



## Invitation for Bids

<b>Date:</b>	18 September 2020
<b>Grant No. and Title:</b>	Grant No. 0599-LAO: Second Greater Mekong Subregion Tourism Infrastructure for Inclusive Growth Project
<b>Contract No. and Title:</b>	TIIGP2-LAO-W02: Nam Ngum Reservoir Access Improvements
<b>Deadline for Submission of Bids:</b>	30 October 2020 at 14:00 hours (Lao Time)

1. The Lao People's Democratic Republic has received a financing from the Asian Development Bank (ADB) toward the cost of **Second Greater Mekong Subregion Tourism Infrastructure for Inclusive Growth Project**. Part of this financing will be used for payments under the Contract named above. Bidding is open to Bidders from eligible source countries of the ADB.

2. The **Ministry of Information, Culture and Tourism** ("the Employer") invites sealed bids from eligible Bidders for the **construction and completion of Nam Ngum Reservoir Access Improvements** ("the Works"):

3. **International Competitive Bidding** will be conducted in accordance with ADB's [Single-Stage: One-Envelope](#) bidding procedure and is open to all Bidders from eligible source countries of ADB as described in the Bidding Documents.

4. Only eligible Bidders with the following key qualification should participate in this Bidding:

- **Financial Criteria:** Submission of audited financial statements or, if not required by the law of the Bidder's country, other financial statements acceptable to the Employer, for the last three (3) years (2017, 2018 and 2019) to demonstrate the current soundness of the Bidder's financial position. As a minimum, the Bidder's net worth for the last year calculated as the difference between total assets and total liabilities should be positive.
- **Cash Flow Capacity:** Availability of, or access to, liquid assets, lines of credit, and other finances sufficient to meet any possible cash flow requirement at least US\$900,000, net of Bidder's current commitments. If a Bidder is a joint venture, all partners combined must meet the requirement amount, one partner must meet at least 40 percent of the required amount and each other partner(s) must meet at least 25 percent of the required amount.
- **Minimum average annual construction turnover** of US\$7,000,000, calculated as total payments received by the Bidder for contracts completed or under execution over the last three (3) years (2017, 2018, and 2019). If a Bidder is a joint venture, all partners combined must meet 100 percent of the required amount, one partner must meet at

least 40 percent of the required amount and each other partner(s) must meet at least 25 percent of the required amount.

- **Experience Criteria:** Participation in at least one (1) contract that has been successfully or substantially completed within the last five (5) years (2015, 2016, 2017, 2018 and 2019) and that is similar to the proposed works, where the value of the Bidder's participation exceeds US\$5,600,000. The similarity of the Bidder's participation shall be based on the physical size, nature of works, complexity, methods, technology, or other characteristics as described in Section 6 (Employer's Requirements).

The qualification criteria are more completely described in the Bidding Document.

5. To obtain further information and inspect the Bidding Documents, eligible Bidders should contact:

**Mr. Thaviphet Oula**

Project Manager

Second GMS Tourism Infrastructure for Inclusive Growth Project

Telephone +856 (0)20 7844405

Facsimile: +856 21 217910

e-mail: [tiigp2g0599lao@gmail.com](mailto:tiigp2g0599lao@gmail.com)

6. A complete set of Bidding Documents in English in hard copies may be purchased by interested Bidders at the address given below from 8:30 to 11:30 hours in the morning and 13:30 to 16:00 hours in the afternoon on all working days and upon cash payment of a non-refundable fee of US\$ 200 or its equivalent in Lao Kip2,000,000. Other than payment of non-refundable fee, there are no other conditions for the purchase of the Bidding Documents.

Alternatively, a complete set of Bidding Documents in electronic format free of charge maybe requested (i) by sending an email to [tiigp2g0599lao@gmail.com](mailto:tiigp2g0599lao@gmail.com) including the Bidder's full company name, and name, position, phone number and email address of Bidder's representative; then (ii) access will be granted to download the Bidding Documents at <https://www.dropbox.com/sh/ncwjl0f6l8dvdq1/AADpM7YyMPJLfMI73cTH7a5Za?dl=0> .

7. A Pre-Bid meeting will take place on 2 October 2020 at 10:00 hours (Lao time) at Meeting Room 4th Floor, Meeting Room of the Tourism Development Department while a site visit conducted by the Employer will be organized on 3 October 2020, 09:00 hours (Lao Time).

8. Deliver bids:

- To the address given below
- **At or before 14:00 hours (Lao Time) on 30 October 2020**
- Together with a Bid Security as specified in the Bidding Documents.

Late bids will be rejected. Bids will be opened immediately after the deadline, in the presence of the Bidders' representatives and other interested person who choose to attend in person at the address below at 14:00 hours on 30 October 2020.

9. The Employer will not be responsible for any cost or expense incurred by Bidders in connection with the preparation or delivery of bids.

10. When comparing Bids, ADB's Domestic Preference shall not be applied.

The address referred to above is as follows:

**Second GMS Tourism Infrastructure for Inclusive Growth Project**

Mr Thaviphet Oula, Project Manager  
Ministry of Information, Culture and Tourism  
Room No 408, 4th Floor  
Lane Xang Avenue, Vientiane Capital, Lao PDR  
Phone: +856 (0)20 7844405  
Facsimile: +856 (0)21 217910  
E-mail: [tiigp2g0599lao@gmail.com](mailto:tiigp2g0599lao@gmail.com), cc to: [kimxxn@gmail.com](mailto:kimxxn@gmail.com)