

2nd Inclusive Business Asia Forum (16-19 February 2016, ADB Headquarters, Manila, Philippines)

Speakers and Moderators

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Rafaelita ALDABA, is an assistant secretary for industry development at the Department of Trade and Industry's (DTI) in the Philippines. The development and promotion of industry clusters are identified as a major strategy under the Philippine Development Plan 2011-2016 in helping achieve its vision of a globally- competitive and innovative industry and services sector that contributes significantly to inclusive growth and employment generation. Prior to her appointment, Ms. Aldaba served as acting vice president of state think-tank Philippine Institute for Development Studies (PIDS) since 2012; she also served as team leader at the Asian Development Bank and worked as project manager for various inter-agency research projects. She earned her Bachelor's, Master's and Ph.D. in Economics from the University of the Philippines' School of Economics and took Advance Studies in International Economic Policy Research in Kiel Institute of World Economics in Germany.



Giovanni ALINGOG is the president and CEO of Glovax Biotech Corporation. Starting with 80,000 peso seed capital, Glovax has now attracted the investment from Impact Investment Asia (IIX) and Kohlberg Kravis Roberts (KRR). To date, Glovax, through the assistance of Rotary International, Philippine Institute of Certified Public Accountants (PICPA), local government units, and non-government organizations, have vaccinated a total of 133,000 underprivileged individuals for free. The company has also proposed a plan called Vaccine Development and Security Program (VDSP), a long-term project which aims to help government in its annual vaccine requirement by making sure the vaccines are available anytime and at pre-determined prices. Mr. Alingog is an accountancy graduate of the San Beda Colleague and a Certified Public Accountant (CPA).



Aris ALIP, CEO of CARD Bank. Dr. Aris Alip is the founder and CEO of CARD MRI. CARD MRI is a group of companies composed of a foundation, a bank, a microinsurance provider, a development institute and a business development service. The companies were established to empower poor women in the countryside and to help alleviate poverty in the Philippines. CARD MRI is the largest micro-finance institute in the Philippines and in 2008 the organization was awarded the prestigious Ramon Magsaysay award for public service for successfully providing self-sustaining financial service for half a million Filipino women and their families. In March 2011, Dr Alip was appointed Presidential Adviser for Economic Empowerment of the Rural Poor for the Philippines.



Jesse ANG is the head of IFCs Southeast Asia technical assistance facility and on a development assignment working for the IFC PPP Asia unit.. Previously, he was the Resident Representative for the Philippines office of the International Finance Corporation from 2007 till 1st quarter 2015. He has

extensive financial sector expertise and a solid track record in putting together investment deals in infrastructure, including power, mining, water and telecommunications. Mr. Ang earned his Master's degree in Business Administration from the Wharton Graduate School of Business and a BS Industrial Engineering degree from the University of the Philippines.



Alok AGARWAL is Executive Director at ICICI Lombard Insurance, India - one of the leading private sector general insurance companies. Mr. Agarwal holds a Post Graduate Diploma in Management. Prior to ICICI Lombard, he served as a Process Engineer at Reliance Industries. Mr. Agarwal has been associated with Reliance Group for over ten years and prior to this, he was at Bank of America for 12 years. Mr. Agarwal was a Research Analyst at Motilal Oswal Securities Limited, Research Division. Mr. Agarwal holds a Management Degree from IIM, Calcutta. He received B. Tech (Chemical Engineer) from Jadavpur University.



Caroline ASHLEY is the Executive Editor of The Practitioner Hub - an online platform that provides practical information and resources to the practitioners and facilitators of inclusive business – as well as Results Director of Connect to Grow, and Founder Director of Ashley Insight Ltd. Caroline is an international expert on the contributions that business makes to development. She facilitates and analyses inclusive business - commercially sound business that tangibly involves people at the Base-of-the-Pyramid. She has been responsible for tracking results and drawing out lessons from inclusive business portfolios that span some hundreds of businesses in Africa and Asia.



Januario Jesus Gregorio ATTENCIO III is Chairman, President and CEO of various mass housing and subdivision development companies. As President and CEO of 8990 Housing Development Corporation (8990HDC), Mr. Atencio led the company to exponential growth from PhP180 million in gross revenues in 2003 to P8 Billion in 2014 (\$170 million), delivering more than 34,000 homes in the past 12 years with a goal to deliver at least 10,000 homes annually moving forward. 8990HDC listed in the Philippine Stock Exchange in 2013, making it the first and only mass housing company to become public in the last 20 years. 8990 Holdings was recognized as the 2nd Best Mid-Cap Stock by Finance Asia for 2015, and received various awards for their double bottom line work transforming low-income people's lives for the better, and in the process, create a more inclusive Philippine society through home ownership. Mr. Atencio is – since 2011 - the Private Sector Representative to the Philippines Housing and Urban Development Coordinating Council (HUDCC). In 2015, he established the Center of Housing Advocacy and Independent Research Synergies (CHAIRS) together with the Organization of Socialized and Economic Housing Developers of the Philippines. Mr. Atencio is also a Director of The Filipino Global Investor, a financial literacy and education advocacy group with more than 65,000 Philippine overseas foreign workers. Mr. Atencio has a BA in psychology from the Ateneo De Manila University. He pursued post-graduate studies in Applied Business Economics at the University of Asia and the Pacific, and in International Housing Finance at the Wharton Real Estate Center of the University of Pennsylvania in 2011.



Jaime (Jim) AYALA is a social entrepreneur based in Manila, Philippines. He founded the Hybrid Network, a cluster of social businesses that pioneered the "hybrid value chain" concept. Before he became a social entrepreneur, he had a long career in business, as a consultant for McKinsey & Company and CEO of Ayala Land. Mr. Ayala was recognized by Ernst & Young as the 2012

Entrepreneur of the Year and the 2012 Social Entrepreneur of the Year for the Philippines. In 2013, he was named as one of the Schwab Foundation for Social Entrepreneurship's 24 World Social Entrepreneurs of the Year.



Takashi BABA is the Director of the Private Sector Partnership Division at the Japan International Cooperation Agency (JICA) and is serving as several committee members regarding BOP or social business under the Japanese government. As a growing awareness of corporate social responsibility, an increasing number of Japanese companies are implementing social contribution programs and establishing BOP businesses in developing countries, it calls for new partnerships between ODA projects and private sector activities. Mr. Baba has been working with JICO since 2010 – he was responsible for strategic portfolio management for ODA loans to India and Vietnam, the top 3 recipient countries for JICA, until 2014. Prior to that he worked at JBIC (Japan Bank for International Cooperation), a new institution for Japanese ODA loan and OOF under Japanese government, as a Deputy Director in General Affairs Division in charge of institutional planning and management after the merger between JBIC and JICA and at the OECF (Overseas Economic Cooperation Fund). Mr. Baba holds Bachelor of Law from Tokyo University and a Master of Public Policy from University of Michigan.



Michael BARROW is Deputy Director General for ADB's Private Sector Operations Department handling all of the Bank's private infrastructure and financial institutions investments, lending and guarantees. He joined ADB in July 2003. Prior to joining ADB, Mr. Barrow worked for the Deutsche Bank group over the course of 15 years in London, Tokyo and Singapore, lastly as both Director of Project Finance and Transportation, with a project finance and PPP focus. He was Senior Vice President in the Structure Finance Department of Sumitomo Mitsui Banking Corp. in Singapore handling project financing. Michael was educated at the Lycee Internationale in Paris, France after which he obtained an MA in Oriental Studies from Oxford University England.



Naina Suberwal BATRA is CEO of the Asia Venture Philanthropy Network (AVPN). The Asian Venture Philanthropy Network (AVPN) is a membership network headquartered in Singapore that seeks to increase the flow of financial, human and intellectual capital to the social sector, and to improve the social impact effectiveness of members across the Asia Pacific region. Prior to joining AVPN, Naina was a member of the senior leadership team of a purpose driven unit of The Monitor Group, a leading global strategy consulting firm, aimed at catalyzing markets for social change. Naina was also partner and Co-Founder of Group Fifty Private Ltd, curating contemporary Indian art with a view to provide a medium for upcoming and established Indian artists to showcase their work directly to a large and diverse audience. Naina has a master's degree in Industrial and Labor Relations from Cornell University, holds a bachelor degree in Economics and International Relations from Mount Holyoke College, Massachusetts, USA and a General Course Diploma in economics from The London School of Economics.



Armin BAUER is Principal Economist in the Asian Development Bank (ADB), and the coordinator of ADB's Inclusive Business (IB) Initiative. The IB initiative promotes private sector investments in IB companies, policy work with governments and business associations, impact assessment, and knowledge and partnership development on IB in Asia. Mr. Bauer has been working with ADB since 1995 in various functions in the operational, strategy

and policy, and knowledge management departments. Mr. Bauer, a German national, has more than 20 years of development experience, a PhD in development economics, a M.A. in Political Economy (1987), and a BA in Administrative Science. Prior to working at ADB, Dr. Bauer was with the German technical assistance agency (GIZ, 1991-1995), the German Development Bank (KfW, 2003-2006), and grassroots NGOs in India (1984, 1988-89).



Noah BECKWITH is an impact investment specialist focused on the design and structuring of debt and equity vehicles investing in social and environmental sectors. His current mandates include the design of several BOP (base of the pyramid) – orientated private equity funds for the Asian Development Bank and the establishment of a new investment company for ResponsAbility, one of the world’s leading microfinance investors. In addition, Noah heads the Banks and Angel Investors Programme at BiD Network, a Dutch organization which channels capital to small and medium-sized enterprises (SMEs) across the emerging markets. Prior to working independently, Noah was responsible for fund raising, business principles and development impact assessment at Aureos Capital, a global leader in SME investing. Whilst at Aureos, he created one of the first development impact assessment systems, the Aureos Sustainability Index. Previously, he spent two years with the Commonwealth Development Corporation, and four years with the Economist Group as a Senior Economist for the Africa and Pacific regions of the Economist Intelligence Unit, contributing regularly to the *Economist* newspaper on African and Asian affairs. Noah graduated from Oxford University with an MA in Spanish and English, and from the London School of Economics with a Diploma in International Relations, and an MS in Development Economics. He speaks English and Spanish, as well as fluent French, Portuguese and Italian. Noah is currently working for the ADB as Capital Markets (Consultant) to propose structures of inclusive business funds.



