## List of Participants

### IB Companies

<table>
<thead>
<tr>
<th>Company</th>
<th>Name/Position</th>
</tr>
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<tbody>
<tr>
<td>ACLEDA Bank</td>
<td>Narin PHON, Managing Director and CEO, ACLEDA Bank, Lao PDR</td>
</tr>
<tr>
<td>AISECT</td>
<td>Abhishek PANDIT, Director, Business Service, AISECT (vocational training company, India)</td>
</tr>
<tr>
<td>AISECT</td>
<td>Siddharth CHATURVEDI, Director for Operations, AISECT (vocational training company, India)</td>
</tr>
<tr>
<td>biMBA AUJIEO</td>
<td>Sudarsono HARDJOSOEKARTO, Chairman, biMBA AUJIEO (education company, Indonesia)</td>
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<tr>
<td>biMBA-AUIEO</td>
<td>Imam SUTRISNO, biMBA, Indonesia</td>
</tr>
<tr>
<td>CARD</td>
<td>Aris Alip, CEO, CARD (microfinance, Philippines)</td>
</tr>
<tr>
<td>Clean Engines Inc.</td>
<td>William KRAMER, President &amp; CEO, Clean Engines International (transport / energy, Philippines)</td>
</tr>
<tr>
<td>Coffee for Peace Inc.</td>
<td>Felicitas PANTOJA, Chief Operating Officer, Coffee For Peace, Inc.</td>
</tr>
<tr>
<td>EnCash</td>
<td>Eric SEVERINO, CEO, EnCash (financial services, Philippines)</td>
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<tr>
<td>Green Energy Biomass</td>
<td>Jamey HADDEN, Strategic Development, Green Energy Biomass (energy, Viet Nam)</td>
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<tr>
<td>Green Gold</td>
<td>Pamela LAU, Managing Director, Green Gold Group (seaweed company, Indonesia)</td>
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<tr>
<td>Greenlight Planet</td>
<td>T. Patrick WALSH, Founder and CTO, Greenlight Planet</td>
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<tr>
<td>Husk Power</td>
<td>Puneet RUSATGI, Director for Business Development, Husk Power (energy, India)</td>
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<tr>
<td>Industree Crafts</td>
<td>Neelam CHIBBER, CEO, Industree Crafts</td>
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<tr>
<td>MAS Apparel</td>
<td>Vidhura RALAPANAWE, Manager for Sustainability and Communication, MAS Apparel Ltd (clothing, Sri Lanka)</td>
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<tr>
<td>Maynilad Water</td>
<td>Ricky P. Vargas, CEO, Maynilad Water</td>
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<tr>
<td>MCPI Corporation</td>
<td>Maximo RICOHERMOSO, President, MCPI Corporation</td>
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<tr>
<td>Medicard</td>
<td>Nicanor MONTOYA, CEO, MediCard (health, Philippines)</td>
</tr>
<tr>
<td>Munich Re</td>
<td>Ulrich TRUMPP, Chief Executive, Munich Reinsurance Company</td>
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<tr>
<td>Phinma</td>
<td>Willy Joven UI, CEO, Phinma (social housing, Philippines)</td>
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<tr>
<td>PinoyMe</td>
<td>Dan SONGCO, President and CEO, PinoyMe Foundation, Philippines</td>
</tr>
<tr>
<td>Pioneer Microinsurance</td>
<td>Geric LAUDE, Vice President of Micro-Insurance and Visayas Deputy, Pioneer Life Inc, Philippines</td>
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<tr>
<td>Pioneer Microinsurance</td>
<td>Melinda Grace LABAO, Micro-Insurance Unit, Pioneer Insurance and Surety Corporation, Philippines</td>
</tr>
<tr>
<td>PLDT/SMART Foundation</td>
<td>Esther SANTOS, President, PLDT/SMART Foundation</td>
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<tr>
<td>Power Source</td>
<td>John HERRMAN, PowerSource Group, (energy, Philippines)</td>
</tr>
<tr>
<td>Proximity Design</td>
<td>YIN Mon Soe, Supply Chain Manager at Proximity Designs, Myanmar</td>
</tr>
<tr>
<td>Pupa</td>
<td>Mary Anne AMORIM, CEO, Pupa, Brazil (learning tools for children in the slums of Brazil)</td>
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<tr>
<td>RiverGen</td>
<td>Darren MIAO, Managing Director, RiverGen (small hydro, Indonesia)</td>
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<tr>
<td>RUMA</td>
<td>Aussie HARYONO, Head of Information Services. Pt. RUMA (IT company, Indonesia)</td>
</tr>
</tbody>
</table>
SL AgriTech  Henry LIM, SL AgriTech (agriculture, Philippines)
STI       Monico JACOB, President, STI Colleges and Education Centers
Sunlabob  Andy SCHROETER, Co-Founder and Managing Director, Sunlabob, Lao PDR
Sure      Paul PUTEPUNKANAL, CEO and President, Sure (biomass, Philippines)
Tao Corporation  Julio SIY, Tao Corporation, Philippines
The Net Group  Charles RUFINO, Chairman, The Net Group, Philippines
TPC       Arah SADAVA, CEO, Thaneakea Phum Cambodia (TPC) (microfinance institution, Cambodia)
Unilab    Jose Maria A. OCHAVE, Senior Vice President for Social Partnership, Unilab (healthcare, Philippines)
Unilever - Pure It  Steve DIXON, Unilever (water purifier, India)
Urmatt    Arvind NARULA, CEO, Urmatt, Thailand
World Toilet Organization  Jack SIM, Founder, World Toilet Organization

