

PROCUREMENT PLAN

Basic Data

Project Name: Climate-Friendly Agribusiness Value Chains Sector Project		
Project Number: 48409-004		Approval Number: 0585
Country: Lao People's Democratic Republic		Executing Agency: Ministry of Agriculture and Forestry - Department of Planning and Finance
Project Financing Amount: US\$ 46,370,000 ADB Financing: US\$ 40,500,000 Cofinancing (ADB Administered): Non-ADB Financing: US\$ 5,870,000		Implementing Agency: Department of Agriculture-Ministry of Agriculture and Forestry, Ministry of Agriculture and Forestry - Department of Agriculture Land Management, Ministry of Agriculture and Forestry - Department of Rural Development and Cooperative, Ministry of Agriculture and Forestry - Department of Technical Extension and Agricultural Processing, Ministry of Agriculture and Forestry-Irrigation Dep, National Agriculture & Forestry Research Institute Project Closing Date: 30 September 2026
Date of First Procurement Plan: 30 July 2018		Date of this Procurement Plan: 24 March 2023, Version 3
Advance Contracting: Yes	Related to COVID-19 response efforts: No	Use of e-procurement (e-GP): No

A. Methods, Thresholds, Review and 18-Month Procurement Plan

1. Procurement and Consulting Methods and Thresholds

Except as the Asian Development Bank (ADB) may otherwise agree, the following process thresholds shall apply to procurement of goods and works.

Procurement of Goods and Works		
Method	Threshold	Comments
International Competitive Bidding for Goods	US\$ 1,000,000 and Above	
National Competitive Bidding for Goods	Between US\$ 100,000 and US\$ 999,999	Same as NCB for works.
Shopping for Goods	Up to US\$ 99,999	Same as shopping for works.
International Competitive Bidding for Works	US\$ 3,000,000 and Above	
National Competitive Bidding for Works	Between US\$ 100,000 and US\$ 2,999,999	NPMO to procure all NCB packages. The first draft English version of the procurement documents should be submitted by NPMO for ADB review and approval regardless of the estimated contract amount. ADB-approved documents should be used as a model for all subsequent NCB procurement financed by ADB and need not be subjected to further prior review.
Shopping for Works	Up to US\$ 99,999	NPMO or PPIUs to procure all shopping packages. The first draft English version of the

		procurement documents should be submitted by NPMO for ADB review and approval regardless of the estimated contract amount. ADB approved documents should be used as a model for all subsequent shopping procurement financed by ADB and need not be subjected to further prior review.
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Consulting Services	
Method	Comments
Quality- and Cost-Based Selection for Consulting Firm	Prior review, 90:10 (PIC and FME)
Consultant's Qualification Selection for Consulting Firm	Prior review (EMA)
Least-Cost Selection for Consulting Firm	Prior review (External Auditor)
Single Source Selection for Consulting Firm	Prior review (IRRI)
Individual Consultant Selection for Individual Consultant	Prior review

2. Goods and Works Contracts Estimated to Cost \$1 Million or More

The following table lists goods and works contracts for which the procurement activity is either ongoing or expected to commence within the next 18 months.

Package Number	General Description	Estimated Value	Procurement Method	Review (Prior/ Post)	Bidding Procedure	Advertisement Date (quarter/year)	Comments
CW02a	Upgrading of Canals in Khammouane (Batch II)	2,626,400.00	NCB	Post	1S1E	Q3 / 2023	Prequalification of Bidders: N Domestic Preference Applicable: N Bidding Document: Small Works Covid-19 Response? No Comments: To be procured by NPMO
CW02b	Upgrading of Farm Access Roads, Canals (Hatkhamhieng 1 and 2 canals) and Ponds in Khammouane (Batch II)	1,346,500.00	NCB	Post	1S1E	Q3 / 2023	Prequalification of Bidders: N Domestic Preference Applicable: N Bidding Document: Small Works Covid-19 Response? No Comments: To be procured by NPMO
CW02c	Upgrading of Canals in	2,745,600.00	NCB	Post	1S1E	Q3 / 2023	Prequalification

	Savannakhet (Batch II)						of Bidders: N Domestic Preference Applicable: N Bidding Document: Small Works Covid-19 Response? No Comments: To be procured by NPMO
CW02d	Upgrading of Farm Access Road, Ponds & ADC Upgrading in Savannakhet (Batch II)	1,942,600.00	NCB	Post	1S1E	Q3 / 2023	Prequalification of Bidders: N Domestic Preference Applicable: N Bidding Document: Small Works Covid-19 Response? No Comments: To be procured by NPMO
CW02f	Upgrading of Farm Access Roads, Canal and Ponds in Sekong & Champasack (Batch II)	1,747,500.00	NCB	Post	1S1E	Q3 / 2023	Prequalification of Bidders: N Domestic Preference Applicable: N Bidding Document: Small Works Covid-19 Response? No Comments: To be procured by NPMO

3. Consulting Services Contracts Estimated to Cost \$100,000 or More

The following table lists consulting services contracts for which the recruitment activity is either ongoing or expected to commence within the next 18 months.

