

Invitation for Bids

Date:	8 May 2017
Loan No. and Title:	3096-PAK: Power Distribution Enhancement Investment Program – Tranche 4
Contract No. and Title:	ADB-TRANCHE-IV-HESCO-02(S)-2017: Procurement of Grid Station and Transmission Line Material
Deadline for Submission of Bids:	Extended to 13 July 2017, 12:00 p.m. (local time)

1. The Islamic Republic of Pakistan has received a loan from the Asian Development Bank (ADB) toward the cost of **Power Distribution Enhancement Investment Program – Tranche 4** and it intends to apply part of the proceeds of this loan to payments under the contract named above. Bidding is open to bidders from eligible source countries of the ADB.

2. The **Hyderabad Electric Supply Company Limited, HESCO** (“the Purchaser”) now invites sealed Bids from eligible bidders for the **Procurement of Grid Station and Transmission Line Material**. *The bidder shall quote for the entire quantity of any lot. Bidders may bid for one or several lots as further defined in the Bidding Document.*

Package No.	Lot	Description of Material
TRANCHE-IV-HESCO-02(S)-Goods-2017	I	132kV Isolators, CTs, PTs and Lighting Arrestors
	II	Tower Material and Tubular Poles
	III	Conductor and Transmission Line Hardware
	IV	Insulators
	V	11kV Panels
	VI	Digital Energy Meters
	VII	Battery Chargers and Battery Bank
	VIII	Protection Relays

3. **International Competitive Bidding (ICB)** will be conducted in accordance with ADB’s [Single-Stage: One-Envelope](#) bidding procedure and is open to all Bidders from eligible source countries of the ADB.

4. Bidders shall meet the following qualification requirements:

- The bidder must have demonstrated at least three (03) number of contracts successfully completed as main supplier within the last five (05) years. The value of each contract shall at least equal to 80% of the value of contract for which the bid is submitted and equipment shall have the same or higher rating and capacity. In this context, satisfactory operational certificates from the clients/utilities indicating their names, addresses, fax numbers and web-site E-mail addresses must be submitted with the bid. In case of JV, at least any one of partner should fulfill the said contractual experience pertaining to the

individual's obligation(s) in respect of manufacturing as per JV Agreement between the parties (JV Agreement shall be provided with the bid).

- The bidder must have at least five (5) years manufacturing or supplying experience of similar equipment with the same or higher rating and capacity. The equipment manufactured or supplied by the bidder, with the same or higher rating and capacity, must have three (3) years of successful continuous operational experience for at least 80% of the quantities to be procured under this tender as on bid opening date. In case of JV, at least any one partner should fulfill the above-mentioned experience pertaining to the individual's obligation(s) in respect of manufacturing or supplying as per JV agreement between the parties (draft JV agreement shall be provided with the bid).
- The bidder or all partners combined in case of JV has to have an average Annual Turnover equal to or more than the amount for:

I	132kV Isolators, CTs, PTs and Lighting Arrestors	USD 1.142 (M)
II	Tower Material and Tublar Poles	USD 1.898 (M)
III	Conductor and Transmission Line Hardware	USD 1.815 (M)
IV	Insulators	USD 0.400 (M)
V	11kV Panels	USD 1.190 (M)
VI	Digital Energy Meters	USD 0.693 (M)
VII	Battery Chargers and Battery Bank	USD 0.600 (M)
VIII	Protection Relays	USD 0.402 (M)

- The bidder should have sound financial status. In order to determine the same, the bidder or each partner in case of JV shall provide its up to date financial statements i.e. audited balance sheet, income statement, and cash flow statements for the last 3 years (three years). The difference between current assets and current liabilities should be adequate enough for smooth execution of this order (if placed on it). The bidder (or each partner in case of JV)'s net worth calculated as a difference between total assets and total liabilities must be positive for last 3 years (three years). In this context the bidder is required to fill in the relevant forms given in Section–IV of this tender document and submit the same with the bid.

5. Interested eligible Bidders may obtain further information from Chief Engineer (Development), Hyderabad Electric Supply Company, Project Management Unit, Bungalow # A-1 HESCO Power Wing Colony, Hussainabad Hyderabad, Sindh Pakistan and inspect the Bidding Document at the address given below, from 8:00 a.m. to 4:00 p.m Monday to Friday.

6. The Bidding Documents, in the English language, may be purchased by interested bidders from 8 May 2017, upon submission of a written application to the address below and upon payment of a non-refundable fee of Rs. 6,000 or US\$60. The method of payment will be by bank draft, from any scheduled bank of Pakistan or from an international bank having its branch in Pakistan, in favor Hyderabad Electric Supply Company (HESCO), Bungalow # A-1 HESCO Colony Hussainabad Hyderabad (Pakistan). The documents may be collected in person or may be sent by courier service for an additional fee of Rs.2,000 for domestic delivery or US\$ 60 for overseas delivery. No liability will be accepted for loss or late delivery.

7. Bids must be delivered to the address below **on or before 12:00 p.m. on 13 July 2017** together with a Bid Security as described in the Bidding Document. Late bids shall be rejected. Bids will be opened at 12:30 p.m. on 13 July 2017 in the presence of the Bidders' representatives who choose to attend at the address below. Electronic Bids shall not be accepted.

8. In the comparison of Bids, ADB's Domestic Preference Scheme will be applied in accordance with the provisions stipulated in the bidding document.

9. The Hyderabad Electric Supply Company Limited will not be responsible for any costs or expenses incurred by Bidders in connection with the preparation or delivery of Bids.

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