IB Investors

Aavishkaar Fund  Noshir COLAH, Partner, Aavishkaar Fund, India
Aureos       Sev VETTIVETPILLAI, Executive Chairman, Aureos Advisers, Aureaos Capital, London
Aureos       Nicanor LIZANES, Aureaos Capital, Philippines
Bamboo Finance Geetali KUMAR, Investment Associate, Bamboo Finance, Singapore office
Bamboo Finance Beatrice WEE, Head of Investor Relations for APEC, Bamboo Finance, Singapore office
BlueOrchard Finance Normunds MIZIS, Head of Asia and Central Asia teams, BlueOrchard Fund
Credite Suisse Joost BILKES, Credit Suisse, Singapore Branch
DEG         Herbert BAUMGARTNER, Director DEG Representative Office, Bangkok, Thailand
Dolma Development Fund  Tim GOCHER, Chairman and Founder, Dolma Development Fund
Dragon Capital  Quyen Duong Do, Managing Partner, Dragon Capital
Dragon Capital  Uyen Nguyen Ngoc Nhu, Principal, Dragon Capital
Duxton       Desmond SHEEHY, CEO, Duxton Asset Management Pte Ltd, Singapore
Duxton       Jonathan PAUL, Adviser, Duxton Asset Management Pte Ltd, Singapore
Duxton Capital  Yew Kuan, Duxton Capital, Singapore
EMDA Network  Piet IJBen, Chairman, EMDA network
Emerald Capital Asia T. David HODGKINSON, Executive Director, Emerald Capital Asia,
Emerald Capital Asia Lizi JALIL, Executive Director of Emerald Capital Asia Limited
Emerald Capital Asia _____, agribusiness expert and food security advisor to government of Singapore, Emerald Capital Asia
Emerald Capital Asia Ingo PUHL, social entrepreneur with experience in impact assessment and verification Emerald Capital Asia
Footprint Investments  Vivian CHANDRAN, Footprint Investments, Singapore
Footprint Investments  Sharon CHANDRAN, Footprint Investments, Singapore
Footprint Investments  Jerry LORENZO, Footprint Investments, Singapore
Gate to Asia Ltd.  Thomas JAKOBSEN, Head, Gate to Asia Ltd., Viet Nam
ICICI
Jaisingh DHUMAL, Chief Manager and Head, Technology Finance Group, ICICI Bank, Mumbai, India

IFC
Sabine HERTVELD'T, Senior Private Sector Development Specialist, Inclusive Business Group, IFC

IFC
Anil SINHA, Regional Head, Advisory Services, South Asia, IFC

Ignaia Fund
Michael CHU, Founder and CEO, Ignaia Fund; Senior lecturer at Harvard University

