

PROCUREMENT PLAN

Basic Data

Project Name: Energy Efficiency Investment Program - Tranche 1	
Project Number: 42051-023	Approval Number: 2553/2552/8246
Country: Pakistan	Executing Agency: Ministry of Water and Power
Project Financing Amount: US\$ 110,000,000 ADB Financing: US\$ 60,000,000 Cofinancing (ADB Administered): US\$ 25,000,000 Non-ADB Financing: US\$ 25,000,000	Implementing Agency: Faisalabad Electric Supply Company Limited, GENCO Holding Company Limited, Gujranwala Electric Power Company, Hyderabad Electric Supply Company, Islamabad Electric Supply Company, Karachi Electric Supply Corp., Lahore Electric Supply Company, Multan Electric Power Company, Peshawar electric Supply Company, Quetta Electric Supply Company
Date of First Procurement Plan: 30 September 2009	Date of this Procurement Plan: 28 April 2014, Rev. 1

A. Methods, Thresholds, Review and 18-Month Procurement Plan

1. Procurement and Consulting Methods and Thresholds

Except as the Asian Development Bank (ADB) may otherwise agree, the following process thresholds shall apply to procurement of goods and works.

Procurement of Goods and Works		
Method	Threshold	Comments
International Competitive Bidding for Goods	US\$ 1,000,000 and Above	
National Competitive Bidding for Goods	Between US\$ 100,000 and US\$ 999,999	The first NCB is subject to prior review, thereafter post review.
Shopping for Goods	Up to US\$ 99,999	
International Competitive Bidding for Works	US\$ 5,000,000 and Above	
National Competitive Bidding for Works	Between US\$ 100,000 and US\$ 4,999,999	The first NCB is subject to prior review, thereafter post review.
Shopping for Works	Up to US\$ 99,999	

Consulting Services	
Method	Comments
Consultant's Qualification Selection for Consulting Firm	Biodata Technical Proposal
Fixed Budget Selection for Consulting Firm	Biodata Technical Proposal
Least-Cost Selection for Consulting Firm	Biodata Technical Proposal
Quality- and Cost-Based Selection for Consulting Firm	Full Technical Proposal: At least \$600,000; Simplified Technical Proposal: Less than \$600,000 but at least \$200,000
Single Source Selection for Consulting Firm	Biodata Technical Proposal
Individual Consultants Selection for Individual Consultant	

2. Goods and Works Contracts Estimated to Cost \$1 Million or More

The following table lists goods and works contracts for which the procurement activity is either ongoing or expected to commence within the next 18 months.

Package Number	General Description	Estimated Value	Procurement Method	Review (Prior/ Post)	Bidding Procedure	Advertisement Date (quarter/year)	Comments
11	Design, supply, and install for waste management facility	2,000,000.00	ICB	PRIOR	1S1E	Q4 / 2014	Prequalification of Bidders: N Domestic

							Preference Applicable: N Bidding Document: Plant
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3. Consulting Services Contracts Estimated to Cost \$100,000 or More

The following table lists consulting services contracts for which the recruitment activity is either ongoing or expected to commence within the next 18 months.

Package Number	General Description	Estimated Value	Recruitment Method	Review (Prior/Post)	Advertisement Date (quarter/year)	Type of Proposal	Comments
10	Institutional strengthening and capacity building	2,000,000.00	QCBS	PRIOR	Q3 / 2014	FTP	Assignment: International Quality-Cost Ratio: 80:20
12	Management of investment program	1,600,000.00	QCBS	PRIOR	Q3 / 2014	FTP	Assignment: International Quality-Cost Ratio: 80:20
13	Post-PDD CDM requirements	1,200,000.00	QCBS	PRIOR	Q1 / 2015	FTP	Assignment: International Quality-Cost Ratio: 80:20
9	Project monitoring and evaluation for tranche 1	1,000,000.00	QCBS	PRIOR	Q3 / 2014	FTP	Assignment: International Quality-Cost Ratio: 80:20

4. Goods and Works Contracts Estimated to Cost Less than \$1 Million and Consulting Services Contracts Less than \$100,000 (Smaller Value Contracts)

The following table groups smaller-value goods, works and consulting services contracts for which the activity is either ongoing or expected to commence within the next 18 months.

Goods and Works								
Package Number	General Description	Estimated Value	Number of Contracts	Procurement Method	Review (Prior/Post)	Bidding Procedure	Advertisement Date (quarter/year)	Comments
6	Operations vehicles	200,000.00	2	SHOPPING	POST		Q2 / 2014	Prequalification of Bidders: N

7	Furniture and Office Equipment	100,000.00	3	SHOPPING	POST		Q2 / 2014	Prequalification of Bidders: N Comments: multiple contracts
8	Tools and Maintenance Equipment	100,000.00	3	SHOPPING	POST		Q2 / 2014	Prequalification of Bidders: N Comments: multiple contracts

Consulting Services								
Package Number	General Description	Estimated Value	Number of Contracts	Recruitment Method	Review (Prior/Post)	Advertisement Date (quarter/year)	Type of Proposal	Comments
None								

B. Indicative List of Packages Required Under the Project

The following table provides an indicative list of goods, works and consulting services contracts over the life of the project, other than those mentioned in previous sections (i.e., those expected beyond the current period).