Eric BERKOWITZ is the head of the Asia team of Bamboo Finance. Before, he managed the portfolio of the Oasis Fund in Bamboo Finance. Eric has particular expertise with healthcare companies. Eric has over fifteen years of international business and investing experience in twelve countries. Prior to joining Bamboo Finance, he was with the Acumen Fund in China focused on developing social enterprises which increase healthcare access. Previously he consulted on projects in Asia and the US in the areas of microfinance, financial services and business development. In addition, he served as a director of the China office of Tractus-Asia, where he assisted foreign companies making investment decisions and setting up operations in East Asia, was a consultant at PricewaterhouseCoopers, and a new products development engineer at Cummins Engine Company. Eric holds a BS in Mechanical and Aerospace engineering from Princeton University and an MBA from the Wharton School of Business. He is currently on the boards of the following portfolio companies: Modern Family Doctor, Vaatsalya Healthcare, Akacia Healthcare, Vortex Engineering, Orb Energy and Aavishkaar.



Joost BILKES is Vice President for the Microfinance and Impact Investments group Asia Pacific (APAC) at Credit Suisse. Since 2013, he is responsible for the bank’s impact assessment capabilities as well as business development for microfinance and impact investment initiatives in Asia. As part of his responsibilities he setup and developed CS APAC’s Impact Advisory Business including the bank’s involvement in the Asia Impact Investment Fund I and investable solutions focussing on access to higher education, conservation finance and financial inclusion. Prior to his current role, Joost provided wealth management products and services to high net-worth clients within the greater China market

area as a relationship manager. Previously, he was the regional and product head of Mutual Funds and Exchange-Traded-Funds for Credit Suisse, APAC. Joost managed a regional team of fund experts based in Tokyo, Mumbai, Hong Kong, Sydney and Singapore, implementing fund sales recommendations based on quantitative and qualitative criteria. In this capacity, he was responsible for the analysis and APAC sales of products available on Credit Suisse Group's USD 2.5 billion Impact and Microfinance platform. Previously, he worked as a mutual fund expert for Credit Suisse AG in Zurich. Before joining Credit Suisse Group, Joost worked as an analyst and project manager for UBS Investment Bank and Westpac Corporate Centre in Sydney, Australia and ABN AMRO Private Bank in the United Kingdom. Joost holds an MBA from the University of Amsterdam (Vrije).



Pamela Bracey, Principal Investment Officer, Financial Institutions Division, Private Sector Department, ADB



Cecilia BRADEY is an Alliance Advisor in the Office of Development Partners/Private Sector Alliances Division at USAID. The Division develops innovative alliance models, leveraging USAID resources effectively and efficiently to achieve greater development impact and building Agency capacity to develop and replicate strategic and effective alliances. Ms. Bradey focuses on the replication of proven alliance models, and facilitating the alliance - building process at the USAID Mission level. Ms. Brady also works closely with some of USAID's major technology partners. Prior to joining the Agency, Ms. Brady spent more than four years as a consultant for the World Bank, where she worked on private sector development, health and competitiveness. She holds a B.A. in Government from Oberlin College and an M.A. in International Relations, with a focus on economics and emerging markets, from Johns Hopkins University's School of Advanced International Studies.



Penny BURTT is Vice-President Government Affairs and Public Policy, Asia with global payments company, Visa. Visa works to support the inclusive business agenda by building inclusion in financial ecosystems specifically in the area of cashless transactions. In the Philippines for example, Visa has worked with the government to transition the distribution of government disbursements, an important source of income for many people, from manual cash handouts to pre-paid cards. Penny leads the company's engagement with governments across the region, and serves on the company's Asia Pacific executive management team. Prior to joining Visa, Penny was Director of External Relations and Client Service Risk, Asia, with global management consultancy, McKinsey & Company. Penny joined McKinsey from the Australian Department of Foreign Affairs and Trade. In her diplomatic career, Penny represented Australia at a senior level in Singapore, Malaysia, Indonesia and at the United Nations in Geneva and New York. She also served as Assistant Secretary Southeast Asia and as an adviser to the Minister for Foreign Affairs. A passionate advocate of inclusive business, Penny is a Fellow of the Singapore Social Innovation Park (SIP) and has been closely involved in SIP's flagship annual Global Social Innovator's Forum as both an organizer and a speaker over the past five years. Penny has worked with a number of MNCs on their inclusive business strategies in Asia, and is a frequent speaker on the topic of tri-sector partnerships. She established McKinsey

Singapore's first social enterprise mentoring program in partnership with SIP and the Singapore International Foundation's Young Social Entrepreneurs Program.



Jose Isidro N. (Lito) CAMACHO is the current Managing Director and Vice Chairman of Credit Suisse Asia Pacific and also the Country CEO for Credit Suisse Singapore. Mr. Camacho joined Credit Suisse in March 2005 after a distinguished career in government and international banking. Between 2001 and 2003 he was energy and finance secretary in the Government of the Philippines. Prior to joining the government, Mr. Camacho was a Managing Director and Chief Country Officer for the Philippines at Deutsche Bank, AG in Manila. Before Deutsche Bank, Mr. Camacho worked for Bankers Trust Company for over twenty years in New York, Japan, Hong Kong, Philippines and Singapore. Mr. Camacho is also a Director of SymAsia Foundation (Singapore), a board member of the National Gallery Singapore, a member of the Securities Industry Council (Singapore), a member of the Capital Markets Advisory Group of the Securities Commission (Malaysia) and a Founding Member of Asia Peace and Reconciliation Council. He is also the Non-Executive Chairman of Sun Life of Canada (Philippines), a board member of Sun Life Malaysia Assurance Berhad and Sun Life Malaysia Takaful Berhad. He was previously a board member of National Heritage Board (Singapore) and a member of the Group of Experts of the ASEAN Capital Markets Forum. Mr. Camacho obtained his Bachelor's degree in mathematics (cum laude) from De La Salle University in 1975. He received his MBA with concentration in Finance from Harvard University in 1979.



Anand CHANDANI is the Regional Director for South and South East Asia of responsAbility, a global microfinance and inclusive business financing institution focusing on social investments in sectors such as financial inclusion, technology, sustainable agriculture, energy, education, and healthcare. Mr. Chandani leads the India office team and is responsible for strategic development of responsAbility's activities in this region. Mr. Chandani has over 15 years' operational and financial experience in fields such as product management, business development, and project finance. Before joining responsAbility, he acted as CEO of Otto Hofstetter India Pvt. Ltd., a worldwide leader in the manufacture of injection molds, and as director of Soplax India Pvt. Ltd., a leading blow-molding-machine manufacturer. Mr. Chandani also served on the board of Head Start Educational Trust and on the investment committee at AlphaMundi Group, a social impact fund. He earned a Master's degree in Business Administration from the Kellogg School of Management and a Bachelor's degree in Computer Science from Carnegie Mellon University.



Arup CHATTERJEE is responsible in his current role for leading financial sector development initiatives in the areas of insurance, private pensions and contractual savings, and financial inclusion. Previously, he worked at the Bank for International Settlements in Basel, Switzerland, and the Insurance Regulatory and Development Authority in his native India.



Mara CHIOREAN is an Executive Director of CSR Asia managing the Hong Kong office. Mara has worked in corporate social responsibility in Asia for over seven years and has lived in Singapore, Italy, Germany and Romania. She is a strong believer in the role of business in driving sustainable development. Her role at CSR Asia includes overseeing and leading advisory work,

especially in the areas of sustainability strategy and reporting, community investment and development. She has worked with a wide range of clients across different industries covering multinational and local companies. She is also an experienced trainer and facilitator, and contributes to research that aims to build capacity on sustainable business practices in Asia. Mara has a master's degree in Environmental and Energy Management at Bocconi University in Italy, and has a bachelor's degree in Economics from Romania.



Megan CHRISTIENSEN is the General Manager Stakeholder Engagement & Social Responsibility at Oil Search Limited. In her role at Oil Search Ms. Christensen is responsible for driving sustainability performance across the business. This includes sustainability strategy development and business integration, sustainability governance, environmental performance, human rights due diligence, transparency initiatives, and sustainable development strategies and partnerships. Prior to Oil Search, Ms. Christensen held a number of leadership and senior management positions in sustainability both in Australia and in the United States, often working in complex and high risk/high stakeholder involvement projects. This included over 14 years in various sustainability-related roles in Lend Lease, most notably as the Head of Sustainability and Community Development for Lend Lease's US Communities business until mid-2009.



Veronica COLONDAM is the Founder & Chief Executive Officer of YCAB Foundation, Indonesia working on health promotion, educational and vocational training division, and welfare creation through micro loans, job centers, and seed capital for micro entrepreneurs. To date, the affiliates companies have underwritten YCAB's back office expense through shared resources/services. This sustainable model has enabled YCAB to reach out to 2.7 million people through job creation and education provision to the underprivileged youth. By 2020, YCAB refined its projection to impact five million people and raise US\$50Mn in Impact Investment Fund for its conditional micro-finance program where education becomes the precondition to loan. YCAB continues to evolve into a global social enterprise with operation in five other countries. Ms. Colondam holds a degree in mass communications with honours in Public Relation and received her Master in Social Science from the Imperial College, London and the London of Hygiene and Tropical Disease. She is an alumna of the Global Leadership program at Harvard's Kennedy School (2009);



Pierre Ive COTE is the President and Founder of Rocky Mountain Café Inc. (Canada), Rocky Mountain Café (RMC – Philippines) and Rocky Mountain Arabica Coffee Company (RMACC – Philippines). He has over 10 years of experience in starting and operating coffee related businesses including coffee nurseries, coffee plantations, coffee milling and grading centers, coffee services, and supermarket distribution. As Investment Advisor, Pierre has over 20 years of experience in international affairs, international business development, international project management, technology transfer, foreign direct investment, project financing, trading operations, and contract negotiations with both private and public sector clients. Pierre is member of the Committee on Coffee of the National Agri-Fishery Council (NAFC), which is in charge of defining new policies for the Philippine coffee industry.



John COX is Private Sector Development Advisor at DFID's Private Sector Department. DFID was one of the first development partners that launched programs for Inclusive Business such as the Business Innovation Fund (BIF); DFID is also supporting IB investments of the CDG. DFID also

supported the IB Practitioners' Hub. DFID has just launched its new Inclusive Business strategy. John joined the UK's Department for International Development (DFID) in November 2015 to lead on Responsible Business after spending three years in the Cabinet Office's Social Investment and Finance Team. Whilst at the Cabinet Office, John led initiatives focused on social incubation, blended finance and foundation investment strategies, which have helped the UK become a global leader in the field of social investment. Prior to joining the UK's civil service, John spent four years as a wealth manager at Deloitte. He has an MSc in Development Studies from SOAS and a BSc in Economic History from the London School of Economics.



