting Firm	Quality Cost Ratio: 90:10
Individual Consultant Selection for Individual Consultant	

2. Goods and Works Contracts Estimated to Cost \$1 Million or More

The following table lists goods and works contracts for which the procurement activity is either ongoing or expected to commence within the next 18 months.

Package Number	General Description	Estimated Value	Procurement Method	Review (Prior/Post)	Bidding Procedure	Advertisement Date (quarter/year)	Comments
None							

3. Consulting Services Contracts Estimated to Cost \$100,000 or More

The following table lists consulting services contracts for which the recruitment activity is either ongoing or expected to commence within the next 18 months.

Package Number	General Description	Estimated Value	Recruitment Method	Review (Prior/Post)	Advertisement Date (quarter/year)	Type of Proposal	Comments
None							

4. Goods and Works Contracts Estimated to Cost Less than \$1 Million and Consulting Services Contracts Less than \$100,000 (Smaller Value Contracts)

The following table lists smaller-value goods, works and consulting services contracts for which the activity is either ongoing or expected to commence within the next 18 months.

Goods and Works								
Package Number	General Description	Estimated Value	Number of Contracts	Procurement Method	Review (Prior/Post)	Bidding Procedure	Advertisement Date (quarter/year)	Comments
None								

Consulting Services								
Package Number	General Description	Estimated Value	Number of Contracts	Recruitment Method	Review (Prior/Post)	Advertisement Date (quarter/year)	Type of Proposal	Comments
None								

B. Indicative List of Packages Required Under the Project

The following table provides an indicative list of goods, works and consulting services contracts over the life of the project, other than those mentioned in previous sections (i.e., those expected beyond the current period).

Goods and Works							
Package Number	General Description	Estimated Value (cumulative)	Estimated Number of Contracts	Procurement Method	Review (Prior/Post)	Bidding Procedure	Comments
None							

Consulting Services							
Package Number	General Description	Estimated Value	Number of Contracts	Recruitment Method	Review (Prior/ Post)	Type of Proposal	Comments
None							

C. List of Awarded and On-going, and Completed Contracts

The following tables list the awarded and on-going contracts, and completed contracts.

1. Awarded and Ongoing Contracts

Goods and Works							
Package Number	General Description	Estimated Value	Awarded Contract Value	Procurement Method	Advertisement Date (quarter/year)	Date of ADB Approval of Contract Award	Comments
BD-CW01	Construction and supply treated water transmission pipeline (D100 to D800)	15,500,000.00	11,535,071.95	ICB	Q1 / 2017	17-MAY-17	Construction JSC no. 5
BD-CW04	Distribution pipeline <D200	5,810,000.00	3,116,048.00	NCB	Q3 / 2015	24-FEB-16	The Water Supply and Sewerage Construction and Investment Joint Stock Company (WASECO)
BD-CW03	Transmission pipeline > D200	13,500,000.00	11,318,090.00	ICB	Q1 / 2015	04-AUG-15	Construction Joint Stock Company NO. 5 (SC5)
BD-GD02	Supply of Ductile Iron Pipes D=<1,000mm and Accessories	9,560,000.00	7,178,573.00	ICB	Q4 / 2019	04-JUN-20	Jindal SAW
BD-GD01	Supply of Ductile Iron Pipes D>1,000mm and Accessories	6,502,000.00	5,370,715.00	ICB	Q4 / 2019	04-JUN-20	Xinxing ductile iron pipes
QN-GD1	Water quality checking equipment	416,000.00	373,544.00	NCB	Q4 / 2019	07-APR-20	Hoan My - Thang Loi
DL-CW05	3 District Towns WTPs, transmission and distribution networks	5,050,000.00	4,926,490.00	NCB	Q1 / 2017	15-AUG-17	VIWASEEN
DL-CW03	Booster pump station, pipeline to networks	4,450,000.00	3,924,498.45	NCB	Q1 / 2017	31-JUL-17	Bom Chau Au - Dai Phu Thinh
DL-CW02	Buon Ma Thuot WTP transmission pipeline to Booter pump station	8,170,000.00	6,774,865.36	NCB	Q1 / 2017	10-AUG-17	Dai Phu Thinh
DL-CW04	Buon Ma Thuot	2,370,000.00	1,677,046.91	NCB	Q1 / 2017	11-AUG-17	Ha Huy -