Package Number	General Description	Estimated Value	Recruitment Method	Review (Prior/Post)	Advertisement Date (quarter/year)	Type of Proposal	Comments
CS 05	IRRI	1,140,000.00	SSS	Prior	Q2 / 2023	STP	Assignment: International Covid-19 Response? No Comments: By NPMO.
CS06-02	Detailed engineering design, feasibility studies, and associated services (Batch II), Khammouane	260,766.00	QCBS	Prior	Q1 / 2023	STP	Assignment: National Quality-Cost Ratio: 90:10 Covid-19 Response? No Comments: To be recruited by NPMO. 90:10 following cost ratio of CS06-01 (awarded)
CS06-03	Detailed engineering design, feasibility studies, and associated services (Batch II), Savannakhet	265,709.00	QCBS	Prior	Q1 / 2023	STP	Assignment: National Quality-Cost Ratio: 90:10 Covid-19 Response? No Comments: To be recruited by NPMO. 90:10 following cost ratio of CS06-01 (awarded)
CS06-04	Detailed engineering design, feasibility studies, and associated services (Batch II), Saravan, Champasak, Sekong	252,789.00	QCBS	Prior	Q1 / 2023	STP	Assignment: National Quality-Cost Ratio: 90:10 Covid-19 Response? No Comments: To be recruited by NPMO. 90:10 following cost ratio of CS06-01 (awarded)

4. Goods and Works Contracts Estimated to Cost Less than \$1 Million and Consulting Services Contracts Less than \$100,000 (Smaller Value Contracts)

The following table lists smaller-value goods, works and consulting services contracts for which the activity is either ongoing or expected to commence within the next 18 months.

Goods and Works								
Package Number	General Description	Estimated Value	Number of Contracts	Procurement Method	Review (Prior/Post)	Bidding Procedure	Advertisement Date (quarter/year)	Comments
CW01a	Upgrading of Farm Access Road, Canal, Pond & ADC Khammouane (Batch 1)	529,000.00	1	NCB	Post	1S1E	Q2 / 2023	Prequalification of Bidders: N Domestic Preference Applicable: N Bidding Document: Small Works Covid-19 Response? No Comments: To be procured by NPMO
CW01b	Upgrading of Farm Access Road & Canal in Savannakhet (Batch 1)	618,000.00	1	NCB	Post	1S1E	Q2 / 2023	Prequalification of Bidders: N Domestic Preference Applicable: N Bidding Document: Small Works Covid-19 Response? No Comments: To be procured by NPMO
CW01c	Upgrading of Farm Access Road, Canal & ADC in Saravan (Batch 1)	826,437.00	1	NCB	Post	1S1E	Q2 / 2023	Prequalification of Bidders: N Domestic Preference Applicable: N Bidding Document: Small Works Covid-19 Response? No Comments: To be procured by

								NPMO
CW01d	Upgrading of Farm Access Road and Pond in Sekong & Champasack (Batch 1)	231,250.00	1	NCB	Post	1S1E	Q2 / 2023	Prequalification of Bidders: N Domestic Preference Applicable: N Bidding Document: Small Works Covid-19 Response? No Comments: To be procured by NPMO
CW02e	Upgrading of Farm Access Roads, Canal, Ponds & ADC in Saravan (Batch II)	872,300.00	1	NCB	Post	1S1E	Q3 / 2023	Prequalification of Bidders: N Domestic Preference Applicable: N Bidding Document: Small Works Covid-19 Response? No Comments: To be procured by NPMO
CW03a	Renovation of Soil Laboratories (DALAM)	36,017.00	1	SHOPPING	Post		Q2 / 2023	Covid-19 Response? No Comments: To be procured by NPMO
CW03b	Renovation of Clean Agriculture Standard Center	258,850.00	1	NCB	Post	1S1E	Q2 / 2023	Prequalification of Bidders: N Domestic Preference Applicable: N Bidding Document: Small Works Covid-19 Response? No

