



Invitation for Bids

Date:	27 October 2020
Loan No. and Title:	3613-PRC: Heilongjiang Green Urban and Economic Revitalization Project
Contract No. and Title:	QH-G6B: Electric public bus purchase (40 units)
Deadline for Submission of Bids:	9 December 2020 9:30AM
Bid No.:	060-2020A114E125

1. The People's Republic of China has received financing from the Asian Development Bank (ADB) toward the cost of **Heilongjiang Green Urban and Economic Revitalization Project** and it intends to apply part of the proceeds of this financing to payments under the Contract for named above. Bidding is open to Bidders from eligible source countries of ADB.

2. The Heilongjiang Guolu Tendering Co., Ltd. ("the Tendering Agency"), authorized by Qitaihe Bus Company of Heilongjiang Province ("the Purchaser") invites sealed bids from eligible bidders for supply and related services of the above contract.

The content of this bidding procurement is in one contract package. Including 40 electric buses, 2 sets of charging equipment and site operation and maintenance training.

The warranty period: 3 years

The delivery period of this contract: 35 days to 3 months after signing the contract.

3. **International competitive bidding (ICB)** will be conducted in accordance with ADB's Single-Stage: One-Envelope (1S1E) procedure and is open to all bidders from eligible countries as described in the Bidding Document.

4. Only eligible Bidders with the following key qualifications should participate in this bidding:

- i) Contractual Experience: Successful completion as main supplier within the last 5 years (within 5 years before bid submission deadline), of at least 2 contracts each valued at CNY 33 million with nature and complexity similar to the scope of supply described in Section 6 (Schedule of Supply).
- ii) Technical Experience: The Bidder shall demonstrate that the goods of similar type and specification as offered (electric bus) have
 - a) been in production for at least three (3) years (within 3 years before bid submission deadline);

- b) been sold a minimum of 1500 units over the last three (3) years (2017, 2018, 2019);
- c) been in an operation for a minimum of three (3) years (within 3 years before bid submission deadline) in cold area (The area with the lowest temperature around-30.0°C in winter)
- iii) Historical Financial Performance: Submission of audited financial statements or, if not required by the law of the Bidder's country, other financial statements acceptable to the Purchaser, for the last 3 years (2017, 2018, 2019) to demonstrate the current soundness of the Bidder's financial position. As a minimum, the Bidder's net worth for the last year (2019) calculated as the difference between total assets and total liabilities should be positive.
- iv) Size of Operation (Average Annual Turnover): Minimum average annual turnover of CNY 100 million calculated as total payments received by the Bidder for contracts completed or under execution over the last 3 years (2017, 2018, 2019).
- v) Cash Flow Capacity: Availability of or access to liquid assets, lines of credit, and other finances sufficient to meet cash flow requirement which is CNY 16 million.

5. To obtain further information and inspect the Bidding Documents, bidders should contact Heilongjiang Guolu Tendering Co., Ltd (Address 1) from 9:00-11:30, 13:30-16:30, daily (Beijing time, except holidays).

6. To purchase the Bidding Documents in English, eligible bidders should write to Heilongjiang Guolu Tendering Co., Ltd. (Address 1) requesting the Bidding documents for QH-G6B: Electric public bus purchase (40 units) from 9:00-11:30am, 13:30-16:30 daily (Beijing time, except holidays) from 27 October 2020. The nonrefundable fee for purchase of the Bidding document is CNY 1000 or USD 140. For the Bidding documents that need to be mailed, the additional fee shall be CNY 200 or USD 30. You may deposit to Bank of China, Harbin Wanda Plaza Sub-Branch, Beneficiary: Heilongjiang Guolu Tendering Co., Ltd. Account No: 168950715311. No liability will be accepted for loss or late delivery.

7. Deliver your bid to address 2 below on or before 9 December 2020 at 9:30am (Beijing time). All bids must be accompanied by a Bid Security/Bid-Securing Declaration as described in the Bidding document.

Bids will be opened immediately after the deadline for bid submission in the presence of Bidders' representatives who choose to attend.

8. The Heilongjiang Guolu Tendering Co., Ltd. ("the Tendering Agency"), authorized by Qitaihe Bus Company of Heilongjiang Province ("the Purchaser") will not be responsible for any costs or expenses incurred by bidders in connection with the preparation or delivery of bids.

9. Domestic preference will not be considered.

10. The address referred to above are:

Address 1: 10/F Section A, Yuan Dong Plaza, No. 18 Heng Shan Road, Xiangfang District, Harbin

Address 2: 3/F Building 11, Harbin advertising industrial park, No. 469, Xianfeng Road, Nangang District, Harbin

Procurement Agent: Heilong Guolo Tendering Co. Ltd.

Address: 10/F Section A, Yuan Dong Plaza, No. 18 Hengshan Road, Xiangfang District,
Harbin, Heilongjiang Province

Tel No.: 86-451-82367132-8401

Fax No.: 86-451-82367163

Contact Persons: Wu Mengdi

Email Addresses: glzb3893@163.com

The Purchaser: Qitaihe Bus Company of Heilongjiang Province

Address: No. 667, Datong Street, Qitaihe, Heilongjiang Province

Tel. No.: 86-13329325666

Fax No.: 86-464-2992303

Contact persons: Song Zhengming

Email Addresses: 905938009@qq.com