	transmission and distribution networks						HaWEICO
DL-CW01	Raw water intake, pumping station, raw water pipe and Booster pumping station and pipelines to networks	3,930,000.00	3,205,941.21	NCB	Q1 / 2017	10-AUG-17	WASECO
HP-CW02	Material supply and Installation of An Duong component	19,320,000.00	18,774,834.00	ICB	Q3 / 2017	14-NOV-17	Bach Dang - Salcon
HP-CW01	Material supply and Installation of Do Son component	17,480,000.00	14,455,487.81	ICB	Q1 / 2017	23-JUL-17	VIWASEEN3-VFIC
HP-CW04	Material supply and Installation of Kim Son component	4,123,000.00	3,714,935.00	NCB	Q4 / 2019	02-MAR-20	PECOM-Bach Dang DN-Const. 21
HP-CW03	Material supply and Installation of North Cam component	12,500,000.00	12,292,634.00	ICB	Q1 / 2018	26-JUL-18	Ha Huy - VINACO - VIWASEEN
HUE-CW03	Supply and installation of ductile iron pipes and accessories with diameters from D400-D1200	12,486,000.00	11,262,625.84	ICB	Q2 / 2017	09-AUG-17	Bach Dang JSC
HUE-CW06	Supply and installation of HDPE pipes and accessories at Loc An and Loc Bon	9,900,000.00	9,663,003.00	NCB	Q1 / 2018	26-FEB-18	VIWASEEN
HUE-CW05	Supply and installation of HDPE pipes and accessories at Phong Dien, Tu Ha and Hue City	12,200,000.00	12,045,713.00	ICB	Q1 / 2018	02-APR-18	Dai Phu Thinh - Southern Construction and Installation Invesment JV

Consulting Services							
Package Number	General Description	Estimated Value	Awarded Contract Value	Recruitment Method	Advertisement Date (quarter/year)	Date of ADB Approval of Contract Award	Comments
BD-CS02	Construction Supervision,	1,610,000.00	1,608,647.00	QCBS	Q4 / 2013	17-AUG-15	EXP Asia International Service Inc.
BG-CS01	Detailed design and Bidding documents	580,000.00	527,585.00	QCBS	Q3 / 2014	09-DEC-15	EPTISA Servicios De Ingeniera S.L.
DL-CS02	Financial Auditing	80,000.00	17,188.19	LCS	Q4 / 2016	02-JUN-17	AASC Ltd. Co.

	Consultancy Service						
DL-CS01	Construction Supervision, Contract Management, Resettlement & EMP Monitoring	1,550,000.00	1,429,600.00	QCBS	Q2 / 2015	24-AUG-16	EPTISA Servicios De Ingeniera S.L.
DN-CS01	Bidding document preparation and bid evaluation of packages DN CS02	160,000.00	76,550.00	CQS	Q2 / 2014	14-MAY-15	Southern Consultant Inspection Construction Joint Stock Company (INSPECCO)
DN-CS04	Financial Auditing Consultancy Service	40,000.00	12,413.25	LCS	Q4 / 2016	08-JUN-17	Grant Thornton Vietnam
DN-CS02	Detailed Design and Bidding Documents, project management and construction supervision network, resettlement Monitoring	1,650,000.00	1,498,282.50	QCBS	Q2 / 2016	28-FEB-17	EPTISA Servicios De Ingeniera S.L.
HP-CS07	Financial Auditing Consultancy Service	220,000.00	15,860.10	LCS	Q3 / 2016	03-APR-17	AASC Ltd. Co.
HP-CS03	Construction Supervision and Contract Management Consultant (CMC) for Do Son and North Cam river components	2,730,000.00	2,108,677.00	QCBS	Q4 / 2015	21-DEC-16	VIWASE - Meinhardt
HP-CS04	Construction Supervision, Contract Management, Resettlement & EMP Monitoring for North Cam river and Kim Son components	1,600,000.00	1,303,262.00	QCBS	Q3 / 2017	23-MAR-18	Haskoning DHV
HP-CS01	Detailed design and Procurement Assistance Do Son and An Duong component	1,660,000.00	1,244,408.00	QCBS	Q4 / 2013	24-APR-15	Kunhwa Engineering and Consulting Co., Ltd.
HUE-CS03	Financial Auditing Consultancy Service	220,000.00	14,833.67	LCS	Q4 / 2016	07-JUN-17	Grant Thornton Vietnam
HUE-CS01	Construction Supervision and	1,480,000.00	1,347,809.00	QCBS	Q2 / 2015	07-SEP-16	JV of Haskoning DHV Nederland BV