IIP
Varun SAHNI, CEO, Impact Investment Partner (IIP)

IIP
Nadia SOOD, Co-Manager, Impact Investment Partner (IIP)

JBIC
Masaaki AMMA, Head, Policy and Strategy Office, Japan Bank for International Cooperation (JBIC), Tokyo, Japan

Kendall Court Ltd.
Chris CHIA, Managing Partner, Kendall Court Pte. Ltd., Singapore

Leapfrog Investments
Stephanie CHATONSKY, Investment Officer, Leapfrog Investments

Leapfrog Investments
Tahira DOSANI, Director of Investments, Leapfrog Investments

Leopard
Chris GARNIC, Leopard Capital, Cambodia

LGT Venture Philanthropy
Joan YAO, Investment Manager-Southeast Asia, LGT Venture Philanthropy Foundation

LGT Venture Philanthropy
Wolfgang HAFENMAYER, Managing Partner, LGT Venture Philanthropy

LOK Fund
John-Michael LIND, LOK Fund

MacQuarie
Aditi Advani RAMIREZ, Chief Investment Officer, MacQuarie Social Impact Fund

New Philanthropic Capital
Sue WIXLEY, Head of Communication, New Philanthropic Capital (NPC), London, UK

Omidyar Network
Anuradha RAMACHANDRAN, Omidyar Network, India

Pragati Equity
Narayanan SHADAGOPAN, Managing Director, Pragati Equity Advisors Pvt. Ltd., India

Pragati Equity
Harsh VARMA, Partner, Pragati Equity Advisors Pvt. Ltd., India

Quadria Capital
Anne KIM, Vice President, Quadria Capital

responsAbility
Anand CHANDANI, Regional Director for South and Southeast Asia, responsAbility

SEAF
Fahim AHMED, Managing Partner, SEAF

SowAsia
Scott LAWSON, CEO, SowAsia Fund, HongKong (a Hong Kong based charitable foundation which invests in high impact social businesses in East and Southeast Asia)

Unitus Impact
Shalaka JOSHI, Managing Director, Unitus Impact

UOB Global
NG Kate Jain, UOB Global Capital, Singapore

Watershed Capital Group
Michael WHELCHEL, Co-founder and Partner, Watershed Capital Group

Government and Associations

Government of Bangladesh
Mohammed Jahangir MOLLA, Additional Secretary, BSCIC, Ministries of Industries, Government of Bangladesh

Government of Ecuador
Natalie CELY SUAREZ, Ambassador to USA and former Minister for Economic Affairs, Government of Ecuador

Government of Finland
Max VON BONSDORFF, Director's Adviser (Finland), Board of Directors, ADB

Government of India
Satish RATHINAM, Additional Economic Adviser, Department of Economic Affairs, Ministry of Finance, Government of India
Government of Lao PDR  Khamsonvanh PHUTDAVONG, Director, Ministry of Industry and Commerce, Government of Lao PDR

Government of Netherlands  Armand EVERS, Assistant in the ADB Board of Directors, representing the Government of the Netherlands

Government of Netherlands  Rosa Mica GUEVARA, Senior Commercial Officer, Embassy of the Netherlands

Government of Philippines  Amelita A. MENARDO, OIC-Assistant Director, Trade, Industries and Utilities Division, National Economic and Development Authority, Government of the Philippines

Government of Sri Lanka  Nelson N. KUMARATUNGA, Director, Board of Investments, Government of Sri Lanka

Government of Sweden  Christina WEDEKULL, Alternate Director to the ADB Board of Directors, Government of Sweden / SIDA


Government of Viet Nam  PHAN Thi Thuy Tram, Director, Ministry of Planning and Investment, Government of Viet Nam

PBE  Bonar LAURETO, Executive Director, Philippine Business for the Environment (PBE)

WBCSD  Filippo VEGLIO, Director, Development Focus Area, WBCSD

WBCSD  Kithrona CERRI, Program Manager, Development Focus Area, WBCSD

Ivan HERNANDEZ, Ecuador

Development Partners

ADB  Lakshmi VENKATA CHALAM, Vice President, Private Sector and Co-financing Operations, Asian Development Bank

