



Invitation for Bids

Date:	30 September 2022
Loan No. and Title:	L3791/8365-CAM: Skills for Competitiveness Project
Contract No. and Title:	Supply, Delivery, and Installation of Specialized Training Equipment to Five Selected Technical Training Institutes (TTIs) in Phnom Penh, Battambang, Siem Reap, and Svay Rieng Provinces AFD-DGTVET-G-1-Lot 1: Precision Machining and Mechatronics AFD-DGTVET-G-1-Lot 2: Electricity and Electronics AFD-DGTVET-G-1-Lot 3: Construction and AFD-DGTVET-G-1-Lot 4: Agro-industry
Deadline for Submission of Bids:	11 November 2022 at 14:30 hours (Local Time)

1. The Royal Government of Cambodia (RGC) has received a loan from Asian Development Bank (ADB) toward the cost of **Skills for Competitiveness Project**, and it intends to apply part of the proceeds of this loan to payments under the contract named above. No nationality restrictions apply.

2. The **Ministry of Labour and Vocational Training (MLVT) Unit** (“the Purchaser”) invites sealed bids from eligible Bidders for the **Supply, Delivery, and Installation of Specialized Training Equipment to five selected technical training institutes (TTIs) in Phnom Penh, Battambang, Siem Reap, and Svay Rieng Provinces** (“the Goods”).

The Goods are grouped in lots. Any eligible Bidder shall complete all required items on a lot basis, and may participate on any lot, or multiple lots. The Purchaser will evaluate and compare bids on the basis of a lot, or a combination of lots, or as a total of lots to arrive at the least cost combination for the Purchaser by taking into account discounts offered by Bidders in case of award of multiple contracts. If a Bidder submits successful bids for multiple lots (lowest evaluated substantially responsive bids), the evaluation will also include an assessment of the Bidder’s capacity to meet the aggregated qualifying requirements.

3. **Open Competitive Bidding (International Advertisement)** will be conducted in accordance with ADB’s [Single-Stage: One-Envelope](#) bidding procedure and is open to all Bidders without nationality restrictions.

4. Only eligible Bidders with the following key qualifications should participate in the bidding:

Lot No.	Key Experience Requirements:	Key Financial Requirements:	Minimum Average Annual Turnover:
	Successful completion as main supplier within the last five (5) years, of at least two (2) contracts against the bid submitted for a lot with nature, and complexity similar to the scope of supply described in Section 6 Schedule of Supply under contract package/lot of which valued at:	Availability of or access to liquid assets, lines of credit, and other finances sufficient to meet cash flow requirement which is for:	Minimum average annual turnover calculated as total payments received by the Bidder for contracts completed or under execution over the last three (3) best years within the last five (5) years, divided by three (3) years:
Lot-1	Each contract must have a minimum value of USD4.5 million or its equivalent	Minimum of USD5.000 million equivalent	Minimum value of USD11.25 million equivalent
Lot-2	Each contract must have a minimum value of USD3.0 million or its equivalent	Minimum of USD3.500 million equivalent	Minimum value of USD7.60 million equivalent
Lot-3	Each contract must have a minimum value of USD2.0 million or its equivalent	Minimum of USD2.400 million equivalent	Minimum value of USD5.30 million equivalent
Lot-4	Each contract must have a minimum value of USD0.6 million or its equivalent	Minimum of USD0.675 million equivalent	Minimum value of USD1.50 million equivalent.

- The Bidder shall demonstrate that the goods offered have:
 - been in production for at least 5 (five) years;
 - been sold a minimum of 100 units of similar type and specification over the last three (3) years; and
 - the equipment been in operation for a minimum of 3 (three) years
- The Bidder or manufacturer shall demonstrate that it can supply the type, size, and quantity of the goods as required by Purchaser in accordance with the Delivery and Completion Schedule in Section 6 (Schedule of Supply). Bidder or Manufacturer shall provide evidence of production output.
- The Bidder shall include with its bid the Manufacturer's Authorization for the supplied item(s) as required and indicated for the equipment in Section 6 Technical Specification/Schedule of Supply. The Bidder is required to submit documentation to substantiate that it is an authorized dealer, distributor, or reseller of the goods being procured or the Bidder has the authority to supply such equipment to the Purchaser.
- The Bidder is required to include with its bid, evidence that it will be represented by an Agent in the Purchaser's country equipped and able to carry out the Supplier's maintenance, repair, and spare parts-stocking obligations prescribed in the Conditions of Contract and/or Technical Specifications.
- The Bidders required to submit the audited financial statements or, if not required by the law of the Bidder's country, other financial statements acceptable to the Purchaser, for the last 3 (three) years (2021, 2020, and 2019) to demonstrate the current soundness of the Bidder's financial position. As a minimum, the Bidder's net worth for the last year calculated as the difference between total assets and total liabilities should be positive.

- The documentary evidence shall be in the form of supporting letter(s) issued by the Bidder's bank/financial institution confirming that the above-specified minimum amount is available through lines of credit and/or funds in the Bidder's bank account for use in the execution of the specific contract for the respective lot if awarded to the Bidder.