W. Robert DE JONGH is Specialist Leader for Social Impact Advice at Deloitte-Monitor Consulting. Before, Robert founded and was the CEO and Chief Inclusion Architect at the Red Mantra Group, a boutique strategy consulting, market research, and ideation company focused on inclusive growth, sustainability and accountability in emerging markets worldwide. His current mandates include acting as Regional Team Leader and BoP Enterprise Development specialist at the Asian Development Bank, and leading an inclusive business development and engagement strategy for the poorest regions in the United States for the Ford Foundation. Prior to Red Mantra, Robert was the Managing Director for Latin America at SNV where he led the transformation of the organization from a fully subsidized development agency to a viable social enterprise, knowledge institute, consulting firm, and inclusive business incubator. While at SNV, Robert also created, led and scaled SNV's inclusive business and impact investment advisory services practice and developed an active portfolio of over 100 clients from the private sector, bi-lateral agencies, multi-lateral development banks, and government ministries. He also founded Origo, a strategy consulting and technology services provider based in San Francisco, California (acquired by the Cazneau Group in 2010) and Inclusys, a consulting firm focused on economic inclusion and competitiveness based in Ecuador. His earlier experiences include management and research positions at WWF, The Nature Conservancy, the World Bank, the US Chamber of Commerce and the North Atlantic Treaty Organization. Throughout his career, Robert has developed winning and unconventional strategies that have generated over \$1 billion for business and sustainable efforts worldwide, created over 200,000 jobs for the base of the pyramid, and conserved some of the world's most endangered places. Robert is a graduate of the American University in International Studies and Development Economics in Washington, D.C. and completed EU policy studies at the Université Libre de Bruxelles in Brussels, Belgium. He speaks six languages and has lived and/or worked in over 30 countries in the Americas, Europe, Africa and Asia.



Ferdinand DE LA CRUZ is Chief Operating Officer at Manila Water, Ayala Corporation, Philippines and also President of Manila Water Foundation, Inc. and President of Manila Water Total Solutions Corporation. Manila Water Company, Inc. is an exclusive provider of water and wastewater services to more than six million people in the East Zone of Metro Manila, comprising a broad range of residential, commercial and industrial customers. Before joining the Company, Mr. Dela Cruz was head of the Consumer Sales Group and the Consumer Sales and After Sales Group of Globe Telecom for two years, and was head of its Wireless Business Group for nearly seven years from October 2002 to June 2009. Prior to that, he was the President and General Manager of Kraft Foods (Philippines) Inc. for more than a year and the same company's Country General Manager for its various operating companies in Indonesia for two years. Mr. Dela Cruz also had senior leadership roles in Ayala Land, San Miguel Brewing Philippines, Inbisco Philippines and Unilever Philippines. Mr. Dela

Cruz holds a BS in Mechanical Engineering degree (cum laude) from the University of the Philippines. He is a “board topnotcher” and a licensed Mechanical Engineer.



Markus DIETRICH is the Director of Asian Social Enterprise Incubator (ASEI), a Manila-based organization that identifies products and ideas with transformative potential and helps to grow them into sustainable businesses. He is also – for the ADB project the team leader for the IB market scoping study for the Philippines. Mr. Dietrich is a recognized inclusive business specialist with extensive experience in research, project development and consulting on base of the pyramid (BoP). His broad knowledge of the BoP market and the development, financing, and operation of social and inclusive enterprises in the Philippines is the foundation for his consulting work with the Asian Development Bank, GIZ, ASOG BoP Asia program, BCI Asia and various social enterprises. A member of the World Presidents' Organization, Markus has top-level business experience through his work as Managing Director and entrepreneur in Europe. He is connected to a wide network of local and international organizations, such as the BoP Global Network, and the international impact investment community. Markus graduated with a course of B.S. Business Studies from CASS Business School, and attained his MS International Community Economic Development from the Southern New Hampshire University. His Master’s thesis “Achieving Scale and Sustainability in a Social Enterprise at the BoP” as well as his participation in INSEAD's Social Entrepreneurship Programme has allowed him to interact and work in-depth with various BoP and social enterprises in Asia.



Mike DRIVER is an investment officer in ADB’s Private Sector Department, and one of the innovative ADB colleagues doing IB projects. He is currently developing a project on toilet for the rural poor in India.



Bart W. ÉDES is Director of the Asian Development Bank’s (ADB’s) Social Development, Governance and Gender Division. He also is officer-in-charge for the role of Technical Advisor, ADB Social Development Thematic Group, which brings together 300 ADB staff with a professional interest in social development, poverty reduction, and inclusive growth. Mr. Édes manages a division providing quality assurance, policy guidance, and technical advice to ADB operations in the following areas: civil society and youth engagement; capacity building; anti-corruption, governance and public management; ICT for development; inclusive business; poverty and social analysis; and social protection and labor in developing Asia and the Pacific. The division also generates and shares knowledge and good practice, mobilizes resources, forges partnerships, promotes innovation, and undertakes pilot projects. In previous assignments at the regional development bank, Mr. Édes oversaw work on disaster risk management, education, and health. He also led the formulation of ADB’s Public Communications Policy, which set a new global benchmark for transparency and information sharing among the international financial institutions. In addition, he serves as Alternate Chairperson of ADB’s Appeals Committee, and Member of the ADB Integrity Oversight Committee. Between 1994 and 2000, Mr. Édes managed communications at SIGMA, a joint initiative of the European Union and the OECD providing support on public governance reform to European countries in transition. In earlier roles, Mr. Édes has worked as a journalist, policy analyst, and specialist on international trade and foreign direct investment. He has a Master’s

Degree in Public Policy from the University of Michigan, and a Bachelor's Degree in Government (cum laude) from Georgetown University.



Iftekhar ENAYETULLAH is the co-founder and director of Waste Concern, a waste recycling company based in Bangladesh. A professional civil engineer and urban planner by training, Mr. Enayetullah is a practitioner, researcher, and a social entrepreneur in areas of waste management, environmental management and clean energy, with more than fifteen years of professional experience. Iftekhar Enayetullah has authored more than eighty publications including scientific papers, articles, fact sheets, manuals, technical reports, and educational materials. Waste Concern was founded in 1995 with the motto "Waste is a Resource"; it is now a social business enterprise comprising both 'for profit' and 'not-for-profit' enterprises. As co-founder and director of Waste Concern, Mr. Enayetullah has designed and implemented a community-based, decentralized composting technology using a public-private-community partnership model. The company is using public-private partnership models and exploring diverse types of funding including climate change mitigation funding. Waste Concern is replicating their business model in other cities of Bangladesh; it is planning to expand with the help of the Gates Foundation to the Mekong region and to Africa. Mr. Enayetullah and his firm received various international awards for their innovative work in the social enterprise field.



Maja FORSLIND is Second Secretary and Program Manager for Private Sector Collaboration at the Asia Regional Development Cooperation Desk of the Swedish Embassy in Bangkok. The Government of Sweden has co-financed ADB's Inclusive Business Initiative with a technical assistance grant of USD 3 million.



Jaime Daniel ESCALLON is the vice president of the Sanitas Internacional Organization in Health, Hospital Infrastructure and International Projects. He is also the medical director in public hospitals of Bogota, Colombia and a consultant for the Colombian government for the internationalization of health services. Dr. Escallon received his Master degree in Health Administration and Social Security Systems. He also studied on Community Health Organizations Management and Health Management.



Sanaula FATHI is in charge of Global Partnerships at Greenlight Planet, a solarlight company in India.



Aude FLOGNY is Deputy Director in charge of Operations at the French Development Bank (AFD). She is – among others - responsible for the Social Business strategy of the AFD group. Prior to her current position, Aude Flogny has been for four years, AFD's regional Director for South Asia based in New Delhi running the operations in India, Bangladesh and Sri Lanka. Her professional experience includes Head of AFD's Financial Sector and Private sector Development Division in Paris, Senior Banking Specialist at IFC in Washington DC and PROPARCO's representative in Johannesburg. She also held various positions at Banque PARIBAS and with consulting firms in corporate finance and mergers and acquisitions. Ms.

Flogny holds a MBA from ESSEC Business School, and a master degree from Institut d'Etudes Politiques (Bordeaux-France).

Lal GOPWANI is President Branded Lifestyle Inc and Eye Society in India.



Stephen P. GROFF is ADB's Vice President for Operations in East and Southeast Asia and in the Pacific. He is also responsible for the Central Operations Services Office. His mandate includes establishing strategic and operational priorities in his areas of responsibility, producing investment and technical assistance operations amounting to \$4-5 billion annually, managing an existing portfolio of about \$23 billion, and leading about 700 staff. In addition, Mr. Groff supports ADB's President in managing ADB's overall operations, represents ADB in high-level multilateral fora, and contributes to managing its relationships with its 67 member country shareholders, other multilateral financial institutions, and key government, private sector, and civil society partners. Prior to joining ADB, Mr. Groff was Deputy Director for Development Cooperation at the Paris-based Organization for Economic Co-operation and Development (OECD) where he led OECD's work on a wide range of development-related economic and political issues. He also served as OECD's envoy to the G20 Working Group on Development and was a member of the World Economic Forum's Global Agenda Council. Prior to this he was the Deputy Vice-President for Operations at the Washington-based Millennium Challenge Corporation (MCC), where he helped set up the agency and led MCC programs while advising the CEO on development issues, strategy and policy. Prior to MCC, Mr. Groff held several staff positions at the ADB. Before this, Mr. Groff was the deputy director and chief economist on a large USAID project designed to encourage private sector development in the southern Philippines, a Program Director for the U.S. Refugee Program, and a U.S. Peace Corps Volunteer. Mr. Groff has worked across Asia, Africa and Latin America and writes regularly on development issues. He also serves on a number of advisory boards for development-related organizations. Mr. Groff holds a Master's degree in Public Administration from Harvard University and a Bachelor of Science degree in Environmental Biology from Yale University.



Diwarka GUPTA is the Vice President for Private Sector Operations and Cofinancing, in the Asian Development Bank. Before joining ADB in 2015, Mr. Gupta was Managing Director and Chief Financial Officer of the State Bank of India, where he was responsible for setting strategies and direction alongside other members of the State Bank's Central Management Committee. He joined the State Bank of India in 1974 and held several positions at its various units and subsidiaries. Mr. Gupta also worked as Independent Director on the boards of various business councils, financial services companies and other private organizations in India. He holds a Master of Science degree in Physics from the University of Delhi, and a Bachelor of Science degree in Physics (with Honors) from St. Stephen's College in Delhi.