Goods and Works							
Package Number	General Description	Estimated Value (cumulative)	Estimated Number of Contracts	Procurement Method	Review (Prior/Post)	Bidding Procedure	Comments
None							

Consulting Services							
Package Number	General Description	Estimated Value (cumulative)	Estimated Number of Contracts	Recruitment Method	Review (Prior/Post)	Type of Proposal	Comments
None							

C. List of Awarded and On-going, and Completed Contracts

The following tables list the awarded and on-going contracts, and completed contracts.

1. Awarded and Ongoing Contracts

Goods and Works							
Package Number	General Description	Estimated Value	Contract Value	Procurement Method	Advertisement Date (quarter/year)	Date of ADB Approval of Contract Award	Comments
1	Design and implementation of CFL media	2,500,000.00	2,214,924.56	NCB	Q1 / 2011	09-SEP-11	Contract amount: PKR 199,376,434

	campaign						
3	Supply of 20 million CFLs	37,000,000.00	29,645,314.98	ICB	Q2 / 2011	21-MAR-12	Contract amount: PKR 2.8 billion
4	Supply of 10 million CFLs	19,000,000.00	16,000,000.00	ICB	Q4 / 2009	18-JAN-12	

Consulting Services							
Package Number	General Description	Estimated Value	Contract Value	Recruitment Method	Advertisement Date (quarter/year)	Date of ADB Approval of Contract Award	Comments
5	Project implementation consultants	323,400.00	323,400.00	ICS	Q2 / 2011	02-FEB-12	3 contracts for 1 international and 2 national experts. Contracts signed in July and August 2012.

D. National Competitive Bidding

1. General

The procedures to be followed for national competitive bidding shall be those set forth in the Public Procurement Rules 2004 [S. R. O. 432 (1)/2004] issued on the 9th June 2004 by the Public Procurement Regulatory Authority Ordinance 2002 (XXII of 2002) of the Islamic Republic of Pakistan with the clarifications and modifications described in the following paragraphs required for compliance with the provisions of the ADB Procurement Guidelines.

2. Registration

- (i) Bidding shall not be restricted to pre-registered firms and such registration shall not be a condition for participation in the bidding process.
- (ii) Where registration is required prior to award of contract, bidders: (i) shall be allowed a reasonable time to complete the registration process; and (ii) shall not be denied registration for reasons unrelated to their capability and resources to successfully perform the contract, which shall be verified through post-qualification.

3. Prequalification

Normally, post-qualification shall be used unless prequalification is explicitly provided for in the loan agreement/procurement plan. Irrespective of whether post qualification or prequalification is used, eligible bidders (both national and foreign) shall be allowed to participate.

4. Bidding Period

The minimum bidding period is twenty-eight (28) days prior to the deadline for the submission of bids.

5. Bidding Documents

Procuring entities shall use the applicable standard bidding documents for the procurement of goods, works and services acceptable to ADB.

6. Preferences

No domestic preference shall be given for domestic bidders and for domestically manufactured goods.

7. Advertising

Invitations to bid shall be advertised in at least one widely circulated national daily newspaper or freely accessible, nationally-known website allowing a minimum of twenty-eight (28) days for the preparation and submission of bids. NCB contracts estimated to cost \$500,000 or more for goods and related services and \$1,000,000 or more for civil works will be advertised on ADB's website via the posting of the Procurement Plan.

8. Bid Security

Where required, bid security shall be in the form of a bank guarantee from a reputable bank.

9. Bid Opening and Bid Evaluation

- (i) Bids shall be opened in public.
- (ii) Evaluation of bids shall be made in strict adherence to the criteria declared in the bidding documents and contracts shall be awarded to the lowest evaluated bidder.
- (iii) Bidders shall not be eliminated from detailed evaluation on the basis of minor, non-substantial deviations.
- (iv) No bidder shall be rejected on the basis of a comparison with the employer's estimate and budget ceiling without the ADB's prior concurrence.
- (v) A contract shall be awarded to the technically responsive bid that offers the lowest evaluated price and no negotiations shall be permitted.

10. Rejection of all Bids and Rebidding

Bids shall not be rejected and new bids solicited without the ADB's prior concurrence.

11. Participation by Government-owned enterprises

Government-owned enterprises in the Islamic Republic of Pakistan shall be eligible to participate as bidders only if they can establish that they are legally and financially autonomous, operate under commercial law and are not a dependent agency of the contracting authority. Furthermore, they will be subject to the same bid and performance security requirements as other bidders.

12. ADB Member Country Restrictions

Bidders must be nationals of member countries of ADB, and offered goods and services must be produced in and supplied from member countries of ADB.