Invitation for Bids

1. The People's Republic of China has received a loan from the Asian Development Bank (ADB) toward the cost of **Hunan Technical and Vocational Education and Training Demonstration Project**. Part of this financing will be used for payments under the Contract named above. Bidding is open to Bidders from eligible source countries of ADB.

2. **MINMETALS International Tendering Co., Ltd.** "the Procurement Agent", which has been authorized by The Education Department of Hunan Province (the "Purchaser") to act for and on its behalf, invites sealed bids from eligible Bidders for supply of the following goods and related services under the HN-KJ-E03: **Hunan Vocational College of Science and Technology Procurement of Electrical Mechanic and Printing Equipment** contract:

   - Graphic workstation
   - Dust free teaching system
   - Furniture Production Equipment
   - Desktop computer
   - Router
   - Switch I
   - Switch II
   - Cloud platform
   - Wireless access controller
   - Switch
   - Wireless router
   - TD-LTE test module
   - TD-LTE analysis module
   - TD-LTE test card
   - LTEStar simulator
   - Electronic commerce integrated platform for light industry enterprise
   - SNS network marketing promotion training platform
   - SEO network marketing promotion training platform
   - Web design and visual marketing training platform
   - Web design and visual marketing resources package and supporting hardware
   - 3D printing equipment

---

**Date:** 18 August 2017

**Loan No. and Title:** 3010-PRC: Hunan Technical and Vocational Education and Training Demonstration Project

**Contract No. and Title:** HN-KJ-E03: Hunan Vocational College of Science and Technology Procurement of Electrical Mechanic and Printing Equipment

**Deadline for Submission of Bids:** 19 September 2017, 9:00 hours (Beijing time)

**IFB No.:** WKZB1622HNP100223/007

---

Asian Development Bank
Detailed schedule of supply is found in Section VI of the Bidding Documents.

3. **National Competitive Bidding (NCB)** will be conducted in accordance with the ADB’s [Single Stage – One Envelope](#) bidding procedure and is open to all eligible Bidders as described in the Bidding Document.

4. Only eligible Bidders with the following key qualifications should participate in this bidding:
   
   - **Average Annual Turnover:** Bidders should have at least three (3) years of operational experience. The average annual turnover for the three (3) years (2014, 2015 and 2016) should be not less than CNY 17 million. In this regard, Bidder must provide necessary documentary proof e.g. copy of an audited balance sheet etc.
   - **Contract Experience:** At least one (1) contract successfully completed as supplier within the latest three (3) years from bid submission deadline. Value, nature, and complexity of these contracts should be comparable to the contract to be let. The contracts’ value must be not less than CNY 5 million. In this regard, Bidder must provide necessary documentary proof e.g. copy of contract, copy of letter of acceptance, etc.
   - **Technical Experience:** Main goods offered should have been in production for at least three (3) years. Consequently, the Bidders are required to provide the relevant documents for proof.
   - **Production Capacity:** The Bidder or manufacturer shall demonstrate that it can supply the type, size and quantity of the goods as required by Purchaser in accordance with the Delivery and Completion Schedule in Section 6 (Schedule of Supply). Bidder or manufacturer shall provide evidence of production output.
   - **Financial Performance:** Soundness of the Bidder’s financial position showing long-term profitability demonstrated through audited annual financial statements (balance sheet, income statement) for the last three (3) years (2014, 2015 and 2016). As a minimum, a Bidder’s net worth calculated as the difference between total assets and total liabilities for each of the three years should be positive.
   - **Cash-flow Capacity:** Availability of or access to liquid assets, lines of credit, and other finances sufficient to meet any possible cash flow requirement which may arise during the execution of the contract (This should in appropriate cases also take into account the Bidder’s commitments for other contracts) shall not be less than: CNY 2 million.
   - **Pending Litigation:** All pending litigation shall not surpass more than 50 percent of the Bidder’s net worth.

Detailed qualification requirements are found in Section III of the Bidding Document.

5. Interested eligible Bidders may obtain further information and inspect the Bidding Documents during weekdays from 9:00 to 11:30 hours in the morning and 14:00 to 16:30 hours in the afternoon at the address given below. Contact Person: Ms. Xiao Haiyan; Tel. No.: 0731-85385602; Email Address: 150205741@qq.com; Mr. Jin Zhijie, Tel. No.:010-88821751; Email Address: jinzj@minmetals.com.

6. A complete set of Bidding Documents may be purchased by interested eligible Bidders upon the submission of a written application to the address below and upon payment of a nonrefundable fee of CNY1,000.00. The method of payment will be cashier check, direct
deposit to the account specified below. The document will be sent promptly via courier for an additional fee of CNY100.00 for local delivery as registered mail address. No liability will be accepted for loss or late delivery.

Account Name: Minmetals International Tendering Co., Ltd.
Bank code: 102100005374
Account No.: 0200053709022105773
Bank Name: Capital Stadium Branch, Beijing, ICBC

7. Bids must be delivered to the address below on or before 9:00 hours on 19 September 2017. Late bids will be rejected. Bids will be publicly opened in the presence of the Bidders’ designated representatives and anyone who choose to attend at the address below at 9:00 hours on 19 September 2017. All bids must be accompanied by a bid security as described in the Bidding Documents.

8. Any questions or complaints regarding the bidding process or contract award should be sent in writing to the Purchaser to 1908811530@qq.com. Bidders could also send copies of their communications on issues and questions to the International Financial Institution to zkarimova@adb.org. When the Purchaser does not respond promptly, or the communication is a complaint against the Purchaser, Bidders can also write to such institution directly.

The addresses referred to above are as follows:

For Inspection and Purchasing of Bidding Documents:

**Procurement Agent: MINMETALS International Tendering Co., Ltd.**
Postal Address: No.5, Building D, Minmetals Plaza, Sanlihe Road, Haidian District, Beijing / Room 2120, Floor 21, Honglinguoji Plaza, No.266 on section 3 of Furong Road, Tianxin District Changsha City.
Contact Person: Ms. Xiao Haiyan or Mr. Jin Zhijie
Email Address: 150205741@qq.com, jinjz@minmetals.com
Tel. No.: 0731-85385602, 010-88821751

For bid submission and opening:

Bid Opening Room, Hunan Bidding and Tendering Centre, No. 29, Wan Jiali South Road, Yuhua District, Changsha, Hunan Province