This webinar will delve into detail on leveraging development finance and procurement consultancy framework and opportunities with ADB.

The objective of this second webinar is to offer Earth Observation (EO) services companies the opportunity to understand more about the work of ADB and related business opportunities. EO products and information services delivered by the ESA Global Development Assistance (GDA) programme are supporting decisions being made by ADB and other International Financial Institutions (IFIs) and development member countries (DMCs). Those products are produced by processing basic EO imagery and/or data with other value-adding algorithms.

**Agenda (PHT/GMT+8):**

Start time: 8:00 BST/0:00 CEST/15:00 PHT/GMT+8

- **15:00 - 15:10** – Welcome & Introduction to panellists with Ravi Kapur (Imperative Space) & Christoph Aubrecht (ESA)
- **15:10 – 15:30** – Introduction to ADB procurement framework focusing on consultancy and practical advice with Steven Gillard (ADB) and Stephane Y. Bessadi (ADB)
- **15:30 – 15:40** – Live conversation between Eric Quincieu (ADB) & Paolo Manunta (ADB) on development finance mechanisms
- **15:40 – 15:50** – Hosted panel discussion and Q&A
- **15:50 – 16:00** – Closing remarks

**Speakers**

**Paolo Manunta**
Paolo Manunta is Senior Infrastructure Specialist (Earth Observation) at the Asian Development Bank. He specialises in Earth Observation (EO), online Geographic Information Systems (GIS), and Spatial Data Infrastructure (SDI).

**Eric Quincieu**
Eric Quincieu is a Senior Water Resources Specialist in the Environment, Natural Resources and Agriculture Division of the Southeast Asia Department.

**Steven Gillard**
Steven Gillard is a Senior Procurement Specialist and the Head of the Consulting Services Unit in the Procurement, Portfolio and Financial Management Department.

**Stephane Y. Bessadi**
Stephane Y. Bessadi is a Senior Procurement Specialist in the Procurement, Portfolio and Financial Management Department.