ADB  Armin BAUER, Principal Economist, Poverty Reduction, Gender and Social Development Division, Regional and Sustainable Development Department, Asian Development Bank (ADB)

ADB  Philip ERQUIAGA, Director General, Private Sector Operations Department, Asian Development Bank (ADB)

ADB  Brian LIU, Investment Officer, Capital Markets and Financial Sectors Division, Asian Development Bank

ADB  Janette HALL, Senior Investment Officer, Capital Markets and Financial Sectors Division, Asian Development Bank

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ADB  Lara BORN, Access to Energy Team, ADB

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ADB  DAO Viet Dung, Senior Programs Officer, ADB Resident Mission, Viet Nam

ADB  Stella TANSENCO-SCHAPERO, Southeast Asia Department, ADB

ADB  Stephen GROFF (ADB Vice President for Operations in East and Southeast Asia and in the Pacific)

ADB  Monisha HERMANS, Investment Specialist, PSOD, ADB
ADB  
Erik AELBERS, Private Sector Development Consultant, ADB PLCO

AFD  
Thomas HUSSON, Senior Investment Officer, AFD-French Development Agency

AFD  
Bruno VINDEL, Economiste, Département Asie, Agence Française de Développement (AID)

AusAID  
Jason ALFERINK, Director, Business Engagement Section, AusAID

AusAID  
Gary POWELL, Assistant Director General, NGO and Business Branch, AusAID

CIDA  
Luke MYERS, Country Director for the Philippines, CIDA

DFID-BIF  
Jack NEWNHAM, Project Director, Business Innovation Facility (BIF), DFID

EU Delegation  
Hans FARNHAMMER, Head of Development Cooperation, Delegation of the European Union to the Philippines

GIZ  
Jonas NAGUIB, Senior Manager, Inclusive Business Models, GIZ, Germany

IDB  
Luiz ROS, Manager, Opportunities for Majority Program, IDB

IDB  
Steven P. PUIG, Vice President for Private Sector and Non-Sovereign Guaranteed Operations, IDB

IDB  
Elizabeth BOGGS DAVIDSEN, Principal Investment Specialist, Opportunities for Majority Program, IDB

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Nobuhiro KAWATANI, Deputy Director, Private Sector Partnership Division, Office for Private Sector Partnership, Japan International Cooperation Agency (JICA)

KfW  
Jan STILKE, Economist, Financial and Private Sector Division, Asia Department, KfW,

SECO, Embassy of Switzerland  
Yannick REICHENAU, Attache, Embassy of Switzerland (representing SECO)

SIFEM  
Claude BARRAS, Chief Executive Office and Managing Partner, SIFEM

SNV  
Tom DERKSEN, Country Director, Viet Nam and Indonesia, SNV

SNV  
Phil HARMAN, SNV Program Manager for Indonesia

SNV  
James ADDO, Global Impact Investment Manager, SNV

UNDP  
Taimur KHILIJI, Regional Programme Specialist, Bangkok Regional Center, UNDP

UNDP  
Ade MULYO, Partnerships Advisor, UNDP Indonesia

UNDP  
Sara ENRIGHT, Programme Analyst, Business Call to Action, UNDP

UNDP  
Sahba SOBHANI, Manager of the Growing Inclusive Markets Initiative, Acting Manager of the Business Call to Action (BCtA), Private Sector Division, United Nations Development Programme (UNDP)

UNDP  
Feissal HUSSEIN, Regional Technical Adviser, United Nations Capital Development Fund (UNCDF)

USAID  
Maura O’Neil, Director of the Office of Innovation and Development Alliances, USAID

