Invitation for Bids

1. The People’s Republic of China has received financing from the Asian Development Bank towards the cost of the Hunan Technical and Vocational Education and Training Demonstration Project. Part of this financing will be used for payments under the Contract named above. Bidding is open to Bidders from eligible source countries of ADB.

2. MINMETALS International Tendering Co., Ltd. “the Procurement Agent”, which has been authorized by The Education Department of Hunan Province (the "Purchaser") to act for and on its behalf, invites sealed bids from eligible bidders for supply of the following Goods and related services:

   Hunan Vocational College of Science and Technology Procurement of:
   - Pharmaceutical training equipment (Contract No.: HN-KJ-E04);
   - Mechanical and electrical training equipment (Contract No.: HN-KJ-E05)

Detailed schedule of supply is found in Section VI of the Bidding Documents.

3. National Competitive Bidding (NCB) will be conducted in accordance with ADB’s Single-Stage: One-Envelope procedure and is open to Bidders from all countries as described in the Bidding Document.

4. Only eligible Bidders with the following key qualifications should participate in this bidding:

   - **Average Annual Turnover:** Bidders should have at least three (3) years of operational experience. The average annual turnover for the three (3) years (2014, 2015 and 2016) should be not less than RMB 12 million (contract HN-KJ-E04), RMB 18 million (contract HN-KJ-E05)
   - **Contract Experience:** At least one (1) contract successfully completed as supplier within the last three (3) years (2014, 2015, 2016). Value, nature, and complexity of these contracts should be comparable to the contract to be let. The contracts’ value

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Asian Development Bank
must be not less than RMB 3.5 million (contact HN-KJ-E04), RMB 3.5 million (contract HN-KJ-E05).

- **Technical Experience:** For the two (2) contracts, goods offered should have been in production for at least three (3) years.
- **Production Capacity:** For the goods listed of the three (3) contracts, manufacturers shall have the production or supply capacity of at least three (3) times the number specified in the List of Goods and Delivery Schedule in Section VI in recent three (3) years (2014, 2015 and 2016).
- **Financial Performance:** Soundness of the Bidder’s financial position showing long-term profitability demonstrated through audited annual financial statements (balance sheet, income statement) for the last three (3) years (2014, 2015 and 2016). As a minimum, a Bidder’s net worth calculated as the difference between total assets and total liabilities for each of the three (3) years should be positive.
- **Cash-flow Capacity:** Availability of or access to liquid assets, lines of credit, and other finances sufficient to meet any possible cash flow requirement which may arise during the execution of the contract (This should in appropriate cases also take into account the Bidder’s commitments for other contracts) shall not be less than: CNY1.5 million for contract HN-KJ-E04 and CNY2.5 million for contract HN-KJ-E05.
- **Pending Litigation:** All pending litigation shall not surpass more than fifty percent (50%) of the Bidder’s net worth.

Detailed qualification requirements are found in Section III of the Bidding Document.

5. Interested eligible Bidders may obtain further information and inspect the Bidding Documents during 9:00~11:30 hours and 14:00~16:30 hours at the address given below beginning 14 July 2017. Contact Person: Mr. Jin Zhijie; Tel. No.: 010-88821751; Email Address: jinzj@minmetals.com.

6. A complete set of Bidding Documents may be purchased by interested eligible Bidders upon the submission of a written application to the address below and upon payment of a nonrefundable fee of RMB 1000. The method of payment will be cashier check, direct deposit to the account specified below. The document will be sent promptly via courier for an additional fee of RMB100 for local delivery as registered mail address. No liability will be accepted for loss or late delivery.

   Account Name: Minmetals International Tendering Co., Ltd.
   Bank code: 102100005374
   Account No.: 0200053709022105773
   Bank Name: Capital Stadium Branch, Beijing, ICBC

7. Bids must be delivered to the address below **on or before 9:00 hours, 15 August 2017.** Late bids will be rejected. Bids will be publicly opened in the presence of the Bidders’ designated representatives and anyone who choose to attend at the address below at **9:00 hours, 15 August 2017.** All bids must be accompanied by a bid security as described in the Bidding Documents.

8. Any questions or complaints regarding the bidding process or contract award should be sent in writing to the Purchaser to hnzjzz.pzm@163.com. Bidders could also send copies of their communications on issues and questions to the International Financial Institution to zkarimova@adb.org. When the Purchaser does not respond promptly, or the
communication is a complaint against the Purchaser, bidders can also write to such institution directly.

9. The addresses referred to above are as follows:

**For Inspection and Purchase of Bidding Documents**

Procurement Agent: MINMETALS International Tendering Co., Ltd.
Postal Address: No.5, Building D, Minmetals Plaza, Sanlihe Road, Haidian District, Beijing / Room 2120, Floor 21, Honglinguoji Plaza, No.266 on section 3 of Furong Road, Tianxin District Changsha City.
Contact Person: Mr. Jin Zhijie
Email Address: jinzj@minmetals.com
Tel. No.: 010-88821751

**For Bid Submission and Bid Opening**

Hunan Bidding and Tendering Centre, No. 29, Wan Jiali South Road, Yuhua District, Changsha, Hunan province.