



Invitation for Bids

Date:	2 January 2018
Loan No. and Title:	Loan 3038-VIE (SF): Second Health Care in the Central Highlands Project
Contract No. and Title:	E8: Procurement of Equipment for Emergency & Intensive Care Departments; Otorhinolaryngology & Maxillo-Facial-Stomatology Departments and Laboratories
Deadline for Submission of Bids:	27 February 2018 at 9:00 hours (Hanoi Time)

1. The **Socialist Republic of Vietnam** has received a Loan from the Asian Development Bank (ADB) toward the cost of the **Second Health Care in the Central Highlands Project**, and it intends to apply part of the proceeds of this Loan to payments under the contract named above. Bidding is open to Bidders from eligible source countries of ADB.
2. The **Ministry of Health** invites sealed Bids from eligible Bidders for the supply of Equipment including:

Lot 1: Equipment for Emergency & Intensive Care Departments.
Lot 2: Equipment for Otorhinolaryngology & Maxillo-Facial-Stomatology Departments.
Lot 3: Equipment for Laboratories.

These Goods shall be supplied to Health facilities of five (5) Project Provinces: Dak Lak, Dak Nong, Gia Lai, Kon Tum and Lam Dong.

Details and specifications are provided in the Bidding Documents.

3. **International Competitive Bidding (ICB)** will be conducted in accordance with the ADB's [Single Stage – One Envelope](#) procedure and is open to all eligible Bidders as described in the Bidding Document.
4. Interested Bidders must have specific experience or capabilities such as:
 - **Contractual experience:** For each lot, successful completion as main supplier within the last three (3) years of at least two (2) contracts each valued at least US\$1.4 million (Lot 1), US\$0.73 Million (Lot 2) and US\$1 million (Lot 3) with nature and complexity similar to the scope of supply described in Section 6 (Schedule of Supply) for that Lot.
 - **Size of operation:** Minimum average annual turnover of US\$4.4 million for Lot 1, US\$2.3 million for Lot 2 and US\$3.1 million for Lot 3, calculated as total payments received by the Bidder for contracts completed or under execution over the last three (3) years. If the Bidder is a Joint Venture, each partner must meet 25 percent of the requirement, and one partner must meet 40 percent of the requirement.

- Cash flow capacity: Availability of or access to liquid assets (cash and cash equivalents, short-term financial instruments, short-term available-for-sale-securities, marketable securities, trade receivables, short-term financing receivables, and other assets that can be converted into cash within one year), lines of credit, and other finances sufficient to meet cash flow requirement which is US\$1.0 million for Lot 1; US\$0.55 million for Lot 2 and US\$0.74 million for Lot 3.
5. Interested eligible Bidders may obtain further information from the **Second Health Care in the Central Highlands Project CPMU** and inspect the Bidding Document at the address given below, from 9:00 hours to 17:00 hours; Monday to Friday.
 6. The Bidding Documents, in English language, may be purchased by interested Bidders on the submission of a written application to the address below and upon payment of a non-refundable fee of US\$100. The method of payment will be in cash or direct deposit to the account as follows:

Account Name: **Second Health Care in the Central Highlands Project**

Account No. (for US\$): 124000016753

SWIFT code: ICBVVNVX126

Bank's Name: Vietnam Joint Stock Commercial Bank for Industry and Trade - Dong Da branch.

Bank's Address: 183 Nguyen Luong Bang, Dong Da District, Hanoi, Vietnam.

Correspondent Bank:

Bank name: Bank of New York

Bank address: One Wall St, New York, NY 10286, USA

SWIFT code: IRVTUS3N

7. The document will be sent by airmail for overseas delivery and surface mail or courier for local delivery upon payment of US\$150 (US\$100 for the Bidding Document and US\$50 for courier fee). No liability will be accepted for loss or late delivery.
8. Bids must be delivered to the address below, **at or before 9:00 hours Hanoi time, on 27 February 2018**. All Bids must be accompanied by a Bid Security of the amount as stated in the Bidding Document. Late bids shall be rejected. Bids will be opened in the presence of the Bidders' representatives who choose to attend at the address below **at 9:30 hours on 27 February 2018**.
9. The Ministry of Health will not be responsible for any costs or expenses incurred by Bidders in connection with the preparation or delivery of Bids.
10. In the comparison of Bids, ADB's Domestic Preference Scheme will be applied in accordance with the provisions stipulated in the Bidding Document.

Second Health Care in the Central Highlands Project

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Contact person: Dr. Ha Van Thuy, Project Director