



Invitation for Bids

Date:	18 September 2019
Grant No. and Title:	Grant No. 0599-LAO: Second Greater Mekong Subregion Tourism Infrastructure for Inclusive Growth Project
Contract No. and Title:	TIIGP2-LAO-W01: Nakasang and Don Det-Don Khone Access Improvements
Deadline for Submission of Bids:	30 October 2019, 14:00 hours (Lao Time)

1. The Lao People's Democratic Republic has received a financing from the Asian Development Bank (ADB) toward the cost of **Second Greater Mekong Subregion Tourism Infrastructure for Inclusive Growth Project**. A portion of this financing will be used for eligible payments under the Contract named above. Bidding is open to Bidders from eligible source countries of the ADB.
2. The **Ministry of Information, Culture and Tourism** ("the Employer") invites sealed bids from eligible Bidders for the **Construction of Nakasang and Don Det-Don Khone Access Improvements** ("the Works").
3. **International Competitive Bidding (ICB)** will be conducted in accordance with the ADB's [Single Stage – One Envelope](#) bidding procedure and is open to all eligible Bidders as described in the Bidding Document.
4. Only eligible Bidders with the following key qualifications should participate in this bidding:
 - **Financial Criteria:** Submission of audited financial statements or, if not required by the law of the Bidder's country, other financial statements acceptable to the Purchaser, for the last three (3) years (2016, 2017, and 2018) to demonstrate the current soundness of the Bidder's financial position. As a minimum, the Bidder's net worth for the last year calculated as the difference between total assets and total liabilities should be positive.
 - **Cash Flow Capacity:** Availability of, or access to, liquid assets, lines of credit, and other finances sufficient to meet any possible cash flow requirement at least US\$ 0.7 million, net of Bidder's current commitments. If a Bidder is a joint venture, all partners combined must meet the requirement amount, one partner must meet at least 40 percent of the required amount and each other partner(s) must meet at least 25 percent of the required amount.
 - **Minimum average annual turnover** of US\$ 4 million calculated as total payments received by the Bidder for contracts completed or under execution over the last three (3) years (2016, 2017, and 2018). If a Bidder is a joint venture, all partners combined must meet 100 percent of the required amount, one partner must meet at least 40 percent of the required amount and each other partner(s) must meet at least 25 percent of the required amount.

- Experience Criteria: Successful completion as main supplier within the last five (5) years (2014, 2015, 2016, 2017, and 2018), of at least two (2) contracts each valued at US\$ 4.3 million with nature, and complexity similar to the scope of supply described in Section 6 (Works Requirement).

The qualification criteria are more completely described in the Bidding Document.

5. To obtain further information and inspect the Bidding Documents, eligible Bidders should contact:

Mr. Thavipheth Oula

Project Manager

Second GMS Tourism Infrastructure for Inclusive Growth Project

Telephone +856 (0)20 7844405

Facsimile: +856 21 217910

e-mail: tiiqp2q0599lao@gmail.com

6. A complete set of Bidding Documents in English may be purchased by interested Bidders at the address given below from 8:30 to 11:30 hours in the morning and 13:30 to 16:00 hours in the afternoon on all working days upon cash payment of a non-refundable fee of USD 100 or its equivalent in Lao Kip 900,000. Other than payment of a non-refundable fee, there are no other conditions for the purchase of the Bidding Documents. Alternatively, a link to download a complete set of Bidding Documents in electronic format **free of charge** may be requested by sending an email to tiiqp2q0599lao@gmail.com including the Bidder's full company name, and name, position, phone number and email address of Bidder's representative.
7. A site visit conducted by the Employer will be organized on 1 October 2019 at 9:00 hours (Lao Time), while a Pre-Bid meeting will take place on 4 October 2019 at 10:00 hours (Lao time) at Meeting Room 4th Floor, Meeting Room of the Tourism Development Department.
8. Deliver bids:
 - To the address below
 - **At or before 14:00 hours (Lao Time) on 30 October 2019**
 - Together with a Bid Security as specified in the Bidding Documents.

Late bids will be rejected. Bids will be opened immediately after the deadline, in the presence of the Bidders' representatives and other interested person who choose to attend in person at the address below at 14:00 hours on 30 October 2019.

9. The Employer will not be responsible for any cost or expense incurred by Bidders in connection with the preparation or delivery of bids.
10. In the comparison of bids, ADB's Domestic Preference shall not be applied.

The address referred to above is as follows:

Second GMS Tourism Infrastructure for Inclusive Growth Project

Mr Thavipheth Oula, Project Manager

Ministry of Information, Culture and Tourism

Room No 408, 4th Floor

Lane Xang Avenue, Vientiane Capital, Lao PDR

Phone: +856 (0)20 7844405

Facsimile: +856 (0)21 217910

E-mail: tiigp2g0599lao@gmail.com