



Invitation for Bids

Date:	7 August 2019
Loan No. and Title:	3262-PRC: Xinjiang Akesu Integrated Urban Development and Environment Improvement Project
Contract No. and Title:	UPT-GD01: The purchase of 200 bus vehicles (including charging pile + canopy supply and installation)
Deadline for Submission of Bids:	19 September 2019, 9:30AM
Bid No:	0703-1920CIC5Y018

1. The People's Republic of China has received financing from the Asian Development Bank (ADB) towards the cost of ADB Financed **Xinjiang Akesu Integrated Urban Development and Environment Improvement Project**, and it intends to apply part of the proceeds of this financing to payments under the contract named above. Bidding is open to bidders from eligible source countries of ADB.

2. Instrimpex International Tendering Co., Ltd (CNIITC, the Procurement Agent), authorized by and on behalf of **Akesu Project Management Office** (the Purchaser), now invites sealed bids from eligible bidders for the goods and related services to be procured as briefly described as follows:

- Include 200 Electric Buses
- 20 units of Charging pile with relevant equipment
- 3000 m² canopy for Charging pile, and other relevant services.
- Warranty: The period of validity of the Warranty shall be: 24 months for the whole bus, and the warranty period of electric vehicle battery, driving motors and motor controllers is 8 years from the date of acceptance.
- Delivery time: within 45 days after contract signing

3. **International competitive bidding (ICB)** will be conducted in accordance with ADB's [Single-Stage: One-Envelope](#) (1S1E) procedure and is open to all bidders from eligible countries as described in the Bidding Document.

4. Only eligible Bidders with the following key qualifications should participate in this bidding:

- **Contractual Experience**
Successful completion as main supplier within the last 5 years (from 2015 to the bid submission deadline), of at least 2 (two) contracts of electric bus supply, each valued at CNY 125 million or equivalent with nature, and complexity similar to the scope of supply described in Section 6 (Schedule of Supply).

- **Technical Experience**
The Bidder or Manufacturer shall demonstrate that the goods offered have been in production for at least 5 years and been sold a minimum of 12000 units of new energy coach etc. (including new energy buses and new energy Highway Passenger Cars) , which including at least an average annual sales of 800 units of electric buses of 10.5 m (similar to the specification) in total over the last 3 years (2016-2018); been in operation for a minimum of 3 years.
- **Historical Financial Performance**
Submission of audited financial statements or, if not required by the law of the Bidder's country, other financial statements acceptable to the Purchaser, for the last 3 years (2016-2018) to demonstrate the current soundness of the Bidder's financial position. As a minimum, the Bidder's net worth for the last 3 years calculated as the difference between total assets and total liabilities should be positive.
- **Size of Operation (Average Annual Turnover)**
Minimum average annual turnover of CNY 350 million calculated as total payments received by the Bidder for contracts completed or under execution over the last 3 years (2016-2018).
- **Cashflow Capacity**
Availability of or access to liquid assets, lines of credit, and other finances sufficient to meet cash flow requirement which is CNY 35 million.

For more details the Bidders should refer to the issued Bidding Documents.

5. To purchase the Bidding Documents in English, eligible Bidders should:
- write to the Procurement Agent's address below (Address No. 1 below) requesting the Bidding Documents
 - Pay a non-refundable fee of CNY 1500. If courier service is required, an extra fee of CNY100 will be needed. The method of payment will be on cash, cashier check or direct deposit into the account below:

Bank Name: Instrimpex International Tendering Co., Ltd,
Account Name: Beijing Fuwai Branch of Bank of Communication
Account No: 110060239018002343611

No liability will be accepted for loss or late delivery.

6. Deliver your bid to:
- the Procurement Agent's address below (**Address No. 2**)
 - on or before the deadline: 19 September 2019, 9:30AM
 - together with a Bid Security as described in the Bidding Document. For postal or earlier submission, please post or submit the Bid to Address No. 1

Bids will be opened immediately after the deadline for bid submission in the presence of Bidders' representatives who choose to attend.

7. The Purchaser and the Procurement Agent will not be responsible for any costs or expenses incurred by Bidders in connection with the preparation or delivery of bids.

8. The address referred to above is:

The Procurement Agent: Instrimpex International Tendering Co., Ltd

Address No. 1: Room 1501, Genertec Plaza, No.90 Xisanhuan Zhonglu, Beijing, China

Address No. 2: Room 318, Genertec Plaza, No.90 Xisanhuan Zhonglu, Beijing, China

Contact Person: Mr. Shan, Mr. Chen

Tel: 86-10-63349107, 86-10-63348524

Fax: 86-10-63373642

Email: shanfei@ cniitc.genertec.com.cn

The Purchaser: Akesu Project Management Office

Address: Rm 419, People Service Center, Akesu City, Xinjiang Uygur Autonomous Region

Attention: Mr. Ma

Tel: 0997-2125349

Fax: 0997-2280191

Email: xjaksxmb2013@sina.com

Finance Department of Autonomous Region Supervision

Jia Xiaoqian Tel: 0991—2309257

Construction Department of Autonomous Region Supervision

Zhu Jing Tel: 0991—2810173