Sumit GUPTA is the Group President and Country Head of the Retail Banking Assets Group (RBAG). The RBAG is the key driver at YES BANK for granular assets and comprises 7 distinct Business Units. The unit has been specifically created to harmonize inter-group synergies, achieve Financial Inclusion, penetrate the F&A sector (lending in the entire value chain as well as strategic advisory & research) and participate in the growth of the MSME segment. As a part of the initial startup team (since 2004), Sumit was instrumental in establishing the Commercial Banking (CB) in YES BANK. He has also been responsible for developing YES BANK's Knowledge Management practice

for some of the key sectors like Gems & Jewellery, Auto-components, Media and Entertainment and Logistics. Sumit is part of the Executive Management Team at YES BANK. Prior to joining YES BANK, Sumit was an Associate Director with Rabo India (sub of Rabobank, Netherlands). He has over 22 years of experience in various capacities in leading organizations like Standard Chartered Bank, CRISIL (sub. of Standard & Poors', USA) and Maruti Suzuki India Limited (Sub. of Suzuki Motor Company, Japan). Sumit holds an MBA Degree in Finance from IIM Calcutta and is a B.Tech (Mechanical) from IIT Delhi.



Hakan GUSTAFSSON is Board Chairman of Delta Minerals, a Sweden listed company that cleans rivers in the Philippines to generate minerals. Delta Minerals has a strong environmental approach and follows an Inclusive Business model using the sludge of river material to make – through labor based technology – bricks. Mr. Gustafsson has extensive international experience with management positions such as CEO/division

director in Sweden and internationally within oil & gas and minerals e.g. Kuwait Petroleum, Swedish Match and Dellner Couplers. He holds a MBA from University of Lund, Sweden and has participated in international management programs.



Rainer HARTEL is director of the Finance Division in the Central and West Asia Department of ADB. Before he was an investment officer in the private sector department and made various Inclusive Business deals with financial institutions and agribusiness companies. Mr. Hartel joined ADB in 1999 and worked between 2006-2008 and 1990-1999 for the German Development Bank (KfW).



Silvia HEER works as a policy advisor for private sector development in the division for cooperation with the private sector and sustainable economic policies of the German Ministry for Economic Cooperation and Development. She oversees the mainstreaming of the topic within German development cooperation, specific projects intended to foster inclusive businesses locally as well as internationally (such as the Responsible and Inclusive Business Hubs (RIBHs) implemented by GIZ), as well as German thematic contributions to international processes such as the G20 or the Agenda 2030. Before this,

she worked on the review of the 2030 Agenda in the special unit "Post-2015 agenda for sustainable development", and in the human rights division of the German Foreign Office. Silvia holds an MSc in Human Rights from the London School of Economics and Political Science, as well as the First and Second State Examinations in German law and a Diplôme D'Etudes Universitaires Générales in French law.



Ron HOSE is Founder and CEO of Coins.Ph, Philippines Ron Hose is the co-founder and CEO of coins.ph, a mobile first remittance and financial services platform built on Blockchain technology. Coins.ph's mission is to improve financial inclusion through a freemium banking model that operates entirely on existing retail infrastructure. Prior to coins.ph, Mr. Hose was a founding partner at Innovation Endeavors, an early stage venture capital fund backed by Eric Schmidt. Mr. Hose was also the co-founder of TokBox,

a consumer video conferencing company that was acquired by Telefonica. TokBox was backed by Sequoia Capital, Bain Capital, Stanford University and some of Silicon Valley's best-known angel investors. Ron holds a Bachelor's and Master's degree from Cornell University, where he graduated at the top of his class. Ron is also an active investor and adviser to several Silicon Valley startups.



Takafumi IKUTA is a Senior Research Fellow of Fujitsu Research Institute (FRI), Tokyo, Japan. He received a MS degree both from the Faculty of Science (biology) of Tohoku University, Japan and a MA degree from the Center for Energy and Environmental Policy of University of Delaware, USA. He is a member of the board of directors of Environmental Innovation Center, Tokyo. Also he teaches CSR strategy as a part-time teacher of the Graduate School of Business Administration of J.F. Oberlin University, Tokyo. He has been working with FRI since 1998, and has been in charge of various research projects regarding sustainable business strategy and policy development. His current concerns are inclusive business development, social innovation ecosystem, regional planning for sustainable development.



Mark INGRAM is the founding CEO of Business for Millennium Development, Australia. Business for Development has become both a leading practitioner and voice of inclusive business in the region; engaging directly with a breadth of key stakeholders including CEOs and regional heads of some of the world's largest companies, government ministers all the way through to some of the poorest communities in the region. Prior to being appointed CEO of Business for Development, Mark served as the New Zealand Consul General to Victoria and Trade Commissioner for Biotechnology from 2003 – 2007.



Eriko ISHIKAWA is the Global Head and one of the founders of the Inclusive Business team in IFC/World Bank group. For the past few years, Eriko has worked on a corporate-wide strategy to better integrate IFC's advisory and investment functions to help private sector companies reach populations at the Base of the Pyramid, and has co-authored several publications on this topic. Eriko has extensive experience providing technical assistance and advisory services to IFC corporate clients to strengthen their local supply chain in emerging markets (Peru, Brazil, India, Mozambique), as well as directly financing commercial banks, small and medium enterprises and microfinance institutions in Central Asia (Kazakhstan, Uzbekistan, and the Kyrgyz Republic). Prior to joining IFC, she was a Vice President for international corporate finance at Citibank in New York, covering Latin American and Japanese clients. She was born in Japan, grew up in Brazil, and has been educated in the US. She holds an M.B.A. degree from the Stanford Graduate School of Business and A.B. and Ed.M. degrees from Harvard University. When she is not trekking through the rainforest in Brazil, the tribal communities in India, or Mozambican back roads for work, her main hobby is scuba diving – the Red Sea, Micronesia, South Pacific, Okinawa and the Caribbean.



Anup JAGWANI is principal investment officer in the IFC's Global Agribusiness Department. He has done various inclusive business deals both in Africa and Asia, especially in agribusiness (e.g. Jain irrigation) and water/irrigation.



Nuttaphong JARUWANNAPHONG is Director of Thailand Social Enterprise Office. The Thai Social Enterprise Office was established in 2010 under the Thai Health Promotion Foundation Act, as the executive authority to deliver the Social Enterprises Master Plan (2010–14). TSEO's priority is to stimulate social enterprises and develop their networks in Thailand. In addition, TSEO was designed to be in touch with all possible entrepreneurs (defined as

companies with less than 10 employees) that have a particular interest in social and environmental issues, and to inspire social responsibility.



Nabeel JAVED is the Secretary of the Department for Industry, Commerce and Investment of the Government of Punjab, Pakistan.



Ashish KARAMCHANDANI is Managing Director at FSG – a mission-driven consulting firm for leaders in search of large-scale, lasting social change. To develop and scale inclusive business models he is currently initiating an effort to build the market for affordable high-quality early childhood education in urban India. Mr. Karamchandani holds a PhD from Stanford University, PhD as well as degrees from University of California, Berkley, M.A. and the Indian Institute of Technology, Bombay, B.Tech. Ashish is the founder of Monitor Inclusive Markets (MIM), a social action unit within Monitor. Ashish led an extensive effort to facilitate a new ownership housing industry to serve low-income urban households, a potential market worth over \$220 billion, working with entrepreneurs, developers, finance companies, major corporations, and the government. Prior to founding MIM, Ashish started, developed, and led Monitor Group's consulting business in India.



Heru P. KASIDI is the Deputy Minister for Gender Equity, Ministry of Women Empowerment and Child Protection in the Government of Indonesia. Mr. Kasidi was responsible for a special law on domestic violence, and senior adviser for international affairs. Dr. Kasidi has a medical doctor degree from the University of Indonesia.



Vesi KERTIKOVA is Head of the LGT Venture Philanthropy team in the Philippines. LGT Venture Philanthropy is an impact investor supporting organizations with outstanding social and environmental impact with seat in Zurich, Switzerland and the Asia office in Singapore



Thomas KESSLER is Head of South East & East Asia Global Partnerships in SwissRe, Singapore office - implementing innovative risk transfer and financing solutions with the public sector to close the protection gap in emerging markets. Prior to that Mr. Kessler was Deputy Chief Executive Officer at the Vietnam National Reinsurance Corporation.



Ajaz Ali KHAN is Chief Secretary, Planning and Development Department, Government of Sindh, Pakistan. Mr. Khan joined Civil Services in 1982. He has vast professional experience on senior Management positions with

Provincial as well as Federal Government Departments in various fields such as public sector management, administration, Secretariat, Financial, Judicial education and Law enforcement etc. He has extensively attended local and international professional training courses, workshops, seminars and conferences. Mr. Ajaz Ali Khan is Master in Public Administration (MPA) from Arkansas State University, USA and Master in Economics (MA) from University of Sindh, Pakistan.



Frandara KHUON is the Business Development Head at WING - Cambodia's largest mobile money service provider.



KIM Jeong Tae is the CEO and President of the Merry Year Social Company (MYSC). He is also Special Vice President of Korea Venture Business Association, and the Founder of Edit the World (a social publishing company). He is author of various publications on social innovations. Mr. Kim holds a Master degree of Social Entrepreneurship from Hult International Business School (UK.), and a Master of International Studies (International Organizations) from GSIS University in Korea.



Dilip KULKARNI is the President of Jain Irrigation's Agri-Food Division, where he develops and implements new programs in agriculture and food processing. By manufacturing irrigation systems and distributing them to smallholder farmers to help them improve their yields by US\$100-\$1,000 per acre, Jain reached 5million smallholder farmers in India. Dr. Kulkarni was lecturer of Food Technology at the Institute of Applied Science and Technology at Dharan, Nepal, and professor and Head of Food Science and Technology at Marathwada Agricultural University. Previously, he was a DANIDA Fellow in Denmark, consultant in Indonesia, advisor and visiting professor in Mauritius and visiting professor to the Chinese Academy of Sciences in China. Dr. Kulkarni graduated in agriculture, holds a Master's in Food Technology and a PhD from the Central Food Technological Research Institute (CFTRI) in Mysore, India.



Marina KUSUMAWARDHANI is Adviser on Inclusive and Social Business to the Government of Indonesia. She co-founded a start-up initiative called Generation Social together with Nobel Laureate Prof. Muhammad Yunus, whose main mission is to train young people in social business/entrepreneurship and to support their work with start-up funding. Ms. Kusumawardhani studied Industrial Engineering Master Program at the Technical University of Vienna, where she graduated with distinction.



Jeannie KWOK is the Global Engagement and Portfolio Lead at MedTronic, a global healthcare solutions company committed to improving the lives of people through our medical technologies, services, and solutions.



