Invitation for Bids

1. The People’s Republic of China has received financing from the Asian Development Bank (ADB) towards the cost of Hunan Technical and Vocational Education and Training Demonstration Project and it intends to apply part of the proceeds of this financing to payments under the contracts named above. The Bidding is open to Bidders from eligible source countries of the ADB.

2. The MINMETALS International Tendering Co., Ltd. (the “Procurement Agent”), which has been authorized by The Education Department of Hunan Province (the “Purchaser”) to act for and on its behalf, invites sealed bids from eligible Bidders for supply of the following goods and related services: Hunan Industrial Polytechnic College Procurement of Information Equipment, Contract No.: HN-GY-E01-1, Bid No.,WKZB1822HNP101055-01; Hunan Industrial Polytechnic College Procurement of Mechanical Equipment, Contract No.: HN-GY-E01-2,Bid No.,WKZB1822HNP101055-02).

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<thead>
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<th>No.</th>
<th>Description of the Goods</th>
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<tr>
<td>Contract HN-GY-E01-1</td>
<td>Information Equipment</td>
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<tr>
<td>Contract HN-GY-E01-2</td>
<td>Mechanical Equipment</td>
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3. **National competitive bidding** will be conducted in accordance with ADB’s Single-Stage: One-Envelope procedure and is open to all Bidders from eligible source countries as described in the Bidding Document.

4. Only eligible Bidders with the following key qualifications should participate in this bidding:

   Average Annual Turnover:
   - Contract HN-GY-E01-1: Bidders should have at least three (3) years of operational experience. The average annual turnover for the three (3) years (2015, 2016 and 2017) should be not less than CNY 9 million. In this regard, Bidder must provide necessary documentary proof e.g. copy of an audited balance sheet etc.
   - Contract HN-GY-E01-2: Bidders should have at least three (3) years of operational experience. The average annual turnover for the three (3) years (2015, 2016 and 2017) should be not less than CNY 20 million. In this regard, Bidder must provide necessary
documentary proof e.g. copy of an audited balance sheet etc.

Contract Experience:
• Contract HN-GY-E01-1: At least two (2) contracts successfully completed as supplier within the latest three (3) years from bid submission deadline. Value, nature, and complexity of these contracts should be comparable to the contract to be let. The contracts' value must be not less than CNY 3 million. In this regard, Bidder must provide necessary documentary proof e.g. copy of contract, copy of letter of acceptance, etc.
• Contract HN-GY-E01-2: At least two (2) contracts successfully completed as supplier within the latest three (3) years from bid submission deadline. Value, nature, and complexity of these contracts should be comparable to the contract to be let. The contracts' value must be not less than CNY 6 million. In this regard, Bidder must provide necessary documentary proof e.g. copy of contract, copy of letter of acceptance, etc.

Technical Experience:
• Contracts HN-GY-E01-1 and HN-GY-E01-2: Main goods offered should have been in production for at least three (3) years. Consequently, the Bidders are required to provide the relevant documents for proof.

Production Capacity:
• Contracts HN-GY-E01-1 and HN-GY-E01-2: The manufacturers should have the Quality management system certification ISO9001, environmental management system certification ISO14001, occupational health and safety management system certification OHSAS18001. The Bidder shall demonstrate that it can supply the type, size and quantity of the goods as required by Purchaser in accordance with the Delivery and Completion Schedule in Section 6 (Schedule of Supply). Bidder or manufacturer shall provide evidence of production output.

Financial Performance:
• Contract HN-GY-E01-1 and HN-GY-E01-2: Soundness of the Bidder's financial position showing long-term profitability demonstrated through audited annual financial statements (balance sheet, income statement) for the last three (3) years (2015, 2016 and 2017). As a minimum, a Bidder’s net worth calculated as the difference between total assets and total liabilities for each of the three (3) years should be positive.

Cash-flow Capacity:
• Contract HN-GY-E01-1: Availability of or access to liquid assets, lines of credit, and other finances sufficient to meet any possible cash flow requirement which may arise during the execution of the contract (This should in appropriate cases also take into account the Bidder's commitments for other contracts) shall not be less than: CNY 1.5 million.
• Contract HN-GY-E01-2: Availability of or access to liquid assets, lines of credit, and other finances sufficient to meet any possible cash flow requirement which may arise during the execution of the contract (This should in appropriate cases also take into account the Bidder's commitments for other contracts) shall not be less than: CNY 3 million.

Pending Litigation:
• All pending litigation shall not surpass more than 50 percent (50%) of the Bidder’s net worth.
Detailed qualification requirements are found in Section III of the Bidding Document.

5. Interested eligible Bidders may obtain further information and inspect the Bidding Documents between 9:00-11:30 hours in the morning and 14:00-16:30 hours in the afternoon at the address given below.

   Contact person: Mr. Jin Zhijie
   Tel. No.: 010-88821751
   Email Address: jinzj@minmetals.com

6. A complete set of Bidding Documents may be purchased by interested eligible Bidders upon the submission of a written application to the address below and upon payment of a nonrefundable fee of CNY1,000.00. The method of payment will be cashier check, direct deposit to the account specified below. The document will be sent promptly via courier for an additional fee of CNY100.00 for local delivery as registered mail address. No liability will be accepted for loss or late delivery.

   Account Name: Minmetals International Tendering Co., Ltd.
   Bank code: 102100005374
   Account No.: 0200053709022105773
   Bank Name: Capital Stadium Branch, Beijing, ICBC

7. Bids must be delivered to the address below **on or before 9 October 2018 at 9:00 hours**. Late bids will be rejected. Bids will be publicly opened in the presence of the Bidders’ designated representatives and anyone who chooses to attend at the address below on or before 9 October 2018 at 9:00 hours. All bids must be accompanied by a bid security as described in the Bidding Documents.

8. Any question or complaint regarding the bidding process or contract award should be sent in writing to the Purchaser to 350808705@qq.com. Bidders could also send copies of their communications on issues and questions to the International Financial Institution to zkarimova@adb.org. When the Purchaser does not respond promptly, or the communication is a complaint against the Purchaser, bidders can also write to such institution directly.

9. The addresses referred to above are as follows:

   **for Inspection and Purchase of the Bidding Documents**

   Procurement Agent: MINMETALS International Tendering Co., Ltd.
   Postal Address: Room 216-2, Building D, Minmetals Plaza, No.5, Sanlihe Road, Haidian District, Beijing / Room 2120, Floor 21, Honglinguoji Plaza, No.266 on section 3 of Furong Road, Tianxin District Changsha City.
   Contact Person: Mr. Jin Zhijie
   Email Address: jinzj@minmetals.com
   Tel. No.: 010-88821751

   **for Bid Submission and Bid Opening:**

   Bid opening room, Hunan Bidding and Tendering Centre, No. 29, Wan Jiali South Road, Yuhua District, Changsha, Hunan province.

Asian Development Bank