Invitation for Bids

1. Sri Lanka has applied for financing from the Asian Development Bank (ADB) towards the cost of **Power System Reliability Strengthening Project**. Part of this financing will be used for payments under the contract named above. Bidding is open to bidders from eligible source countries of ADB.

2. The **Ceylon Electricity Board (CEB)**, (“the Employer”), now invites sealed bids from eligible bidders for the **Supply, Delivery, Installation, Customization, Data-migration, Integration, Implementation and Maintenance of Integrated Resource Planning (ERP) System – Package 6**.

**Completion Period is: 1095 Days for Phase I and Phase II**

The bid is floated as a single package and will be implemented in 2 phases (Phase I and Phase II)

The details of the Phase I and Phase II are as follows:

**Phase I**

Phase I includes Supply, Delivery, Installation, Customization, Data-migration, Integration, Implementation and Maintenance of the following modules:

1. Finance;
2. Procurement and Inventory;
3. Project Management;
4. Workflow and Document Management;
5. Customer Information System (Include Billing and Collection, Meter Data Management, Customer Relationship Management (CRM) and Energy Management) *;
6. Business Intelligence and Reporting; and

* Customer Information System (CIS) is one of the core systems which handle most of the revenue management functions and customer engagements. CIS includes Purchaser’s Billing and Collection systems, Customer Relationship Management, Meter Data Management and Energy Management.

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Date: 7 November 2019

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<th>Project Nos. and Title:</th>
<th>51122-SRI: Power System Reliability Strengthening Project</th>
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<tr>
<td>Contract Nos. and Title:</td>
<td>CEB/AGM(CS)/PD(ERP)/ERP/2019/01 Implementation of Integrated Enterprise Resource Planning System for Ceylon Electricity Board – Package 6</td>
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<tr>
<td>Deadline for Submission of Bids:</td>
<td>Extended to 19 March 2020 at 10:00 a.m. (Local Time)</td>
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Phase II
Phase II includes Supply, Delivery, Installation, Customization, Data-migration, Integration, Implementation and Maintenance of the following modules.
   8. Fleet Management;
   9. Asset Management;
   10. Maintenance Management; and

Purchaser shall procure modules for both Phases through a single Supplier. Therefore, Bidders who wish to bid for this Open Competitive Bid shall bid for Phase I and Phase II together. Bidders who bid only for Phase I or Phase II will be considered nonresponsive and the relevant bid shall be rejected.

3. **Open Competitive Bidding (OCB)** will be conducted in accordance with ADB’s Single Stage: Two Envelope bidding procedure and is open to all Bidders from eligible source countries as described in the Bidding Document.

4. Bidders are required to meet the following eligibility criteria

   4.1. Must have minimum average annual turnover of USD 7 million received for the contracts in progress or completed for the last three (3) years related to Application Software Solution Implementation activities (similar to organizational ERP Systems).
   4.2. Shall have successfully completed as main supplier, within the last five (5) years, of at least two (2) contracts each valued at USD 8 million or more with nature, and complexity similar to the scope of requirements of this OCB.
   4.3. Must have successfully completed supply, delivery, design, customization, integration, implementation, testing and commissioning of ERP solutions including Billing, Collection and Customer Relationship Management (CRM) solutions (catering to 5 Million or more customers) for at least one (1) Power Sector Utility project (entity) with a contract value of USD 8 Million or more during the last five (5) years.

   **Note:** Only important eligibility criteria are mentioned above briefly. To know the complete eligibility criteria, intending Bidders are advised to inspect the Bidding Document by visiting the website of Ceylon Electricity Board, www.ceb.lk.

5. To obtain further information and inspect the Bidding Document, interested bidders should contact:

   Project Director (Enterprise Resource Planning Project)
   3rd Floor, No 25, Council Lane, Dehiwala, Sri Lanka.
   Tel. No.: +94 11-2124900
   +94 71-4756289
   Fax No.: +94 11-2623940
   E-mail: eeerpp.cs@ceb.lk
   Web: http://www.ceb.lk/tenders/

6. To purchase the Bidding Documents in English, eligible bidders shall:

   - Visit the office of Project Director (Enterprise Resource Planning Project) at the address indicated above between 09:00 and 15:00 hours on working days from 7th November
2019 and pay a non-refundable fee of LKRs.100,000 by cash or an equivalent amount in US dollars by bank draft drawn in favour of General Manager, Ceylon Electricity Board.

Or

- Request for overseas delivery of Bidding Documents by sending a written application to the above address. The application must include a non-refundable fee of LKRs.130,000 in cash/bank draft or an equivalent amount in USD 725 in the form of Bank Draft in favor of General Manager, Ceylon Electricity Board. The document will be sent by courier. No liability will be accepted for loss or late delivery.

7. Deliver bids to the address below:

The Chairman, Standing Cabinet Appointed Procurement Committee,
Ceylon Electricity Board,
Office of the Additional General Manager (Corporate Strategy)
6th Floor, No. 50, Sir Chittampalam A. Gardiner Mawatha,
Colombo 02, Sri Lanka.

- on or before 10:00 a.m. 19 March 2020 (Local Time)
- together with a Bid Security in the amount as specified in the Bid Data Sheet of Bidding Document.

Bids will be opened immediately after the bid submission deadline in the presence of Bidders’ representatives or their authorized representatives who choose to attend at the address above.

Late bids shall be rejected

8. CEB will not be responsible for any costs or expenses incurred by Bidders in connection with the preparation, attending pre-bid meeting, site visits and delivery of bids.