Mariglo LARIRIT is Director of Environment and Sustainability, El Nido Resort/ Ten Knots, Philippines. A cluster of island resorts in the Northern tip of the province of Palawan, Philippines, El Nido Resorts have been at the forefront of responsible tourism in the region for close to two decades now. The Resorts, located in areas of high marine biodiversity, blend meaningful nature-based activities and conservation with a measure of luxury. Over the years, El Nido Resorts have received international recognition for their efforts, such as from Pacific Asia Travel Association (PATA) for Environmental Education and the World Travel and Tourism Council's Tourism for Tomorrow Award for Community Benefit. Ms. Laririt is a former professor of biology at the University of the Philippines.



Teresa LAW is Chief Financial Officer of Mountain Hazelnuts Group, a major agri-business that is planting 10 million hazelnut trees on deforested mountain slopes in Bhutan. The company's mission is to generate strong financial returns while creating sustainable income for 15% of Bhutan's population, while addressing the country's key social and environmental issues. Teresa spent the first 20 years of her career as a banker, including senior roles for JP Morgan Chase and Citibank in Hong Kong, Singapore the Philippines, Taiwan, and the USA. Teresa also serves as Chair of ARFC, an NGO that provides self-determination and sustainability for AIDS-impacted communities in China by creating economic opportunities and services for this underserved population. Teresa received her MBA from Columbia University's Graduate School of Business and her BA/BS degrees from Westmont College as valedictorian.



May Lynn LEE is the Chief Operating Officer of Kennemer Foods International. Kennemer is a Philippine-based company specializing in the growing, sourcing and trading of high-quality agricultural crops, especially fermented cacao beans. Kennemer aims to increase and sustain smallholder farmers' yields and incomes by giving end-to-end support through its growership program which provides access to financing, technical assistance and a guaranteed market. Kennemer is the Philippine's leading supplier of cacao beans to the international market and works with government and private sector partners to scale-up cacao production in the country. Before joining Kennemer Foods, May Lynn was Managing Director of consulting firm Development Finance International's Asia Regional Office.



Martin LEMOINE is a Principal Investment Specialist at the Asian Development Bank, leading equity and debt investments in private sector companies and projects. Martin's focus is on agribusiness and renewable energy. In the agribusiness space, Martin has led investments in a food processor in Bangladesh, a beverage maker in Kazakhstan, and a wholesaler of fruits and vegetables in India. He is now working on sugar, coffee, and organic food transactions in Indonesia, Myanmar, the Philippines, and Sri Lanka. Prior to joining the Asian Development Bank, Martin was an investment banker at Macquarie Capital in Singapore, focusing on infrastructure principal investment. Martin started his career as a McKinsey consultant. He holds an MBA from the Wharton School, where he graduated as a Palmer Scholar.



Carlued LEON is the global research manager at MANAUS Consulting, a consulting company that provides evaluation and strategy services in the areas of corporate social responsibility and international development. Leon is responsible for designing, implementing, and overseeing qualitative and quantitative evaluations worldwide. She is currently the lead evaluator of

three gender-development programs in Nepal, Vietnam, and El Salvador. Before joining MANAUS Consulting, Ms. Leon worked providing research support to the microfinance institution ACCION San Diego and served as a data analysis consultant for Grameen Foundation. Ms. Leon holds an M.P.I.A. in Public Policy & Development Economics from the University of California, San Diego and a B.A. in International Studies from the Universidad Central de Venezuela.



Nathan Peng LI is Assistant Director in the Ministry of Social and Family Development of Singapore.



Gayatri LOBO is a senior manager at Dalberg Global Development Advisors.



Rafael (Rapa) LOPA is the executive director of the Philippine Business for Social Progress (PBSP), the country's largest corporate-led social development foundation. PBSP is a strong promoter of inclusive business, especially in the agribusiness field, and has championed new private sector IB investments in the Leyte area, where the storm Yolanda created massive destruction in 2014. Prior to his current responsibilities in PBSP, Rapa has invested thirty years in the development sector after graduating from the Ateneo de Manila University with a Bachelor of Arts Degree in Inter-disciplinary Studies. Sixteen years of his professional life was devoted to serving former President Corazon C. Aquino as her Executive Assistant when the former President pursued social development advocacies and programs after her presidency in the areas of Cooperative Development, Microfinance, Human Rights, and Good Governance.



Rajen MAKHIJANI is an Associate Partner with Dalberg Global Development Advisors, a strategy and policy advisory firm focused on innovations in global development. He is based in Singapore. He co-leads CSR advisory work in Asia, guiding private sector clients on social engagement strategies, market entry models, and inclusive business approaches in emerging and frontier markets to create powerful social and business impact.



Umesh MALHOTRA is the co-founder of Hippocampus and currently the CEO at Hippocampus Learning Centres (HLC). HLC establishes education centres in villages and offerses at two education programs - working in 104 villages across the districts of Mandya and Davangere in India. Mr. Malhotra's entrepreneurship experiences range from IT services to restaurants to social enterprises. Umesh Malhotra was elected an Ashoka Fellow in 2008. A graduate of one of India's leading engineering institutes, IIT Madras, he began his career in Infosys and went on to create and sell an IT company.



Naresh MALHOTRA graduated with a Bachelor of Commerce degree from St. Xavier's College, Calcutta University. He qualified as a Chartered Accountant in 1970. He has over 43 years of experience in India and Overseas in various

companies including Imperial Chemical Industries, Unilever, Colgate Palmolive, Bukhatir Investments, the U B Group, KPMG and Amalgamated Bean Coffee Trading Company. He has previously served as founding partner and Managing Director of Corporate Finance in KPMG, India, as CEO of Café Coffee Day and Operating Partner at Sequoia Capital ,India. He is an “Angel Investor” in a number of very successful companies and is currently the Promoter and CEO of Modern Family Doctor Pvt Ltd.



Gilda Patricia MAQUILAN is the Sustainability and Community Affairs Manager of Coca-Cola in the Philippines. She is also the Chairwoman and Program Lead of the Sari-Sari Store Training and Access to Resources (STAR) Program – a nationwide program in partnership with the Technical Education Skills Development Authority, micro-finance institutions, women NGOs and Coca-Cola on expanding economic opportunities of women micro-retailers in the Philippines. Gilda joined Coca-Cola in 2011. Prior to joining the Company, she held leadership roles in the field of communication from various industries. She has 20 years solid experience in the field of communication, public affairs and marketing.



Stefan MAARD is the co-founder and originator of DIVA: a not-for-profit venture incubator that partners with foundations to co-develop and co-invest in for-profit ventures with multinational corporations that can achieve long-term impact at scale. DIVA aims to catalyze maximum impact by focusing on existing products and services that require innovative business models and partnerships to achieve impact in underserved markets. Concurrently, Stefan is Head of Sustainable Business Development in Novozymes, where he leads a team that pursues radical and high-impact business opportunities. The team serves as an internal incubator that also identifies and develops strategic partnerships to support business development objectives. Prior to joining Novozymes in 2006, Stefan worked with UNDP in Guyana – helping businesses in the region develop profitable solutions to poverty reduction. Stefan holds a MPhil in Development Studies from Cambridge and a MSc in Business Administration and Philosophy from Copenhagen Business School.



Alan MARTINEZ is Director of Advisory Services at EFL where he leads a global team focused on ensuring EFL client success. With institutions like BTPN in Indonesia, JFS in India and Equity Bank in Kenya, he partners with chief executives and other senior leaders of the top financial institutions providing access to capital for underserved entrepreneurs and consumers. The Entrepreneurial Finance Lab (EFL) is an innovative financial-technology company which employs alternative data including psychometric, social media and/or call record data to create credit scores that measure risk and potential among new and existing business and consumer borrowers. Alan has worked with top SME lenders in North America, Europe, Africa, Asia and Latin America. After starting his lending career at ShoreBank in Chicago, he joined ShoreBank International where he founded the company's credit scoring practice and led micro and SME finance programs across the globe. Alan earned a BA in Philosophy from the University of Texas and a Master's degree in Public Policy from Harvard University.



Toshiya MASUOKA is Director of IFC's Development Impact Unit, which oversees IFC's development results framework, measurement and reporting. He also leads IFC's Inclusive Business Team, which he founded in 2010. Inclusive Business Team focuses on catalyzing the growth of inclusive

businesses – commercially viable and scalable businesses that provide goods, services and income generation opportunities to the people at the base of economic pyramid. Mr. Masuoka joined the World Bank 1989, and then IFC in 1990 as an Investment Officer. He held various positions in investment departments including South Asia, Infrastructure and Latin America and the Caribbean (LAC), and held the position of Manager in the LAC Department from 2002 to 2004. Between 2004 and 2008, he led the Operational Strategy Department and was a key player in framing IFC's corporate strategy and growth, overseeing the implementation of various strategic initiatives, and coordinating on World Bank Group level strategic issues. From 2008 to 2010, he was Director of the Corporate Advice Department. Prior to joining the World Bank Group, Mr. Masuoka held various positions at Fuji Bank, Limited. He holds an MBA from the Wharton School, and a BA from Waseda University in Political Science.



Miguel MENDEZ is SNV Country Director for Vietnam and currently managing SNV Vietnam's portfolio with a total value of around US\$ 40 million funded by DFID, USAID, AUSAID, Asian Development Bank, Netherlands Ministry of Foreign Affairs, BMUB, International NGO's, and private companies among others. Within its Inclusive Business Advisory Services SNV has developed over 140 projects across Latin America, Asia and Africa, ranging from developing and implementing specific inclusive business plans for national and multinational companies, to regional initiatives, to inclusive business funds, and inclusive business studies. Mr. Mendez has 20 years of experience leading high quality and motivated teams in the design and implementation of programs in Agriculture, Renewable Energy, Water and Sanitation, REDD+, financial services and tourism sectors aiming to deliver innovative market solutions that impact the lives of thousands of low income people in Latin America and Asia. He holds a B.S. in agribusiness from Zamorano University and a MBA from INCAE Business School.



Heekyung (Jo) MIN is the Executive Vice President of Global CSV Department in CJ Corporation in Korea. Ms. Min has been working with CJ Group since 2011 as a business leader and social innovator is to create a sustainable future for CJ Group by driving and coordinating CSV and CSR efforts. She oversees CJ's core values that accelerate the social and business innovation. Her commitment to creating shared value was developed through her experience in both government and private companies with extensive experience in HR, Finance and Intercultural Management. Ms. Min holds an MBA in Finance and Accounting from Columbia University, and a BA in Music from Seoul National University. Prior to working at CJ Group, Ms. Min was the Director General of the Business Opportunity Bureau at the Incheon Free Economic Zone (IFEZ) in Incheon, Korea. Her experience in the financial sector in New York, Tokyo and London includes and Deloitte & Touche, the Bank of New York, the Apogee Finance Group, UFJ Tokyo-Mitsubishi (formerly Sanwa) and Prudential Investment and Securities.