	Contract Management						(Netherland) and DHV Vietnam Co. Ltd and Sub Watech Construction Consulting Ltd.
TH-CS01	Detailed design and Bidding documents	950,000.00	851,427.00	QCBS	Q2 / 2014	16-JUL-15	JV of Duong Thanh Water and Construction JSC and Construction and Environmental Engineering JSC
V-CS01	Detailed design and Bidding documents	570,000.00	499,988.00	QCBS	Q2 / 2014	13-AUG-15	Vietnam Water Sanitation and Environment Joint Stock Company
CL-CS01	Detailed design and Bidding documents	410,000.00	366,190.00	QCBS	Q2 / 2014	28-JUL-15	Vietnam Water, Sanitation and Environment Joint Stock Company

D. National Competitive Bidding

1. General

The procedures to be followed for the procurement of goods, non-consulting services, and works under contracts awarded on the basis of National Competitive Bidding shall be those set forth in: (a) Law on Procurement No. 43/2013/QH13 dated November 26, 2013 ("Law on Procurement") and (b) Decree No. 63/2014/ND-CP dated June 26, 2014 (collectively, "National Procurement Laws"). Whenever any procedure in the National Procurement Laws is inconsistent with the ADB Procurement Guidelines (March 2013, as amended from time to time), the ADB Procurement Guidelines shall prevail, amongst others on the following.

2. Eligibility

- (i) The eligibility of bidders shall be defined under section I of the ADB Procurement Guidelines; accordingly, no bidder or potential bidder should be declared ineligible for reasons other than those provided in section I of the ADB Procurement Guidelines, as amended from time to time. Conditions of bidders' participation shall be limited to those that are essential to ensure bidders' capability to fulfill the contract in question. Foreign bidders shall be eligible to participate under the same conditions as national bidders. Foreign bidders shall not be asked or required to form joint ventures with, or be subcontractors to, national bidders in order to submit a bid.
- (ii) A firm declared ineligible by ADB cannot participate in bidding for an ADB-financed contract during the period of time determined by ADB.
- (iii) A bidder shall not have a conflict of interest, which term shall be defined in accordance with section 1 of ADB Procurement Guidelines.¹ Any bidder found to have a conflict of interest shall be ineligible for contract award.
- (iv) Government-owned enterprises in the Borrower's country shall be eligible to participate as a bidder only if they can establish that they are legally and financially autonomous, operate under commercial law and are not dependent agencies of the Borrower or Sub-Borrower.
- (v) National sanction lists may only be applied with approval of ADB².

3. Preferences

No preference of any kind shall be given to domestic bidders over foreign bidders or for domestically manufactured goods over foreign manufactured goods. Unless otherwise stated in the applicable financing agreement, preferences among domestic bidders set forth in Article 14(3) of the Law on Procurement shall not be applied.

¹ Detailed guidance on how to apply conflict of interest test is available under section 1 of ADB's standard bidding documents for goods and works (as amended from time to time).

² For fraud and corruption cases, Section 50 of ADB's Integrity Principles and Guidelines provides that ADB may decide that another international financial institution's or legal or regulatory body's determination that a party has failed to adhere to appropriate ethical standards, as defined by any established system of principles, rules, or duties, including the laws or regulations of a state, constitutes that party's failure to maintain the highest ethical standards as required by ADB's Anticorruption Policy. The party may be subject to remedial action in accordance with the Integrity Principles and Guidelines. <http://www.adb.org/sites/default/files/integrity-principles-guidelines.pdf>

4. Bidding Procedure

Single stage-single envelope shall be the default bidding procedure and application of other bidding procedures shall require ADB's prior approval.

