

## VIRTUAL BUSINESS OPPORTUNITIES SEMINAR

22 October 2020

8:30 – 10:30am (Denmark time)

2:30 – 4:30pm (Manila time)

### AGENDA

Denmark time (MLA time)

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| 8:30am (2:30pm)  | Opening Remarks (5 minutes)<br>Finn Mortensen, Executive Director, State of Green  |
| 8:35am (2:35pm)  | Introducing ADB (5 minutes)<br>Introduction of Virtual BOS Goals<br>Rustam Abdukayumov, Director, Procurement Division 2, PPF  |
| 8:40am (2:40pm)  | ADB Business Opportunities: Project Pipelines<br><i>Brief presentations of ongoing and upcoming business opportunities within ADB's regional departments.</i><br><br>Smart Cities (15 minutes)<br>Hong Soo Lee, Senior Urban Specialist (Smart Cities), Urban Sector Group, SDCC |
| 8:55am (2:55pm)  | Smart Energy (15 minutes)<br>Kee-Yung Nam, Principal Energy Economist, SDCC  |
| 9:10am (3:10pm)  | Private Sector Operations (10 minutes)<br>Jackie Surtani, Director, Infrastructure Finance Division 2  |
| 9:20am (3:20pm)  | Doing Business with ADB and the ADB Procurement System (40 minutes)<br>ADB Update on Procurement Processes and Systems<br>Stephane Bessadi, Senior Procurement Specialist, PPF   |
| 10:00am (4:00pm) | Case Example from a DK Company Working with ADB (10 minutes)<br>Jens Thøgersen, Project Director, Ramboll  |
| 10:10am (4:10pm) | Q&A and Dialogue (15 minutes)  |
| 10:25am (4:25pm) | Closing Remarks (5 minutes)<br>Jon Thorgaard, Danish Ambassador to Thailand and Head of the Board of Directors for Southeast Asia (SEA)  |

Moderator: Jens Holst, Director, Confederation of Danish Industries