Roshan MIRANDA is Director of Waste Ventures India. Mr. Miranda leads WVI's urban waste management and recycling work in Hyderabad. Waste Ventures India's Tetra Pak recycling initiative reduces cartons to the dumpsite and increases waste picker income up to 20% He brings previous strategy experience with The Boston Consulting Group, where he was based in Houston, Texas. He has a Ph.D. in Developmental Biology from Baylor College of Medicine and is a native of Bangalore.



Krishna C. Mishra is a Social Innovator, an Ashoka Global Fellow and founder of eKutir Group of Social Inclusive Business in India. His

innovation on last Mile PIE model based on the principles of engagement, convergence, connect and collaborate has been recognised as one of the most impactful model for inclusive Social Business. His innovation has been awarded by Bill & Mellinda Gates foundation under Grand challenge India (Veggie Lite Model of linking Small Farmers to the Consumers), Facebook Innovation Award for the IT Applications for the Small Farmers and Toilet Board Coalition for the Sanitation. He has got 30+ years of experience in development banking, microfinance, rural development, education, and technology services. He has worked with NABARD, IL&FS, and audited the roll-out of CSC in Odisha. Currently serves on the board of international development organizations and social enterprises and is driven by changing the paradigm of rural poverty through market-led models. He has done his post graduation in Political Science and done his certified course on sustainable development from the University of Missouri USA.



Imran MOHAMMED is the Manager of Bamboo Finance's financial inclusion investments in Asia. He is based out of Bamboo's Singapore office. Bamboo Finance is one of the leading impact investors worldwide. Prior to joining Bamboo Finance in 2014, Mr. Mohammed ran the M&A Advisory practice at Enclude Capital (formerly Shorebank International) in London. During that time he advised on four of the largest completed private equity exits in the Micro, Small & Medium Financial Institution's space in Asia since 2012, including: Bamboo's exit from Xac Bank in Mongolia; FMO's exit from Sathapana in Cambodia; Triodos' exit from ACLEDA Bank in Cambodia; and Proparco's exit from Amret in Cambodia. From 2008-12, Imraan spent 4 years working in one of Kazakhstan's largest Private Equity funds, leading the execution of PE investments, restructurings and exits across a range of non-extractive sectors in Central Asia, including Pharmaceuticals manufacturing and distribution, logistics, telecommunications and media-related technology. Imraan started his career working in M&A Advisory in London, focusing primarily on emerging market cross-border transactions, and upstream Oil & Gas M&A. He brings close to 14 years of professional experience in evaluating, structuring and negotiating PE investments and exits, and a wide network within the Asian region. Imraan holds a BA in Economics from Cambridge, and an Executive MBA from London Business School. He speaks fluent English, Urdu and Hindi, and prior to his career in finance was a professional cricketer for Gloucestershire CCC in the UK, and in Pakistan.

Dulce Adriana MORA, Manager of Inclusive Business, CEMEX. Cemex is one of the biggest cement companies in the world. Its BoP program "Patrimoniyo Hoy" created in Mexico City and Colombia houses for 130,000 low income families at costs 30% less than the traditional housing.

Michael MURPHEY is Chief Executive Officer of Digicel



Arvind NARULA is the Founder and CEO of Urmatt, a Thailand based multinational organic rice and agriculture company with contract farming models. Mr. Narula, a Thai national, is a strong global promoter of biofood and has initiated various business groups. Apart from being the CEO of Urmatt Ltd. he is also the Executive Director BioAsia Ltd., the CEO of BioAxiom Ltd., a Director of Organic Latin America SA, a Director of Simply Rice International Inc., the Chairman of World Rice Alliance, and a Director of the Regional Board of the World Presidents Organization (WPO). Mr. Narula has a BSc in Economics from the Schiller European University in Heidelberg and Paris, and did post graduate studies in Socio-Economics at the Sorbonne University in Paris and the Sasin

Executive Program in Bangkok. Mr. Narula has also invented state-of-the-art non-chemical treatment processes for the rice industry. Apart from Thai, he speaks two European, two South Asian languages and also basic Japanese.



Marcos NETO is Director of the Istanbul International Center for Private Sector in Development (IICPSD) and heads as Director of UNDP's Private Sector and Foundations team also the Business Call to Action program. . The IICPSD is one of six UNDP global policy centers with a special mandate to focus on the role of the private sector in development Prior to joining UNDP, Mr. Neto was global technical advisor for Emergency Preparedness and Disaster Risk Reduction at ChildFund International, where he has also served as regional development officer for the Northeast US. Before working with ChildFund International, he spent 17 years at CARE International; his last post was as CARE's director of Partnerships and Special Initiatives and Climate Change and Sustainable Livelihoods. In this role, he led CARE's efforts to build climate change partnerships, especially with environmental organizations. Neto spent six years as regional manager for Asia and Latin America at CARE UK focusing on strategic planning, resource mobilization, program design, monitoring and evaluation. From 2006 to 2008, he was CARE's program director in Central America, overseeing a portfolio of \$25 million and 250 staff members. Mr. Neto is a lawyer by training, with a LLM in Law and Development from the School of Oriental and African Studies (SOAS) at the University of London.



Than Phat NGUYEN is a manager at the Inclusive Business Accelerator Vietnam, SNV. SNV has developed over 140 inclusive business projects across Latin America, Asia and Africa, ranging from developing and implementing specific inclusive business plans for national and multinational companies, to regional initiatives, to inclusive business funds, and inclusive business studies. Mr. Nguyen has more than 10 years of managerial experience in business accelerator, private equity and impact investment in Southeast Asia with the Inclusive Business Accelerator (Vietnam), Impact Venture Accelerator (Vietnam, Thailand, Indonesia, and the Philippines), and Indochina Capital (Mekong Renewable Resources Fund and Indochina Infrastructure Management). He was also part of the consultant team drafting a World Bank-funded legal framework for Public-Private Partnerships in Vietnam. He received an MBA from Case Western Reserve University (USA).



Tin Htut OO is Chairman of the National Economic and Social Advisory Council and serves as Economic Advisor at the Office of the President, Union of Myanmar. He is also member of the Union of the Myanmar Chambers of Commerce and Industry [UMFCCI]. Mr. Oo works as the Chairman of the Agriculture Group of Yoma Strategic Holdings Ltd., Singapore and CEO of the Agribusiness and Rural Development Consultants of FMI/SPA Group, Myanmar. From 2001 to 2009, he was the Director-General of the Department of Agricultural Planning, Ministry of Agriculture and Irrigation, Myanmar; and before that he held various posts in the same department since 1994. Mr. Oo holds a Bachelor of Agriculture (B. Ag) from Agriculture University, Mandalay and M. Sc (Agricultural Economics) from Ohio State University.

Atty. Ermerson U. PALAD, Undersecretary for Operations, Agribusiness and Marketing; Department of Agriculture; tbc.



Syed Saud Ahmed PASHA is Director for Agri Business at Engro Foods Limited – one of the biggest and fastest growing companies in Pakistan with

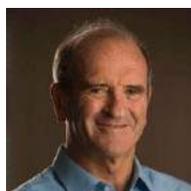
a vision to cater to local needs with products conforming to global standards. In the dairy sector the company developed a system that combines a vast village-level procurement infrastructure, transparency through technology, and technical training and agri-services for farmers - procuring milk from more than 300,000 small dairy farmers and establishing over 1,800 milk collection centers covering around 15,000 villages. Mr. Pasha joined Engro Chemical Pakistan Limited in 1995, prior to which he was with Fauji Fertilizers for 6 years. During his time at Engro Chemical Pakistan Limited he worked in various roles in the Marketing Division. He went ahead to join Engro Foods in 2005 and has been an integral part of the Supply Chain since the inception of the company. Mr. Pasha is an Agricultural graduate from the University of Agriculture in Faisalabad.



Aniruddha PATIL is a Senior Investment Officer at ADB - in charge of developing and structuring ADB's clean energy investments, and in 2012 led ADB's financing in India for the world's largest concentrated solar power project. He also focusses on early stage venture capital investments in companies expanding access to goods and services to those at the base of the economic pyramid. Mr. Patil is a member of the board of directors of Indian clean energy firm Simpa Networks, and prior to ADB he worked with

Macquarie Capital and the Boston Consulting Group.

Noon S. PAKAVALEETORN is Co-founder and GM of Local Alike, Thailand. Local Alike offers travellers immersive and off-beat travel experiences while using the income earned through tourism to develop rural communities and support their local projects. As a social enterprise, Local Alike believes that tourism can be a viable development tool. Local Alike were runner-up at the DBS-NUS Social Venture Challenge Asia 2014 (Singapore) and won the AIS Start-Up Competition (Thailand) in the same year.



Ron PERKINSON is expert for private sector solutions in the education sector and President of Putera Sampoerna Foundation. Having worked as a Principal Education Specialist at IFC, Mr. Perkinson is now free-lance consultant, and working – among others – for a proposed ADB investment in a student loan for technical training in the Philippines.

Enrico PINALI is a Risk Management Specialist in ADB's Office of Risk Management.

Zaal PIRTSKHELAVA, is chairman of the Board of CREDO Bank in Georgia

Keith PNG is the Director of Commercial Finance at GE Healthcare.



Anuradha RAMACHANDRAN is Director for Investments at the Omidyar Network India. Omidyar Network is a philanthropic investment firm that promotes Inclusive Business worldwide. Established in 1995 by eBay founder Pierre and Pam Omidyar through the non-profit Omidyar Foundation as a platform to give equal access to information to everybody, Omidyar Network makes investments in for-profit companies and funder-funds as well as grants to nonprofit organizations, with social impact being the unifying criterion for investment. It invests especially in scaling up for-profit companies that promote consumer internet and mobile, financial inclusion, entrepreneurship, government transparency and property rights. Anuradha Ramachandran leads at Omidyar Network investments in medical technology and healthcare initiatives, and in education. Prior to joining Omidyar Network, Ms. Ramachandran worked at VentureEast, an early-stage venture capital fund in India, and at UTV Interactive and Cadila Pharmaceuticals.

She began her career as a principal correspondent on the corporate reporting and equity analysis team for one of India's leading business dailies, The Financial Express. Anuradha holds an MBA in finance and a BS in physics from Madurai Kamaraj University.



Arturo RODRIGUEZ JALILI is CEO of the Philippines Operations of CEMEX, Mexico - a company providing integral solutions to the construction requirements of low-income families worldwide. Arturo Rodriguez Jalili is currently the Ready Mix, Product Technology and Business Development Director for CEMEX in the Philippines. Before his current assignment, Rodriguez was the Cement and Concrete Commercial and Technical Director for CEMEX in the United Arab Emirates for three years, with a short period as general manager for a ready mix joint venture in Qatar. Rodriguez's work with CEMEX spans over twenty-three years, where he was also CEMEX Mexico's National Technical Manager for the CEMEX Ready Mix operation, and the Developer for products related to pavements and Social Housing for the cast-in-place concrete housing system.