5. Time for Bid Preparation

The time allowed for the preparation and submission of bids for large and/or complex packages shall not be less than thirty (30) days from the date of the invitation to bid or the date of availability of the bidding documents, whichever is later.

6. Standard bidding documents

The Borrower's standard bidding documents, acceptable to ADB, shall be used. Bidders shall be allowed to submit bids by hand or by mail/ courier.

7. Bid Opening and Evaluation

- (i) Bids shall be opened in public, immediately after the deadline for submission of bids, regardless of the number of bids received.
- (ii) Except with prior approval of ADB, merit points shall not be used in bid evaluation.
- (iii) No price adjustments shall be made for evaluation purposes in accordance with Article 117(6) of Decree 63 when unit rates offered by the bidder are determined to be abnormally low.
- (iv) Bidders shall be given commercially reasonable time period to respond to clarification requests.
- (v) Bidders shall not be eliminated from detailed evaluation on the basis of minor, non-substantial deviations³.
- (vi) Except with the prior approval of ADB, negotiations contemplated under paragraphs 7 and 8 of Article 117 of Decree No. 63/2014/ND-CP shall not take place with any bidder prior to contract award.
- (vii) A bidder shall not be required, as a condition for award of contract, to undertake obligations not specified in the bidding documents or otherwise to modify the bid as originally submitted.

8. Rejection of All Bids and Rebidding

- (i) No bid shall be rejected on the basis of a comparison with the Procuring Entity's estimate or budget ceiling without ADB's prior concurrence.
- (ii) All bids shall not be rejected and new bids solicited without ADB's prior approval.

³ A minor, non-substantial deviation is one that, if accepted, would not affect in any substantial way the scope, quality, or performance specified in the contract; or limit in any substantial way, the Contracting entity rights or the Bidder's obligations under the proposed contract or if rectified, would not unfairly affect the competitive position of other bidders presenting substantially responsive bids.

9. Publication of the Award of Contract. Debriefing.

- (i) For contracts subject to prior review, within 2 weeks of receiving ADB's "No—objection to the recommendation of contract award, the borrower shall publish in the Government Public Procurement Gazette, or well-known and freely-accessible website the results of the bid evaluation, identifying the bid and lot numbers, and providing information on: i) name of each bidder who submitted a bid; ii) bid prices as read out at bid opening; iii) name and evaluated prices of each bid that was evaluated; iv) name of bidders whose bids were rejected and the reasons for their rejection; and v) name of the winning bidder, and the price it offered, as well as the duration and summary scope of the contract awarded.
- (ii) For contracts subject to post review, the procuring entity shall publish the bid evaluation results no later than the date of contract award.
- (iii) In the publication of the bid evaluation results, the Borrower shall specify that any bidder who wishes to ascertain the grounds on which its bid was not selected, may request an explanation from the Borrower. The Borrower shall promptly provide an explanation of why such bid was not selected, either in writing and/or in a debriefing meeting, at the option of the Borrower. The requesting bidder shall bear all the costs of attending such a debriefing.

10. Contract Administration

The Contract Agreement, as such term is defined in the relevant bidding document, shall be applied without any modification during implementation except as otherwise agreed by ADB.

11. Fraud and Corruption

A provision shall be included in all bidding documents for NCB works and goods contracts financed by ADB stating that ADB will sanction a party or its related parties, including declaring ineligible, either indefinitely or for a stated period of time, to participate in ADB-financed, administered or supported activities if it at any time determines that the party has, directly or indirectly through an agent, engaged in integrity violations as defined under ADB's Integrity Principles and Guidelines, including corrupt, fraudulent, collusive, or coercive practices in competing for, or in executing, an ADB-financed, administered or supported contract.

12. Right to Inspect/ Audit

Each bidding document and contract financed by ADB shall include a provision requiring bidders, contractors, agents (whether declared or not), sub-contractors, sub-consultants, service providers, or suppliers and any personnel thereof, to permit ADB to inspect all accounts, records and other documents relating to any prequalification process, bid submission, and contract performance (in the case of award), and to have them audited by auditors appointed by ADB.