								Comments: To be procured by NPMO
GD04.1	Equipment for two Agricultural Training College Laboratories (Champasack & Savannakhet)	350,783.00	1	NCB	Post	1S1E	Q2 / 2023	Prequalification of Bidders: N Domestic Preference Applicable: N Bidding Document: Goods Covid-19 Response? No Comments: To be procured by NPMO
GD04.2	Equipment for Soil laboratory (DALAM)	234,940.00	1	NCB	Prior	1S1E	Q2 / 2023	Prequalification of Bidders: N Domestic Preference Applicable: N Bidding Document: Goods Covid-19 Response? No Comments: To be procured by NPMO
GD04.3	Equipment for Clean Agriculture Standard Center	386,450.00	1	NCB	Post	1S1E	Q2 / 2023	Prequalification of Bidders: N Domestic Preference Applicable: N Bidding Document: Goods Covid-19 Response? No Comments: To be procured by NPMO
GD05	Equipment for Agriculture Development Centers & Vegetable Research Centers	882,140.00	2	NCB	Post	1S1E	Q2 / 2023	Prequalification of Bidders: N Domestic Preference Applicable: N

	<p>Lot 1: Khammouane (xeybangfai), Savannakhet (KM 35)</p> <p>Lot 2: Champasak (Paksong) and Sekong (Kapeuh)</p>	<p>701,650.00</p> <p>180,490.00</p>						<p>Bidding Document: Goods</p> <p>Covid-19 Response? No</p> <p>Comments: To be procured by NPMO</p>
GD06	Equipment for Agriculture Development Centers: Saravan, Nongdeng	532,517.00	1	NCB	Post	1S1E	Q2 / 2023	<p>Prequalification of Bidders: N</p> <p>Domestic Preference Applicable: N</p> <p>Bidding Document: Goods</p> <p>Covid-19 Response? No</p> <p>Comments: To be procured by NPMO</p>
GD08	Rural Infrastructure Asset Management System Equipment/Software	88,700.00	1	SHOPPING	Post		Q2 / 2023	<p>Covid-19 Response? No</p> <p>Comments: To be procured by NPMO</p>
GD09	Land surveying equipment for Provincial Agriculture Forestry Offices in Savannakhet and Champasak, and DALAM	75,000.00	1	SHOPPING	Post		Q2 / 2023	<p>Covid-19 Response? No</p> <p>Comments: To be procured by NPMO</p>

Consulting Services

Package Number	General Description	Estimated Value	Number of Contracts	Recruitment Method	Review (Prior/Post)	Advertisement Date (quarter/year)	Type of Proposal	Comments
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None							
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B. Indicative List of Packages Required Under the Project

The following table provides an indicative list of goods, works and consulting services contracts over the life of the project, other than those mentioned in previous sections (i.e., those expected beyond the current period).

Goods and Works							
Package Number	General Description	Estimated Value (cumulative)	Estimated Number of Contracts	Procurement Method	Review (Prior/Post)	Bidding Procedure	Comments
None							

Consulting Services							
Package Number	General Description	Estimated Value	Number of Contracts	Recruitment Method	Review (Prior/Post)	Type of Proposal	Comments
CS04	External Auditor	230,000.00	1	LCS	Prior	BTP	Assignment: International Covid-19 Response? No Comments: State Audit Office has been doing audits since implementation. Keep package here in case it is needed.

C. List of Awarded and On-going, and Completed Contracts

The following tables list the awarded and on-going contracts, and completed contracts.

1. Awarded and Ongoing Contracts

Goods and Works							
Package Number	General Description	Estimated Value	Awarded Contract Value	Procurement Method	Advertisement Date (quarter/year)	Date of ADB Approval of Contract Award	Comments
GD07	Supply of Accounting Software, Installation of Accounting System and Training	30,000.00	24,200.00	SHOPPING	Q2 / 2021	16-JAN-23	Ongoing

Consulting Services							
Package Number	General Description	Estimated Value	Awarded Contract Value	Recruitment Method	Advertisement Date (quarter/year)	Date of ADB Approval of Contract Award	Comments
CS03	External Monitoring Agency	80,000.00	105,150.00	CQS	Q3 / 2019	25-NOV-22	Ongoing
CS02	Financial Management Entity	1,370,000.00	1,720,741.00	QCBS	Q3 / 2018	02-OCT-19	Ongoing
CS01	Project Implementation Consultants	5,940,000.00	5,493,344.00	QCBS	Q3 / 2018	11-SEP-19	Ongoing
ICS03.1	Finance and Administration Assistant (Vientiane)	46,700.00	44,880.00	ICS	Q3 / 2018	23-JAN-19	Ongoing
ICS02	Project Management & Coordination Specialist	250,000.00	250,000.00	ICS	Q3 / 2018	23-JAN-19	Ongoing
CS06-01	Preparation of Detailed Engineering Design, Feasibility Studies & Associated Services on ADB Rural Infrastructure Provision Sub-Projects in 5 Provinces, Lao PDR	223,000.00	191,036.73	QCBS	Q1 / 2021	08-JUN-22	Ongoing
ICS03.6	Finance and Administration Assistant (Champassak)	46,700.00	44,880.00	ICS	Q3 / 2018	23-JAN-19	Ongoing
ICS03.2	Finance and Administration Assistant (Khammouane)	46,700.00	44,880.00	ICS	Q3 / 2018	23-JAN-19	Ongoing
ICS03.4	Finance and Administration Assistant (Salavan)	46,700.00	44,880.00	ICS	Q3 / 2018	23-JAN-19	Ongoing
ICS03.3	Finance and Administration Assistant (Savannakhet)	46,700.00	44,880.00	ICS	Q3 / 2018	23-JAN-19	Ongoing
ICS03.5	Finance and Administration Assistant	46,700.00	44,880.00	ICS	Q3 / 2018	17-JAN-19	Ongoing