Malik RASHID is a Risk Management Specialist in ADB's Office of Risk Management.



Scott ROBERTS joined ADB in 2010 and focuses on nonsovereign infrastructure finance in East and Southeast Asia. He was previously a VP of GE Capital's emerging markets energy investment group and PRC Director for consultancy Cambridge Energy Research Associates. Mr. Roberts is a graduate of Tufts University, the Harvard Kennedy School of Government, and the MIT Sloan School of Management.

Ceferino RODOLFO is Undersecretary DTI and Managing Director of the Board of Investments (BoI), Department of Trade and Industry (DTI), Government of the Philippines)

Rosan ROESLANI, Chairman, Chamber of Industries and Commerce (KADIN), Indonesia; also Indonesia Chamber of Commerce (KADIN); President of PT Nusantara Berdikari Palapa (SME finance company) (tbc)



Susann ROTH is currently the Officer-in-Charge, Technical Advisor (Health) of the Asian Development Bank (ADB). She co-led the preparation of ADB's new Operational Plan for Health 2015–2020, which aims to double ADB's health sector operations by 2020. Besides the strategic work, her focus areas are to increase ADB private sector health investments, including developing sustainable public-private partnership solutions, and expand ADB's health work under the regional cooperation and integration pillar including supporting regulatory convergence and improve access to safe, affordable and efficacious medicine in Asia and the Pacific. Susann is leading the ADB collaboration with the Center of Regulatory Excellence Duke-National University of Singapore, which will develop a sustainable capacity development and policy dialogue platform for regulatory agencies. She is also developing a collaboration with the World Health Organization on strengthening SFFC reporting in Southeast Asian countries.



John RUBIO is president and CEO at Mynt in the Philippines - a fully owned subsidiary of Globe Telecom that aims to build a unified Globe Financial Services structure and is pioneering initiatives of providing financial services that previously were not available to most Filipinos. Mr. Rubio is the former president of BPI Globe Banko and has worked closely with USAID on the Scaling Innovations in Mobile Money (SIMM) project which developed the mobile money ecosystems in Bulacan, Batangas City, and Quezon City.

Cherie RUSSEL, Private Sector Lead, DFAT, Government of Australia), tbc



Manuel RYBACH is a Managing Director of Credit Suisse and serves as Global Head of Public Affairs and Policy. In addition, he serves as Head of Corporate Citizenship and International Relations in the Chairman's Office and as Managing Director of the Credit Suisse Foundation. Previously, he was Head of Public Policy APAC as well as Chief of Staff to the CEO APAC, based in Hong Kong, managed the Credit Suisse Research Institute and served as Head of Governmental Affairs, based in Zurich. He has also been based in Singapore and Washington, DC, working on public policy issues. He started his career at Credit Suisse in

the Economic Research department in Zurich, where he was a Senior Economist. Dr. Manuel Rybach holds a doctorate degree from the University of St. Gallen (Dr. rer. publ. HSG), Switzerland, was a Swiss National Science Foundation scholarship recipient and a Visiting Scholar at both Columbia University Law School in New York and Georgetown University Law Center in Washington, DC. He also completed an Executive Program at the Harvard Kennedy School in Cambridge, MA and studied at the Institut d'Etudes Politiques de Paris (Sciences Po). He is a Lecturer on Public Affairs at the University of St. Gallen (HSG) and was a Visiting Assistant Professor in the Department of Politics and Public Administration at the University of Hong Kong (HKU). He is member of the World Economic Forum's (WEF) Global Agenda Council on the Future of Financing and Capital, the WEF's Steering Committee on Promoting Global Financial Inclusion and the United Nation's Economic and Social Commission for Asia and the Pacific (ESCAP) Business Advisory Council (EBAC) Task Force on Banking and Finance.



Sahba SABHANI is a Team Leader in the Innovation and Development Alliances Cluster of the Bureau for External Relations and Advocacy of the United Nations Development Programme (UNDP). He is the Acting Manager of a global public private alliance commitment based-initiative, the Business Call to Action (BCtA), backed by 9 major organizations which aims to accelerate progress towards the Millennium Development Goals (MDGs) by challenging companies to develop inclusive business models that offer the potential for both

commercial success and development impact. He also serves as the Manager of the UNDP's Growing Inclusive Markets Initiative which was responsible for the development of UNDP's "Going Cashless" Strategy, which was implemented since 2009. It pioneered activities in cashless electronic transfers, including publications; advocacy activities in defining the role of private sector financial providers at the intersection of G2P; donor transfers and social protection; and designs and development support for electronic transfers, such as housing repairs in Haiti and new initiatives in Asia and Africa. He is also the lead author of the first GIM report, "Creating Value for All: Strategies for Doing Business with the Poor", and the 2010 report titled "The MDGs: Everyone's Business". He served also as the first Interim Director of the UNDP Istanbul International Center for Private Sector in Development (IICPSD) established in partnership with the Turkish Government. Previously, Mr. Sobhani managed

private sector initiatives in the executive office of the former Administrator of UNDP, Lord Malloch Brown, including the Commission on the Private Sector and Development (headed by Paul Martin, the former Prime Minister of Canada, and Ernesto Zedillo, Mexico's former President), and the African Financial Markets Initiative. In this capacity, he was the co-author of "Unleashing Entrepreneurship" Report. He has also worked in the private sector at Idealab in Palo Alto and Newscom Limited in Singapore. He is a graduate of Yale University and the Fletcher School of Diplomacy. He is a dual national of the U.S. and Burkina Faso.



Erinch SAHAN is Senior Policy Adviser on Business and Markets for Oxfam Asia - advising policy-makers, businesses, campaigners and programme managers on how to leverage business and markets to better tackle poverty. Before joining Oxfam, Mr. Sahan worked for the Australian government (AusAID) on market-based aid programs in Indonesia and was the development advisor on Australia's trade negotiation team in Indonesia. Prior to entering development, Mr. Sahan worked as a market strategist at Procter & Gamble and ran a start-up furniture business in Australia. His academic background is in Law and Finance.

Angie SAMUEL is Marketing Communications Manager at Jetwing Hotels Ltd., Sri Lanka. Angie Samuel is managing the Jetwing brand strategy across the different Hotels and Villas. As a family-owned company, operating in the hospitality and tourism industry for more than 40 years, Jetwing Hotels runs 26 outlets across the country. The group has received a number of prestigious awards for their pivotal commitment to the environment and local communities, such as PATA (Pacific Asia Travel Association) Grand and Gold Awards, HICAP (Hotel Investment Conference Asia Pacific) Awards, Wild Asia Awards, as well as TripAdvisor Travelers' Choice Awards.

Vicky SANDIDGE is the founder of Bohol Bee Farms in the Philippines, a company that has grown from door-to-door honey sales to a successful tourism enterprise that includes a 40-room hotel, three restaurants, a spa and several retail outlets carrying local handicrafts, food and personal care products made from raw materials grown at her farm and sourced from neighbouring municipalities. Originally from Bohol, Vicky spent many years in the United States where she trained and worked as a nurse before she returned to the Philippines and embarked the Bohol Bee Farm journey.



Jorim SCHRAVEN is Director of the Strategy Department of the Netherlands' Development Bank (FMO). FMO is financing inclusive investments for many years, particularly through investments in microfinance activities; in 2015 FMO invested a total of € 88 million in micro-finance institutions. In 2015 FMO piloted investing directly in inclusive business models to benefit people at the Base of the Pyramid. Before taking over the Strategy Department, Mr. Schraven was the Manager of the Credit Department at FMO and Chairman of the Investment Committee. He also was Manager of the Financial Institutions Africa department at FMO. This department is responsible for financing the Financial Sector in Africa as well as for providing Capacity Development assistance. Before joining FMO, Jorim Schraven was Head of the Retail team at Clear Capital Ltd., an equity research and advisory firm based in London. He also worked as Economist at the European Central Bank and held various positions at the Dutch Central Bank. He holds an MA in Economics and Management from Oxford University and an MSc in Microeconomics and Finance from Toulouse University.

Sarah SCHWEPCKE is Head of the Responsible and Inclusive Business Hub (RIBH) Southeast Asia, Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH, Indonesia. The

RIBHs aim to support businesses to successfully design and implement inclusive business models and to promote private sector engagement in international cooperation projects. The RIBH Southeast Asia, led by Sarah Schwepcke, has a particular focus on the tourism sector and supports the growth and scaling of Inclusive Tourism models across the region. Sarah Schwepcke, a (youth) employment and innovation management specialist, holds Masters of International Management and International Affairs & Governance by the University of St.Gallen and the CEMS Global Alliance in Management Education.



Masao SEKI is Chief CSR Officer to Sampo Japan Nipponkoa Insurance, a multinational insurance provider from Japan. In Myanmar and Thailand, Sampo has set up a weather insurance scheme under a CSR program, with the aim to scale up as part of its core business to 30,000 farmers by 2025.

Vijay SHARMA, General Manager of Rural Business, GSK



Daniel SPITZER is Chairman and CEO of Mountain Hazelnuts, a major agri-business that is planting 10 million hazelnut trees on deforested mountain slopes in Bhutan. The company's mission is to generate strong financial returns while creating sustainable income for 15% of Bhutan's population, while addressing the country's key social and environmental issues. Daniel has spent most of the past twenty years as Chairman and/or CEO of companies in Asia. He founded several ventures that have successfully combined financial objectives with social and environmental goals, including Plantation Timber Products Group (PTP), which he built into China's largest sustainable forestry company. PTP established US \$200 million of new facilities to process logs grown by 700,000 farmers in the interior of China. Daniel spent the first ten years of his career in finance, and was Managing Director of a global merchant bank and Partner & Managing Director of a major private investment fund. He received his Bachelor's degree from University of California, Berkeley and his Master's from Stanford University

Vijaybhasker M. SRINIVAS is head of Process Control at LifeSpring Hospitals Pvt. Ltd., Hyderabad, India. Lifespring, a for-profit hospital to provide maternity services for poor women in India's urban slums. The hospital innovates in improving in access (time, place, monetary, psychological and social) to antenatal services for women. This is done specifically through process mapping, using metrics to monitor and improve program delivery, and social mobilization and training. Before joining Lifespring, Mr. Srinivas worked in promoting demand for services in various livelihood settings - forest, coastal, dryland & wetland farming, mountainous regions. He worked with several disadvantaged groups - landless & marginal farmers, tribal communities, fisherfolk, physically handicapped, sex workers, surrendered extremists, etc. He is an expert in promoting a time conscious community based monitoring tool to increase the effectiveness of service providers by mobilizing the communities. Mr. Srinivas has a degree in law (Andhra University) and a post-graduate diploma (equivalent to MBA) in Rural Management from the Institute of Rural Management in Anand (IRMA).



