

Invitation for Bids

Date:	22 May 2019
Loan No. and Title:	51418-001-PRC: Air Quality Improvement in the Greater Beijing-Tianjin-Hebei Region – Shandong Clean Heating and Cooling Project
Package No. and Title:	SH_RAE_ASHP_AH_B01/ Supply, installation, warranty and after-sale services of 30,000 sets of Low Ambient Temperature Air Source Heat Pump Hot Air Blowers
Deadline for Submission of Bids:	4 July 2019; 10:00AM (Beijing time)

1. The People’s Republic of China has received financing from the Asian Development Bank (ADB) toward the cost of the construction of Shanghe Coal-Free Clean Heating Demonstration Subproject under **Air Quality Improvement in the Greater Beijing-Tianjin-Hebei Region – Shandong Clean Heating and Cooling Project**, and it intends to apply part of the proceeds of this financing to payments under the Package named above. Bidding is open to bidders from eligible source countries of ADB.

2. The **JINAN HEATING GROUP**, (“the Purchaser”) invites sealed bids from eligible bidders for the supply, installation, warranty and after-sale services of 30,000 sets of Low Ambient Temperature Air Source Heat Pump Hot Air Blowers for the construction of Shanghe Coal-Free Clean Heating Demonstration Subproject. This package comprises three contracts as follows:

Contract 1: Supply, installation, warranty and after-sale services of 10,000 sets of the Low Ambient Temperature Air Source Heat Pump Hot Air Blowers;

Contract 2: Supply, installation, warranty and after-sale services of 10,000 sets of the Low Ambient Temperature Air Source Heat Pump Hot Air Blowers; and

Contract 3: Supply, installation, warranty and after-sale services of 10,000 sets of the Low Ambient Temperature Air Source Heat Pump Hot Air Blowers.

Notes: Bidders may bid for one contract or any combination of the contracts. Bidders must clearly specify which contract(s) they are bidding for.

3. **Open competitive bidding – International** will be conducted in accordance with ADB’s Single-Stage: One-Envelope procedure and is open to all bidders from eligible countries as described in the Bidding Document.

4. **Qualification requirements:**

(1) **Contractual Experience**

Successful completion as main supplier within the last five (5) years, of at least two (2) contracts of low ambient temperature air source heat pump hot air blowers. The amount of each contract is not less than RMB 50 million, or equivalent. The similarity of the experiences shall be based on the technical specifications and characteristics described in the bidding documents. *(same requirement for each contract)*

(2) Technical Capacity

The Bidder shall demonstrate that the goods offered have:

- 1) been in production for at least two (2) years with heat supply; and
- 2) have sold a minimum of 10,000 units of ambient temperature air-source pump air heaters over the last two (2) years with heat supply *(same requirement for each contract)*;
- 3) been in operation for a minimum of two (2) years with heat supply;
- 4) the Bidder is required to include with its bid, evidence that it will be represented by an Agent in the Purchaser's country.

(3) Financial Situation

Submission of audited financial statements or, if not required by the law of the Bidder's country, other financial statements acceptable to the Purchaser, for the last three (3) years to demonstrate the current soundness of the Bidders financial position. As a minimum, the Bidders net worth for the last year calculated as the difference between total assets and total liabilities should be positive.

(4) Size of Operation (Average Annual Turnover)

Minimum average annual turnover of RMB 130 million or equivalent, calculated as total payments received by the Bidder for contracts completed or under execution over the last three (3) years. *(same requirement for each contract)*

(5) Cash Flow Capacity

Availability of or access to liquid assets, lines of credit, and other finances sufficient to meet cash flow requirement which is RMB 20 million or equivalent *(same requirement for each contract)*.

5. To obtain further information and inspect the Bidding Documents, bidders should contact:

Bidding Agency: INSTRIMPEX INTERNATIONAL TENDERING CO., LTD.

Attention: Mr. Yu Peng

Address: Room 1502, Floor 15 Genertec Plaza, Rd. No.90 Xisanhuanzhonglu, Fengtai District, Beijing, China

Tel: +86 10-63348922

Fax: +86 10-63373647

Email: yupeng@cniitc.genertec.com.cn

6. To purchase the Bidding Documents in English, eligible bidders should:

- Write to the address above requesting the Bidding Documents for SH_RA_ASHP_AH-B01: Supply, installation, warranty and after-sale services of 30,000 sets of Low Ambient Temperature Air Source Heat Pump Hot Air Blowers; and
- Pay a nonrefundable fee of RMB 1,000.00 per Bidding Document by telegraph transfer, bank check or cash.

The bank account information is as follows,

Account Name: INSTRIMPEX INTERNATIONAL TENDERING CO., LTD.

Bank Name: Bank of China Beijing Xicheng Branch

Account No.: 3181 5768 9740

SWIFT code: 1041 0000 4499

The document will be sent by Instrimpex International Tendering Co., Ltd via express. No liability will be accepted for loss or late delivery

7. Deliver your bid:

- to the address: Meeting Room 318, Genertec Plaza, Rd No.90 Xisanhuanzhonglu, Fengtai District, Beijing, China
- on or before the deadline: **10:00AM on 4 July 2019**, and
- together with a Bid Security as described in the Bidding Document.

Bids will be opened immediately after the deadline for bid submission in the presence of bidders' representatives who chose to attend.