	(Sekong)						
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D. National Competitive Bidding

A. Regulation and Reference Documents

1. The procedures to be followed for National Competitive Bidding (NCB) shall be those set forth for "Public Bidding" in Prime Minister's Decree No. 03/PM of the Lao People's Democratic Republic, effective 09 January 2004, and Implementing Rules and Regulations effective 12 March 2004 with update 0861/MOF of 05 May 2009 entitled "Amendments of Some Articles of Implementing Rules and Regulations on Decree Of Government Procurement Of Goods, Works, Maintenance And Services", with the clarifications and modifications described in the following paragraphs required for compliance with the provisions of the Procurement Guidelines.

B. Procurement Procedures

1. Procurement Plan

2. Contract packages subject to NCB procedures will be those identified as such in the project Procurement Plan. Any changes to the method of procurement from those provided in the Procurement Plan shall be made through updating of the Procurement Plan, and only with prior approval of ADB.

2. Eligibility

3. The eligibility of bidders shall be as defined under Section I of the Procurement Guidelines; accordingly, no bidder or potential bidder should be declared ineligible for reasons other than those provided in Section I of the Guidelines, as amended from time to time.

3. Preferences

4. No preference of any kind shall be given to domestic bidders or for domestically manufactured goods.

5. Suppliers and contractors shall not be required to purchase local goods or supplies or materials.

4. National Sanctions List

6. National sanctions lists may be applied only with prior approval of ADB.

5. Advertising

7. The posting of NCB specific notices for contracts valued at less than \$1 million on ADB's website is not required but is highly recommended.

C. Procurement Documents

6. Use of Harmonized Documents

8. The harmonized standard bidding documents entitled "Procurement of Works, NCB-SBD, Harmonized Bidding Documents, December 2015" and "Procurement of Goods, NCB-SBD, Harmonized Bidding Documents, December 2015" approved by the Ministry of Finance through 3246/MOF dated 28 September 2015, and approved by ADB by OSFMD/OSP2 dated 7 June 2016, shall be used for all procurement by NCB unless exceptions are specifically identified in the Procurement Plan.

7. Rejection of all Bids and Rebidding

9. Bids shall not be rejected and new bids solicited without ADB's prior concurrence.

8. Disclosure of Decisions on Contract Awards

10. At the same time that notification on award of contract is given to the successful bidder, the results of the bid evaluation shall be published in a local newspaper or well-known freely accessible website identifying the bid and lot numbers and providing information on (i) name of each Bidder who submitted a Bid, (ii) bid prices as read out at bid opening, (iii) name of bidders whose bids were rejected and the reasons for their rejection, (iv) name of the winning Bidder, and the price it offered, as well as the duration and summary scope of the contract awarded. The executing agency/implementing agency shall respond in writing to unsuccessful bidders who seek explanations on the grounds on which their bids are not selected.

9. ADB Policy Clauses

11. A provision shall be included in all NCB works and goods contracts financed by ADB requiring suppliers and contractors to permit ADB to inspect their accounts and records and other documents relating to the bid submission and the performance of the contract, and to have them audited by auditors appointed by ADB.

12. A provision shall be included in all bidding documents for NCB works and goods contracts financed by ADB stating that the Borrower shall reject a proposal for award if it determines that the bidder recommended for award has, directly or through an agent, engaged in corrupt, fraudulent, collusive, or coercive practices in competing for the contract in question.

13. A provision shall be included in all bidding documents for NCB works and goods contracts financed by ADB stating that ADB will declare a firm or individual ineligible, either indefinitely or for a stated period, to be awarded a contract financed by ADB, if it at any time determines that the firm or individual has, directly or through an agent, engaged in corrupt, fraudulent, collusive, coercive or obstructive practices or any integrity violation in competing for, or in executing, ADB-financed contract.