Melanie STUTSEL is General Manager for Social Development and Public Policy at MMG Limited. MMG Limited is a mid-tier global resources company that mines, explores and develops base metal projects around the world. She is responsible for the strategy for MMG's Social Development and Public Policy areas, ensuring MMG contributes to the social and economic development of its host communities and influencing the public policy

environment with key organisations including industry groups, NGOs and sustainability partners, including the ICMM. Prior to Ms. Stutsel was the Director of the Health, Safety, Environment and Community of the Minerals Council of Australia.



Bambang SUSANTONO is the Vice-President for Knowledge Management and Sustainable Development of the Asian Development Bank (ADB). He assumed the position in July 2015. Mr. Susantono is responsible for management of ADB's Sustainable Development and Climate Change Department, Economic Research and Regional Cooperation Department, and Department of External Relations. Prior to this, Mr. Susantono was the Vice-Minister of Indonesia's Ministry of Transportation and Deputy Minister for Infrastructure and Regional Development. He has extensive experience providing policy advice to government, private sector organizations and international institutions. He chaired several research institutes and taught in universities. He was also Commissioner for airline, port, telecommunications and media companies. Mr. Susantono holds a PhD in Infrastructure Planning and Master's degrees in Transportation Engineering, and City and Regional Planning from the University of California Berkeley. He holds a Bachelor's degree in Civil Engineering from the Bandung Institute of Technology.



Sonomi TANAKA is responsible for overseeing and providing advice on ADB-wide operations in support of gender equality and women's empowerment. As Technical Advisor and Chair of the Gender Equity Thematic Group, she facilitates knowledge management on gender and development in ADB and coordinates gender mainstreaming initiatives across different departments and through different sector and thematic groups. Sonomi has worked on gender and development, poverty reduction, social analysis, social protection, and community participation issues in Asia and the Pacific for nearly 20 years. She has covered a number of sectors including education, finance, health, infrastructure, natural resources management, public sector management, and urban development. She holds a Master of Arts on Gender and Development from the Institute of Development Studies, Sussex University and a post-graduate diploma on development studies from the Institute of Developing Economies Advanced School in Japan.



Shuyin TANG is a Principal at Unitus Capital, based in Hanoi, Vietnam - a venture capital firm with the dual mission of improving the livelihoods of the working poor and providing strong financial returns to its investors. Ms. Tang focuses on investment opportunities in SE Asia. Prior to joining Unitus Impact, Ms. Tang was an Investment Manager for Southeast Asia at LGT Venture Philanthropy (LGT VP), a global impact investor which invests in strongly growing organizations with effective solutions to social and/or environmental challenges. Previously Ms. Tang served as Engagement Manager at TechnoServe, an international development non-profit whose mission is to bring "business solutions to poverty". Prior to joining TechnoServe, she spent 4 years at management consulting firm Bain & Company in Australia and India. Ms. Tang graduated summa cum laude from the Australian National University.

Frans TEGUH is Director of Destination Management and Tourism Investment in Indonesia - currently responsible for the Inclusive Tourism programme across ten destinations, driven by the Ministry of Tourism of the Republic of Indonesia, which is scheduled to run during the next three years. Prior to that he was a lecturer in Bandung Tourism Institute. Mr. Teguh graduated

from Bournemouth University in United Kingdom (MA in Tourism and Hospitality Management) and Gajah Mada University in Indonesia (Ph.D in Tourism Management).



Bernardino (Dino) VEGA is involved in both the Indonesian Chamber of Commerce & Industry and the Indonesia Business Council for Sustainable Development (IBCSD). IBCSD is a CEO-led association of companies operating in Indonesia, who share a commitment to promoting sustainable development through sustainable economic growth, ecological balance and social progress. Establishment by the Indonesia Chamber of Commerce in April 2011, IBCSD provides business leadership and advocacy, policy advice, and capacity building. The Council is part of the network of the World Business Council for Sustainable Development (WBCSD). Mr. Vega was the teamleader of ADB's Inclusive Business market scoping study for Indonesia. He is also the Director of PT. Korpindo Konsultansi, a company that leads clients in designing a 'triple bottom-line' approach in their CSR programs and innovation in public-private initiatives. He was a former member of the Board of PT. Sarana Sulut Ventura, a government-owned venture capital company. Dino was also a former chairman of the North Sulawesi Chamber of Commerce & Industry. He is currently a member of the Board of PT. ASA Engineering Pertama. Dino has a Master of Business Administration from the Providence College in USA, and a Bachelor Science in Civil Engineering from the School of Engineering, University of Southern California, Los Angeles-USA.



Filippo VEGLIO is the Director for Development Focus Area in the World Business Council for Sustainable Development (WBCSD). Based in Geneva, Switzerland, the WBCSD is a CEO-led organization of forward-thinking companies that galvanizes the global business community to create a sustainable future for business, society and the environment. Together with its members, the council applies its respected thought leadership and effective advocacy to generate constructive solutions and take shared action. Members are made up of some of the globe's leading corporations spanning a wide range of sectors and geographies. Membership is open to companies committed to sustainable development and to promoting the role of eco-efficiency, innovation and corporate social responsibility. Filippo manages the WBCSD's development program promoting the role of business in driving greater social inclusion and sustainable development in emerging markets. Filippo is a Swiss national and is fluent in six languages. He holds a Master's Degree from the Graduate Institute of International and Development Studies in Geneva. He has been a professional tennis player and a member of the Swiss Davis Cup team.



E.N. VENKAT is Partner of Aavishkaar Fund. Aavishkaar, meaning 'invention' in Hindi, was founded in 2001, with a vision to catalyse development in India's underserved regions. Aavishkaar brought in 3 key innovations to venture capital investing, namely (1) moving the investment risk from technology and product innovation to innovation in execution. (2) Redefining the parameters of blockbuster success - a return of 5 to 10 times of invested capital, instead of a return of 100 times.; and (3) Identifying young and experienced investment managers driven by passion, social recognition and fulfilment in work, remunerating them in an equitable and non-hierarchical manner, thus building a large team with limited fee, and no grant support. Over the last decade, Aavishkaar has established a successful track record with over US\$ 155 million under management for 300 start up companies, and a diverse portfolio of high - impact businesses at various levels of growth. This spans a range of sectors, namely

agriculture, dairy, education, energy, handicrafts, health, water and sanitation, technology for development, microfinance and financial inclusion. Aavishkaar aims to raise US\$1.0 billion over the next ten year E.N. Venkat is the Partner at Aavishkaar and leading the Aavishkaar Frontier Fund initiative, also co-invested by DEG and KfW among others, .to take Aavishkaar model to South and South East Asia. Venkat has more than 25 years of experience in Investment banking (Lazard), financial services (IL&FS) & the corporate world (multiple companies). Venkat is a senior investment banker with experience in global buy & sell side transactions. He has executed multiple M&A, project finance & special situation deals. During his career, Venkat was involved with a variety of business situations from start-ups, project financing, infrastructure, private equity, fund management and new business development. Over the years he has also been part of the planning and execution of many projects and assignments in Renewable Energy and CleanTech in India. Venkat has past experience as a CEO of growth stage companies & managing investments. His overseas work experience includes the Middle East and Hong Kong. Venkat received his post graduate diploma in Management from IIM- Ahmedabad, India & is graduate in Electrical & Electronic Engineering from BITS, Pilani, India.



Namita VIKAS is the Group President and Country Head (Responsible Banking) and Chief Sustainability Officer at YES Bank. She spearheads sustainable development, climate action and CSR at YES ANK. The Responsible Banking unit that she heads mainly focuses on CSR and sustainability management, which covers governance and compliance, public policy and research, triple bottom-line accounting and facilitating sustainable finance/investing, strategic philanthropy and social entrepreneurship. As a climate action specialist, Namita is elected to

Global Steering Committee of United Nations Environment Program-Finance Initiative (UNEP FI) and is Vice Chair of UN Natural Capital Declaration (NCD). She is also elected as the UNEP FI Chairperson for APAC. In addition, she serves on YES Foundation board and guides its overall strategy. Besides this, she also holds positions with Advisory Boards of Asia Venture Philanthropy Network, Responsible Investment Research Association (RIRA), UNEP-FI Banking Commission, World Resource Institute – India GHG Program, Indian Centre for CSR (ICCSR) and ENACTUS India. Namita holds qualification in CSR, sustainability (Svenska Institutet), economics (Mumbai University) and is a certified independent director.



Richard WELFORD is chairman of CSR Asia. He has over twenty years of experience working in the fields of environmental management and social responsibility. He was one of the early pioneers in developing social audit and reporting methodologies with UK-based organizations such as The Body Shop, IBM and Eastern Electricity in the 1990s. From 2002 to 2010 Richard was also a professor at the University of Hong Kong, and headed the Corporate Environmental Governance Program. He has worked with some of the leading multinational enterprises and local companies and NGOs in Asia including Disney, CLP, Nike, Shangri-La Hotels and Resorts, Swire Pacific, Cathay Pacific, HP, IBM, HSBC, Citigroup, Accor, Credit Suisse, UBS, P&G and Adidas. Richard is also a Director of ERP Environment, a UK based publisher and sits on the Board of AIDS Concern in Hong Kong. In the IB Forum, Richard will be a moderator for the “strategic CSR” session.



Wencai ZHANG is Vice President for Operations in Central and West as well as South Asia. Prior to joining ADB in 2013, Mr. Zhang was the Director General of the Department of External Economic Cooperation at the Ministry of Finance (MOF) of the People's Republic of China (PRC). He served as the Deputy Director General for the International Department of MOF from July 2004 to July 2012, where he worked with various multilateral initiatives, including the Group of 20 (G20), Association of Southeast Asian Nations+3 (ASEAN+3), and Asia Pacific Economic Cooperation. From April 2007 to September 2009, Mr. Zhang was the Executive Director for the PRC at ADB, where he was the Chairman of the Budget Review Committee and a member of the Development Effectiveness Committee and the Ethics Committee of the Board of Directors. From December 1993 to May 1996, he was the Advisor to the Executive Director of China at the World Bank in Washington, D.C. Mr. Zhang holds a PhD in Finance from the Chinese Academy of Social Sciences. He earned his Master's Degree and Bachelor's Degree in International Economics from Nan Kai University in Tianjin, PRC.
