



Invitation for Bids

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| Date: | 18 December 2019 |
| Loan No. and Title: | Loan No. 3464-CAM (COL): Greater Mekong Subregion Health Security Project |
| Contract No. and Title: | ICB 2: Procurement of Laboratory Analysis Equipment, Lab Consumables and lab Furniture & Utility Equipment Lot-1: Laboratory Analysis Equipment & Associated Consumables Lot-2: Microbiology Laboratory Equipment and Laboratory Associated Consumable Lot-3: Laboratory Supportive Analysis Equipment and Associated Consumables Lot-4: Other Laboratory Consumables Lot-5: Hospital/Laboratory Furniture and Utility/Hygiene Equipment |
| Deadline for Submission of Bids: | 31 January 2020, 10:00 hours (Cambodia time) |

1. The Royal Government of Cambodia (RGC) has received a loan from the Asian Development Bank (ADB) toward the cost of **Greater Mekong Subregion Health Security Project** and intends to apply part of the proceeds of this loan to payments under the contract named above. Bidding is open to Bidders from eligible source countries of ADB.
2. The **Ministry of Health** (“the Purchaser”) invites sealed bids from eligible Bidders for the supply of:
 - Lot-1: Laboratory Analysis Equipment & Associated Consumables. Delivery and Completion (including Installation, Commissioning and Training) within 22 weeks for Lot-1 after the date of contract signing.
 - Lot-2: Microbiology Laboratory Equipment and Laboratory Associated Consumable (including Installation, Commissioning and Training) within 22 weeks for Lot-2 after the date of contract signing.
 - Lot-3: Laboratory Supportive Analysis Equipment and Associated Consumables. Delivery and Completion (including Installation, Commissioning and Training) within 22 weeks for Lot-3 after the date of contract signing.
 - Lot-4: Other Laboratory Consumables. Delivery and Completion within 22 weeks for Lot-4 after the date of contract signing.
 - Lot-5: Hospital/Laboratory Furniture and Utility/Hygiene Equipment. Delivery and Completion (including Installation, Commissioning and Training) within 22 weeks for Lot-5 after the date of contract signing.

Bidder may submit bids for one lot or multiple lots. If a Bidder submits successful bids for multiple lots (lowest evaluated substantially responsive bids), the evaluation will also

include an assessment of the Bidder's capacity to meet the aggregated qualifying requirements relating to size of operation (average annual turnover) and cash flow capacity.

3. **International Competitive Bidding** will be conducted in accordance with ADB's [Single-Stage: One-Envelope](#) bidding procedure and is open to all Bidders from eligible countries as described in the Bidding Document.
4. Only eligible Bidders with following key qualifications should participate in this bidding, the Bidder shall furnish documentary evidence that it meets the following experience and financial requirements:
 - that the Bidder has satisfactorily completed at least one (1) contract for supply of similar goods in the preceding five (5) years of not less than USD 659,200 for Lot-1, USD 276,800 for Lot-2, USD 457,600 for Lot-3, USD 175,200 for Lot-4 and USD 391,200 for Lot-5;
 - that the Bidder has a Minimum Average Annual Turnover of USD 1,648,000 for Lot-1, USD 692,000 for Lot-2, USD 1,144,000 for Lot-3, USD 438,000 for Lot-4 and USD 978,000 for Lot-5, calculated as total payments received by the Bidder for contracts completed or under execution over the last three (3) years;
 - that the Bidder has Availability of or Access to Liquid Assets, Lines of Credit, and other finances sufficient to meet cash flow requirement which is USD 412,000 for Lot-1, USD 173,000 for Lot-2, USD 286,000 for Lot-3, USD 109,500 for Lot-4 and USD 244,500 for Lot-5;
 - that the Manufacturer of the offered goods, if a different entity from the Bidder, has been in production at least five (5) years, and the offered goods have been in satisfactory operation for a minimum three (3) years;
 - that, in the case of a Bidder not doing business within Cambodia, the Bidder is represented by a Qualified Agent in Cambodia equipped and able to carry out the Supplier's warranty, maintenance, repair, and spare parts stocking obligations prescribed in the Conditions of Contract and/or Technical Specifications.
5. Interested Bidders may obtain further information from the Purchaser (Ministry of Health of the Kingdom of Cambodia), Mr. Lak Sunthy, Procurement Specialist, by Telephone: (855) 23 998 549, 722 103, Mobile Phone (855) 12 813 228 or e-mail: procure.sunthy.hssp@online.com.kh with cc to: dmajumdar.hsp@online.com.kh and inspect the Bidding Documents at the address given below from 7:30 to 11:30 hours in the morning and 14:00 to 17:00 hours in the afternoon on all working days from 18 December 2019 to 30 January 2020.
6. A complete set of Bidding Documents in English may be purchased by interested Bidders on the submission of a written application to the address given below and upon payment of a non-refundable fee of USD 100 or its equivalent in Cambodian Riel 410,000.00. The method of payment will be in cash or deposit to Bank Account No. 000000016940 of National Bank of Cambodia. The Bidding Documents may be collected in person or may be sent by email or courier, but the Bidder has to deposit the fee at the above bank account and to pay for courier charge by his/her arrangement as appropriate at the discretion of the Bidder. Other than payment of non-refundable fee, there are no other conditions for the purchase of the Bidding Documents. No liability will be accepted for loss or late delivery.

7. In case of any difficulty in purchase of the Bidding Documents, interested parties may contact in writing to Project Director: Prof. Eng Huot, No. 18, Street No. 118, Sangkat Mittapheap, Khan 7 Makara, Phnom Penh, Cambodia, Tel.+855-23 998 549, 722 103, E-mail: enghuot@online.com.kh and also send a copy of the communication to:

The Director

Department of Multilateral Cooperation
General Department of International Cooperation and Debt Management
Ministry of Economy and Finance
New Building 2nd Floor, Street 92, Sangkat Wat Phnom
Khan Daun Penh, Phnom Penh, Cambodia
Fax No. (855-23) 428 424
Email: sothearith_yi@mef.gov.kh

8. Deliver your bid:

- to the address below
- **on or before the deadline: 31 January 2020, 10:00 hours (Cambodia time)**
- together with a Bid Security in the amount as specified in the Bidding Documents.

Bids will be opened immediately after the deadline in the presence of Bidders' representatives who choose to attend. Late bids shall be rejected.

9. The Purchaser will not be responsible for any cost or expense incurred by Bidders in connection with the preparation or delivery of bids.
10. In the comparison of bids, ADB's Domestic Preference is NOT applied.

Greater Mekong Subregion Health Security Project

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