World Bank  
Nataliya MYLENKO, Senior Expert, Finance and Private Sector Team, World Bank Office, Philippines
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<tr>
<th>Organization</th>
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<tr>
<td>Accenture</td>
<td>Shannon ROPER, Senior Manager, Accenture Development Partnership, Australia</td>
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<tr>
<td>AIM</td>
<td>Juan Miguel LUZ, Associate Dean, Asian Institute of Management (AIM)</td>
</tr>
<tr>
<td>ASEI</td>
<td>Markus DIETRICH, Inclusive Business Market Scoping Specialist (Consultant), Poverty Reduction, Gender, and Social Development Division, Regional and Sustainable Development Department, ADB</td>
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<tr>
<td>ASEI</td>
<td>Cindy DANGANAN</td>
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<tr>
<td>ASSIST</td>
<td>Sreeni NARAYANAN, Asia Society for Social Improvement and Sustainable Transformation (ASSIST), Manila</td>
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<tr>
<td>ASSIST</td>
<td>Olga BABINA, Asia Society for Social Improvement and Sustainable Transformation (ASSIST), Manila</td>
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<tr>
<td>B4MD</td>
<td>David Faulmann, Operations Manager, Business for the Millennium Development (B4MD), Australia</td>
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<tr>
<td>Better Stories</td>
<td>Minhaz ANWAR, Teamleader for the Bangladesh IB Study</td>
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<tr>
<td>Dalberg</td>
<td>Gaurav GUPTA, Managing Director, Dalberg, India</td>
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<tr>
<td>Ernst and Young</td>
<td>Alexzander DACANAY, Director, Ernst and Young, Philippines</td>
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<tr>
<td>ImpactValue</td>
<td>Alice CHAPPLE, Director, Impact Value</td>
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<tr>
<td>expert</td>
<td>Mel JONES, Development Consultant, Manila, Philippines</td>
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<tr>
<td>expert</td>
<td>Noah BECKWITH, BoP Specialist-Capital Markets (Consultant), Poverty Reduction, Gender, and Social Development Division, Regional and Sustainable Development Department, ADB</td>
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<tr>
<td>expert</td>
<td>Dino VEGA</td>
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<tr>
<td>FRI</td>
<td>Takafumi IKUTA, Senior Research Fellow, Economic Research Center, Fujitsu Research Institute</td>
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<tr>
<td>FSG</td>
<td>Marc PFITZER, Managing Director, FSG Europe, Geneva, Switzerland</td>
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<td>FSG</td>
<td>Almala Calmell DEL SOLAR, FSG Europe, Geneva, Switzerland</td>
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<td>GEA Investors</td>
<td>Peter KING, GEA Investors</td>
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<td>Hystra Network</td>
<td>Jim AYALA, Partner, Hystra Network</td>
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<tr>
<td>IIX</td>
<td>Durreen SHAHNAZ, Founder and Chairperson, Impact Investment Exchange Asia, Singapore</td>
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<tr>
<td>INSEAD</td>
<td>Artie GILL, INSEAD</td>
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<tr>
<td>Intellecap</td>
<td>Anurag AGRAWAL, Co-Founder and Chief Operating Officer, Intellecap</td>
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<td>Intellecap</td>
<td>Nisha DUTT, Head of consulting business, Intellecap</td>
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<td>McKinsey &amp; Company</td>
<td>Christopher BESHOURI, President, McKinsey &amp; Co. Philippines</td>
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<td>MicroFinanza Rating</td>
<td>Marco BOA, Asia Regional Manager, MicroFinanza Rating</td>
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<tr>
<td>PWC</td>
<td>Yuki ISOGAI, Price Waterhouse Coopers (PWC), Tokyo, Japan</td>
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<td>PWC</td>
<td>Carolin C. SCHRAMM, Price Waterhouse Coopers / Business Innovation Facility (BIF), DFID</td>
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<tr>
<td>Red Mantra Group</td>
<td>Robert DE JONGH, Managing Director, Latin America, SNV/ ADB Consultant, <a href="mailto:rdejongh@palante.com">rdejongh@palante.com</a></td>
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<tr>
<td>Re-Emerging World</td>
<td>Avik ROY, Managing Director, Re-Emerging World Consulting</td>
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<tr>
<td>Rockefeller Foundation</td>
<td>Heather GRADY, Vice President for Foundation Initiatives, Rockefeller Foundation, New York</td>
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<tr>
<td>Rockefeller Foundation</td>
<td>Justina LAI, Impact Investment Team, Rockefeller Foundation</td>
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