

## **ADB – BANGLADESH: BUSINESS OPPORTUNITIES WEBINAR**

19 December 2021

### **Description**

Bangladesh Resident Mission (BRM) of ADB organizes the Business Opportunities Seminar (BOS) annually as its flagship event to bring the talent and opportunities together to contribute to the development of Bangladesh. BOS will apprise the business opportunities available in the ADB funded projects in Bangladesh. Currently, uncontracted amount under ADB funded projects in the country is over \$4.5 billion. BOS generates interest among the contractors and consultants to explore opportunities in ADB funded projects, helps to locate ADB's business opportunities, helps prepare high-quality and responsive bids and proposals, and also inform ADB's procurement and anticorruption procedures.

In response to ongoing COVID-19 pandemic, BRM will undertake the 2021 BOS virtually. Virtual format will be flexible and able to connect more participants and speakers from around the world. Over 400 participants from different business sectors are expected to join. Experts from ADB and business communities will be the experts and panelists in BOS.

### **Objectives**

During the Business Opportunities Webinar, participants will have the opportunity to:

- discover ADB's achievements in Bangladesh, and available business opportunities.
- meet virtually with ADB staff in procurement, consulting, project management, and related operations as well as sector specialists.
- hear presentations on how to qualify for ADB-financed contracts.

At the end of the Business Opportunities Webinar, participants will have:

- discovered the advantages of ADB-financed contracts.
- understood ADB's policies and procedures for procurement of goods and works, the recruitment of consultants, and the engagement of NGOs and civil societies.
- learned how to locate business opportunities.
- learned the best ways to prepare responsive bids and proposals.
- received information on business opportunities by sector currently available under ongoing ADB-financed projects, and upcoming ADB pipeline projects.

### **Target Participants**

- Consultants
- Contractors
- Suppliers
- Civil Society Organizations

### **Registration**

Registration opens on 15 November 2021 at website: [xyz](#) and closes on 18 December 2021.

## AGENDA

Time	Activities
<b>09:00 am – 09:30 am</b>	BOS link opens for participants & Registration
<b>09:30 am – 10:00 am</b>	<p>Virtual Tour of ADB's Key Achievements in Bangladesh [digital booth: highlight of sectors—audio, video, photographs, and animated videos; infographics; recorded short conversation by Country Director, MOF/ERD Officials, Sector Specialists, Project Directors/Deputy Project Directors, Contractors/Consultants, and beneficiaries on ADB's projects and development effectiveness—each sector: 5 minutes].</p> <p>Energy, Transport Water and other Urban Infrastructure and Services Education and Health Agriculture, Natural Resources and Rural Development Finance and Public Sector Management</p>
<b>10:00 am –10:30 am</b>	<b>Opening Session</b>
10.30 am – 10.10 am 10.10 am – 10.20 am 10.20 am – 10.30 am	<ul style="list-style-type: none"> <li>• Welcome Address by Mr. Edimon Ginting, Country Director, ADB-BRM</li> <li>• Keynote Speech by Ms. Fatima Yasmin, Secretary, Economic Relations Division (ERD)</li> <li>• Inaugural Speech by Chief Guest, Mr. A H M Mustafa Kamal, Hon'ble Minister of Finance</li> </ul>
<b>10:30 am –11:15 am</b>	<b>Session I: Opportunities in Bangladesh for Contractors and Consultants</b>
10.30 am – 10.45 am 10.45 am – 11.00 am 11.00 am – 11.15 am	<ul style="list-style-type: none"> <li>• Bangladesh Portfolio at a Glance, and Ongoing Procurement and Consultancy Opportunities: by Mr. Tika Limbu, Principal Portfolio Management Specialist</li> <li>• ADB Bangladesh Country Operations Business Plan, and Upcoming Pipeline Projects and Opportunities: By Mr. Soon Chan Hong, Senior Economist</li> <li>• Questions and Answers: moderated by Mr. Tika Limbu</li> </ul>
<b>11:15 pm –12:15 pm</b>	<b>Session II: Advantage of ADB Business Opportunities in Bangladesh</b>
11.15 am – 11.45 am 11.45 am – 12.00 pm 12.00 pm – 12.15 pm	<ul style="list-style-type: none"> <li>• Bidding ADB Financed Projects: By Ms. Janyna Rhor, Principal Procurement Specialist</li> <li>• Finding Information on ADB Funded Projects—Identifying Opportunities for Goods, Works and Consultancy Services: By Mr. M. Zulyaminayn, Senior Procurement Officer</li> <li>• Preparing Responsive Bids and Proposals: By Mr. Humayun Kabir, Procurement Officer</li> </ul>
<b>12:15 pm –13:15pm</b>	<b>Session III – Panel Discussion</b> - Moderator: by BRM CD or his delegate
	<ul style="list-style-type: none"> <li>- Chief Engineer, Local Government Engineering Department (LGED)</li> <li>- Chief Engineer, Roads and Highways Department (RHD)</li> <li>- Representative from Contractors</li> <li>- Representative from Consultants</li> <li>- Mohammed Zulyaminayn, Senior Procurement Officer, ADB-BRM</li> <li>- Integrity Specialist, OAI, ADB HQ</li> </ul>



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<b>13:15 pm –13:30 pm</b>	<b>Concluding Session</b>
	<ul style="list-style-type: none"><li>• Concluding Remarks by Dr. Pear Mohammad, Additional Secretary, ADB Wing Chief, ERD</li><li>• Vote of Thanks by Mr. Edimon Ginting, Country Director, ADB-BRM</li></ul>