The qualification criteria are more completely described in the Bidding Document.

5. To obtain further information and inspect the Bidding Documents, Bidders should contact H.E Hing Sideth, Project Manager, Project Management Unit (PMU), with email address: sidethhing@gmail.com, and inspect the Bidding Documents at the address: DGTVET Building, PMU-Office, Third Floor, #3, Russian Federation Blvd, Khan Toul Kork, Phnom Penh, Cambodia, between 8:00 – 11:30 hours in the morning and 14:30 – 17:00 hours in the afternoon on all working days from 29 September 2022.

6. To purchase the Bidding Documents in English, eligible Bidders should submit a written application to Mr. Sar Kheam, Chief of Procurement, at DGTVET Building, PMU-Office Third Floor, #3, Russian Federation Blvd, Khan Toul Kork, Phnom Penh, Cambodia, and upon payment of a non-refundable fee of USD250. The method of payment will be in cash or deposit to:

Account Name: USD C/A of GDNT
 Account Number: 000000013535
 Bank Name: National Bank of Cambodia

The Bidding Documents may be collected in person, or may be sent by email or courier, at the discretion of the Bidder, but the Bidder has to deposit the fee at the above bank account and to pay for courier charge by his/her arrangement as appropriate. Other than payment of the non-refundable fee specified above, there are no other conditions for the purchase of the Bidding Documents. No liability will be accepted for loss or late delivery.

7. In case of any difficulty in purchase of the Bidding Documents, interested parties may contact in writing to:

H.E. Pich Sophoan, Project Director of the Skills for Competitiveness (S4C) Project, DGTVET Building, PMU-Office, #3, Russian Federation Blvd, Khan Toul Kork, Phnom Penh, Cambodia, Fax: +855 23 844 276

and also send a copy of the communication to:

- (i) General Departments of International Cooperation and Debt Management of the Ministry of Economic and Finance located at St. 92, Sangkat Wat Phnom, Khan Daun Penh, Phnom Penh Cambodia, Tel: 023 724 664; Fax: 023 724 798; and
- (ii) **Ms. Yumiko Yamakawa**, Senior Education Specialist, Human and Social Development Division, Asian Development Bank, 6 ADB Avenue, Mandaluyong City 1550 Metro Manila, Philippines, Tel +632 8632-1036.

8. For Bid Submission:

S.N	EVENTS	DATE & TIME	LOCATION
1	To purchase the Bidding Documents in English @	From: 29 September 2022	➤ Attention: H.E Pich Sophoan , Minister Attached

S.N	EVENTS	DATE & TIME	LOCATION
	USD250.	Until: 11 November 2022	to the Prime Minister, Permanent Secretary of State and Project Director Ministry of Labour and Vocational Training Skills for Competitiveness (S4C) Project ➤ Address: DGTVET Building, PMU office, #3, Russian Federation Blvd, Khan Toul Kork, Phnom Penh, Cambodia ➤ Fax: +855 23 844 276
2	Pre-bid Meeting	11 October 2022 at 10:00 hours Cambodian standard Time.	
3	Deadline for submission of the following original documents: Bid Security (in form of bank guarantee only)	11 November 2022 at 14:30 hours Cambodian standard Time.	
4	Bid Opening	11 November 2022 at 15:30 hours Cambodian standard Time.	

Note: Late bids will be rejected. Bids will be opened immediately at 15:30 hours on 11 November 2022 in the presence of Bidders' representatives who choose to attend and other interested person who choose to attend in person at the address above.

9. All bids shall be accompanied by a Bid Security as described in Section II "Bid Data Sheet" ITB 21.1. The Bidder shall furnish bid security separately per lot in the following amounts:

- For **Lot-1:** USD85,000.00 (eighty-five thousand US Dollar) or equivalent amount in a freely convertible currency or in Cambodian currency.
- For **Lot-2:** USD57,500.00 (fifty-seven thousand five hundred US Dollar) or equivalent amount in a freely convertible currency or in Cambodian currency.
- For **Lot-3:** USD40,000.00 (forty thousand US Dollar) or equivalent amount in a freely convertible currency or in Cambodian currency.
- For **Lot-4:** USD12,000.00 (twelve thousand US Dollar) or equivalent amount in a freely convertible currency or in Cambodian currency.

The Bid security shall be in the form of an unconditional bank guarantee issued by any scheduled bank located within the Purchaser's country or from abroad, duly endorsed by any scheduled bank located in the purchaser's country in favor of Purchaser.

The Bid Security shall be an unconditional guarantee issued by a bank in accordance with the Form of Bid Security provided in Section 4: Bidding Forms and to be submitted with the original bid.

10. The Government of Cambodia and Asian Development Bank will respectively declare a firm ineligible either indefinitely or for a stated period of time, to be awarded a contract funded by the Government of Cambodia and/or Asian Development Bank, if it at any time it determines that the firm has engaged in corrupt or fraudulent, coercive or collusive practices in competing for or in executing a contract.